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The spirit of volunteerism and community pride exhibited by our associates is strengthening our presence as a community bank and local business.



# About the Company

Ameriana Bancorp is a bank holding company.

Through its wholly owned subsidiary,

Ameriana Bank, the Company offers an extensive
line of banking services and provides a range
of investments and securities products through
banking centers in the Central Indiana area.

Ameriana owns Ameriana Insurance Agency,
a full-service insurance agency, and has interests
in Family Financial Holdings, Inc. and Indiana
Title Insurance Company. Ameriana Financial
Services offers brokerage products through
LPL Financial.





(Cover) Julia Shaffer, New Castle and Jeff Somers, McCordsville (Left) Debi Troxell and Lisa Carcia, New Castle

# Fellow Shareholders

Trust. Stability. Community. Alone, each of these words represents the values at the very heart of the Ameriana brand. But when they are combined, these words represent much more. In 2007, Ameriana embraced these values and introduced a new brand that represents and symbolizes our commitment and promise to engage every customer in genuine and innovative ways so we can provide them with the best financial solutions. I am pleased to share with you our progress in building the Ameriana brand, reshaping Ameriana as a community bank and how our associates are uniting to bring these values, as well as their talents and strengths, into the Ameriana organization.

Our continued progress and ability to add value for shareholders rests on our resolve and ability to best serve our customers as they make decisions that will affect their financial well-being. As a result, we are focusing our efforts on improving our client experience by adding new products and services, upgrading our technology infrastructure, enhancing our facilities and adopting a brand promise each Ameriana associate is expected to embody and deliver in every customer interaction.

During the year, we embarked on expansion activities that will extend our market reach and strengthen our brand and client experience. We began a significant remodeling of our Greenfield office, one of our largest

"Ameriana plays a vital role
in our communities and has
become instrumental in meeting
the financial 'life events'
of our customers."



and busiest banking centers. This project represents a departure from the traditional branch design and incorporates numerous customer-centric layout and service features.

We expect that this project will be completed in mid-2008.

Additionally, we are continuing our growth into Hamilton

County. We laid the groundwork to open two new full-service banking centers: one in Fishers, northeast of Indianapolis and the other in Carmel, just southeast of Zionsville. These new banking centers, scheduled to open in October 2008 and January 2009, respectively, will give us six locations in the greater Indianapolis area and strengthen our presence in one of the fastest growing areas of the state.

As part of this growth strategy, we opened a Commercial Lending Center in Carmel. This office, along with our focus on expanding our lending activities, resulted in an 18% increase in our loan portfolio in 2007, which was a key driver for our improved performance. Concurrent with this growth and against the backdrop of turmoil in the credit markets, we were pleased that non-performing loans declined 23% in 2007 as we resolved several longstanding credit quality issues during the year and transferred the properties to Other Real Estate Owned. As a result of our disciplined approach to credit, Ameriana does not have any direct exposure to sub-prime credit. In an uncertain economic environment, we know we will encounter problem credits; however, we are confident that our highly skilled and experienced team of credit professionals will guide us through these troubled times and maintain the soundness of our loan portfolio.

Our growing commercial lending portfolio, which contributed to an improved net interest margin, provided the catalyst for net interest income growth in 2007 following a three-year downturn. Also, we experienced increases in other income primarily because of our greater emphasis on brokerage and insurance services.

As we continue to implement strategies to reshape Ameriana's operations as a community bank, we are pleased with our achievements in 2007 and look forward to the year ahead. We believe these improvements reflect the fundamental changes we have made over the past two years to focus on soundness, profitability and growth, and demonstrate our ability to improve core earnings and add value for shareholders.

As always, we appreciate your support of the Company and are grateful for your confidence in our stewardship.

Jerome J. Gassen

President and Chief Executive Officer



# Growing our business relationships



The strategic placement of Commercial Lending Centers in Carmel, Avon and Greenfield is expanding Ameriana's footprint in key economic growth markets around Indianapolis. Hamilton, Hendricks and Hancock Counties continue to attract tremendous commercial and retail development. Our commercial lending officers are actively growing our business relationships and lending portfolio. Small businesses and middle-market companies, especially womenowned enterprises, are finding that they are better served by a like-minded community bank, which shares the same Midwest work ethic and passion for life.

Through the use of technology, we are helping hardworking business customers work smarter.

Business-friendly products like Remote Deposit

Capture and Online Cash Management are letting business owners bank with ease and security from the comfort of their favorite office chair.

(Left) Jennifer Mathews-Miner, Carmel (Above) Blake Sanderson, McCordsville with Derek Jones and Natina Founds, Carmel (Right) Michele Back, Greenfield Our market expansion is leading to more commercial lending and business banking relationships in Central Indiana.



# Ameriana & RILEY FESTIVAL PARADE

Ameriana has been a proud community sponsor of the Ameriana Riley Festival Parade for 12 years. An important legacy to Greenfield, the Riley Festival is one of the largest craft festivals in Indiana.

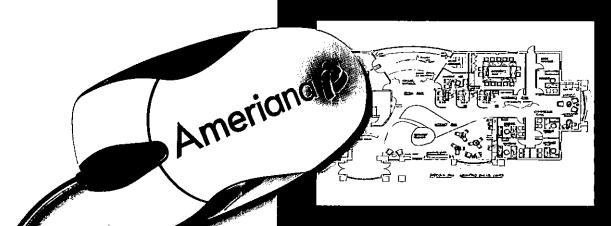
# Better serving our customers' financial needs



Our remodeled banking center in Greenfield reflects a new era in banking services. Under one roof, customers have access to the services that fit their individual financial needs. These include personal or business banking, mortgage loans, money management, insurance, investment counseling, wealth and asset management, and retirement planning.

Incorporating successful approaches and architectural details, the center has become more than a place to make a quick transaction.

Customers are encouraged to stay and talk in the cyber café, the sun-drenched consulting nook, or the multiple-function community room. From complimentary coffee to the peaceful sounds of the water feature, everything has been carefully designed with our customers' comfort and privacy in mind.



(Left) Duane Kamminga and Kylie Baird, Greenfield (Right) April Wood, Greenfield





# Expanding into new communities

We continue to attract customers and build relationships in the Indiana communities we serve, as we also pursue plans for expansion.

By January of 2009, we will open two new full-service banking centers in Gentral Indiana.

The first will open in a rapidly growing area of Fishers, at the north end of Geist and just south of a major retail and commercial development in Noblesville. This Olio Road location is a convenient center for personal and business banking customers. The second banking center is in Carmel, just southeast of downtown Zionsville. Located at Michigan and 106th street, it is ideal for the growth and traffic patterns in the area.

Strategically situated on the northwest and northeast sides of Indianapolis, these banking centers will expand the Ameriana footprint in Hamilton County – one of the fastest growing areas in the state.



(Left) Joni Roberts, Knightstown (Right) Debbie Doster, New Castle

Events like the Ameriana Summer Festival held in New Castle strengthen local relationships and let customers experience the Ameriana "brand" beyond our banking centers' walls.



## Ameriana Bank

Main Office 2118 Bundy Avenue New Castle, Indiana 47362 765.529.2230

Downtown Office 1311 Broad Street New Castle, Indiana 47362 765.529.2230

Anderson Office 1724 East 53rd Street Anderson, Indiana 46013 765.642.1726

Avon Office 99 South Dan Jones Road Avon, Indiana 46123 317.272.7171

Carmel Commercial Lending Center 11711 North Pennsylvania Suite 100 Carmel, Indiana 46032 317.663.4080

Carmel Office 3975 West 106th Street Carmel, IN 46032 (Opening in January 2009)

Fishers Office 11521 Olio Road Fishers, IN 46037 (Opening in October 2008) Greenfield Office 1810 North State Street Greenfield, Indiana 46140 317.462.4463

Knightstown Office 22 North Jefferson Street Knightstown, Indiana 46148 765.345.5131

Middletown Office 956 North Beechwood Street Middletown, Indiana 47356 · 765.354.2275

McCordsville Office 6653 West Broadway McCordsville, Indiana 46055 317.335.1007

Morristown Office 488 West Main Street Morristown, Indiana 46161 765.763.6552

New Palestine Office 7435 West US 52 New Palestine, Indiana 46163 317.861.9400

#### **Customer Care**

765.529.2230 800.487.2118

#### Ameriana Financial Services

Brokerage Service LPL Financial (a third-party vendor) Member FINRA/SIPC

New Castle Office 2118 Bundy Avenue New Castle, Indiana 47362 765.521.4061

Avon Office 99 South Dan Jones Road Avon, Indiana 46123 317.272.7170

# Ameriana Insurance Agency

New Castle Office 1908 Bundy Avenue New Castle, Indiana 47362 765.529.5049

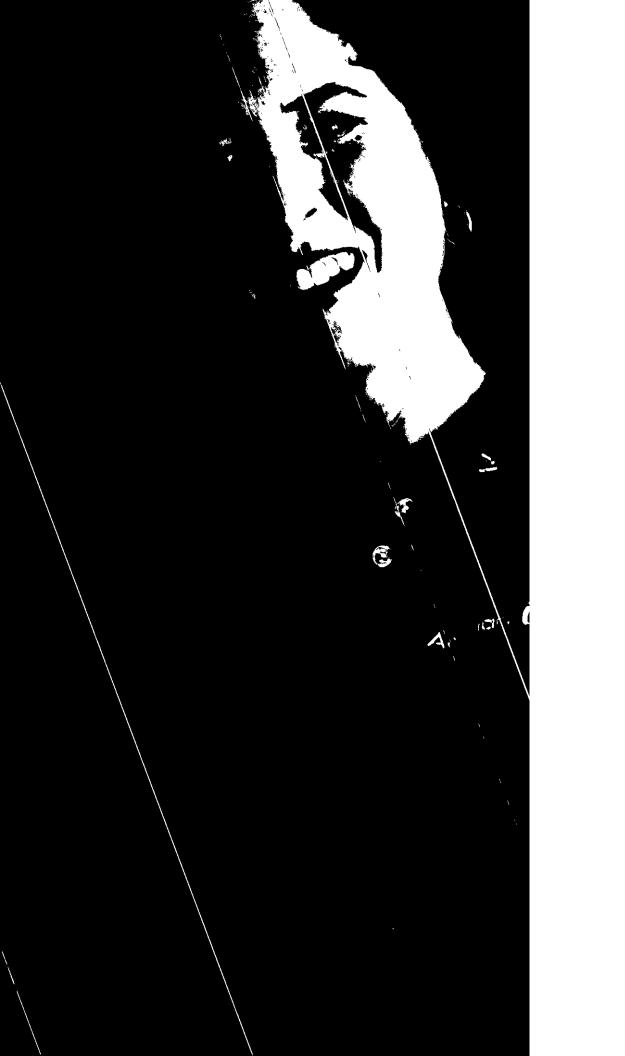
Avon Office 99 South Dan Jones Road Avon, Indiana 46123 317,272,7177

Greenfield Office 1810 North State Street Greenfield, Indiana 46140 317,467,6162

# Ameriana Investment Management, Incorporated

300 Delaware Avenue Suite 1284 Wilmington, Delaware 19801 302,576,2701





# Officers

Michael E. Kent Chairman of the Board, Ameriana Bancorp

Ronald R. Pritzke

Vice Chairman of the Board, Ameriana Bancorp Partner Pritzke & Davis, LLP

Jerome J. Gassen

President and Chief Executive Officer, Ameriana Bancorp

**Donald C. Danielson** *Vice Chairman of the Board, City Securities Corporation* 

R. Scott Hayes
Partner,
Hayes Copenhaver Crider

Charles M. (Kim) Drackett, Jr. Chairman, President and General Manager, Fairholme Farms Inc.

Richard E. Hennessey Executive Vice President and Chief Financial Officer, Shiel Sexton Company, Inc.

Paul W. Prior
Director Emeritus

The Directors of Ameriana Bancorp also serve as Directors of Ameriana Bank.

## Ameriana Bancorp

Jerome J. Gassen
President
and Chief Executive Officer

Timothy G. Clark

Executive Vice President
and Chief Operating Officer

John J. Letter Senior Vice President – Treasurer and Chief Financial Officer

Nancy A. Rogers Senior Vice President – Investor Relations and Corporate Secretary

Joan M. Kerulis Internal Auditor

#### Ameriana Bank

Jerome J. Gassen

President

and Chief Executive Officer

Timothy G. Clark

Executive Vice President
and Chief Operating Officer

John J. Letter Senior Vice President – Treasurer and Chief Financial Officer

Nancy A. Rogers Senior Vice President – Investor Relations and Corporate Secretary

Matthew F. Branstetter Senior Vice President and Chief Credit Officer

Deborah A. Bell Senior Vice President and Chief Information Officer

Janice L. Brehm Senior Vice President – Mortgage Banking

James A. Freeman Senior Vice President and Chief Commercial Lending Officer Ronald M. Holloway Senior Vice President – Loan Review

Deborah C. Robinson Senior Vice President — Retail Banking and Chief Marketing Officer

Jan F. Wright Senior Vice President – Commercial Lending

Michelle A. Back Vice President

James A. Buell Vice President

Stacy J. Darling Vice President

Stephen L. Kaiser Vice President

Gary L. Kreider Vice President

Jennifer Mathews-Miner Vice President

Jane K. Moyer Vice President

Wade R. Phelps Vice President

Vicki L. Popplewell Vice President

Feryl L. York Vice President

J. Blake Sanderson Vice President

Jerry E. Schrier Vice President

Lynn A. Turner Vice President

Kevin B. Umbarger Vice President

Alan E. Williams Vice President

Nancy L. Frost Assistant Vice President Derek R. Jones Assistant Vice President

Duane Kamminga Assistant Vice President

Linda S. Maher Assistant Vice President

Jeffrey E. Somers Assistant Vice President

Patricia L. Spurlock
Assistant Vice President

Tina L. VanMatre
Assistant Vice President

Brian J. Krober

Banking Center Officer

Misty D. Murphy
Banking Center Officer

Joni C. Roberts

Banking Center Officer

Penney J. Weiler Banking Center Officer

Insurance M. Todd Thalls Senior Vice President – Agency Manager

Ameriana Financial Services

Ameriana

Brokerage Service LPL Financial (a third-party vendor) Member FINRA/SIPC

Michael T. Downham Principal

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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|------------------------|---|-----|---|----|------------|
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|  | r OK  | VI 10-IX   |
|--|---|--|
| (Mai   | rk One) ANNUAL REPORT PURSUANT TO SECTION EXCHANGE ACT OF 1934                  | ON 13 OR 15(d) OF THE SECURITIES   |
|  | For the fiscal year ended December 31, 2007                                     |  |
|  |   | OR   |
| Image: section of the property o | TRANSITION REPORT PURSUANT TO SE<br>EXCHANGE ACT OF 1934                        | CTION 13 OR 15(d) OF THE SECURITIES  |
|  | For the transition period from to   |  |
|  | Commission File   | e Number: 0-18392  |
|  |   | <del> </del>   |
|  |   | A BANCORP  at as specified in its charter)   |
|  | Indiana (State or other jurisdiction of incorporation or organization)          | 35-1782688<br>(I.R.S. Employer<br>Identification No.)  |
|  | 2118 Bundy Avenue, New Castle, Indiana (Address of principal executive offices) | 47362-1048<br>(Zip Code)   |
|  | Registrant's telephone number, i  | including area code: (765) 529-2230  |
|  | Securities registered pursua  | ant to Section 12(b) of the Act:   |
|  | Title of each class   | Name of each exchange on which registered  |
|  | Common Stock, par value \$1.00 per share  | The NASDAQ Stock Market LLC  |
|  | Securities registered pursuant  | to Section 12(g) of the Act: None  |
|  | ate by check mark if the registrant is a well-known seasoned YES □ NO ⊠         | issuer, as defined in Rule 405 of the Securities   |
| Indic  | ate by check mark if the registrant is not required to file repo                | rts pursuant to Section 13 or 15(d) of the Act. YES 🗆 NO 🗵   |
| Exch   |   | orts required to be filed by Section 13 or 15(¢) of the Securities h shorter period that the registrant was required to file such reports), 0 days. YES 🖾 NO 🗆 |

| Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Reg be contained, to the best of registrant's knowledge, in definitive proxy or information of this Form 10-K or any amendment to this Form 10-K. |  |
|---|--|
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerate reporting company. See the definitions of "accelerated filer," "large accelerated filer of the Exchange Act.                              |  |
| Large accelerated filer □ Non-accelerated filer □ (Do not check if a smaller reporting company)   | Accelerated filer  Smaller reporting company       |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule  | 12b-2 of the Exchange Act). YES □ NO 図             |
| The aggregate market value of the registrant's common stock held by nonaffiliates of approximately \$27.8 million. For purposes of this calculation, shares held by the diredeemed to be held by affiliates.                        |  |
| At March 28, 2008, the registrant had 2,988,952 shares of its common stock outstand   | ling.  |
| DOCUMENTS INCORPORATED BY REI   | FERENCE  |
| Portions of Proxy Statement for the 2008 Annual Meeting of Shareholders are incorp  | porated by reference in Part III of this Form 10-K |

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#### Forward-Looking Statements

This report contains certain "forward-looking statements" within the meaning of the federal securities laws. These statements are not historical facts, rather statements based on Ameriana Bancorp's current expectations regarding its business strategies, intended results and future performance. Forward-looking statements are preceded by terms such as "expects," "believes," "anticipates," "intends" and similar expressions. Such statements are subject to certain risks and uncertainties including changes in economic conditions in the Company's market area, changes in policies by regulatory agencies, the outcome of litigation, fluctuations in interest rates, demand for loans in the Company's market area, and competition that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. Additional factors that may affect our results are discussed in this annual report on Form 10-K under "Item 1A. Risk Factors." The Company cautions readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company advises readers that the factors listed above could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions, which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

#### PART I

#### Item 1. Business

#### General

The Company, Ameriana Bancorp (the "Company") is an Indiana chartered bank holding company subject to regulation and supervision by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board") under the Bank Holding Company Act of 1956 (the "BHCA"). The Company became the holding company for Ameriana Bank, SB, an Indiana chartered savings bank headquartered in New Castle, Indiana (the "Bank"), in 1990. The Company also holds a minority interest in a limited partnership organized to acquire and manage real estate investments, which qualify for federal tax credits.

The Bank. The Bank began operations in 1890. Since 1935, the Bank has been a member of the Federal Home Loan Bank (the "FHLB") System. Its deposits are insured to applicable limits by the Deposit Insurance Fund, administered by the Federal Deposit Insurance Corporation (the "FDIC"). On June 29, 2002, the Bank converted to an Indiana savings bank and adopted the name "Ameriana Bank and Trust, SB. On July 31, 2006, the Bank closed its Trust Department and adopted its present name on September 12, 2006. As a result of the conversion in 2002, the Bank became subject to regulation by the Indiana Department of Financial Institutions (the "DFI") and the FDIC. The Bank conducts business through its main office at 2118 Bundy Avenue, New Castle, Indiana and through nine branch offices located in New Castle, Middletown, Knightstown, Morristown, Greenfield, Anderson, Avon, McCordsville and New Palestine, Indiana and a loan production office in Carmel, Indiana. The Bank offers a wide range of consumer and commercial banking services, including: (i) accepting deposits; (ii) originating commercial, mortgage, consumer and construction loans; and (iii) through its subsidiaries, providing investment and brokerage services and insurance services.

The Bank has three wholly-owned subsidiaries, Ameriana Insurance Agency ("AIA"), Ameriana Financial Services, Inc. ("AFS") and Ameriana Investment Management, Inc. ("AIMI"). AIA provides insurance sales from offices in New Castle, Greenfield and Avon, Indiana. AFS offers insurance products through its ownership of an interest in Family Financial Life Insurance Company, New Orleans, Louisiana, which offers a full line of credit-related insurance products. In 2002, AFS acquired a 20.9% ownership interest in Indiana Title Insurance Company, LLC through which it offers title insurance. AFS also operates a brokerage facility in conjunction with LPL Financial. AIMI manages the Company's investment portfolio.

The principal sources of funds for the Bank's lending activities include deposits received from the general public, funds borrowed from the FHLB, principal amortization and prepayment of loans. The Bank's primary

sources of income are interest and fees on loans and interest on investments. The Bank has from time to time purchased loans and loan participations in the secondary market. The Bank also invests in various federal and government agency obligations and other investment securities permitted by applicable laws and regulations, including mortgage-backed, municipal and equity securities. The Bank's principal expenses are interest paid on deposit accounts and borrowed funds and operating expenses incurred in the operation of the Bank.

Competition. The geographic markets we serve are highly competitive for deposits, loans and other financial services, including retail brokerage services and insurance. Our direct competitors include traditional banking and savings institutions as well as other non-bank providers of financial services such as insurance companies, brokerage firms, mortgage companies and credit unions located in the Bank's market area. Additional significant competition for deposits comes from money market mutual funds and corporate and government debt securities.

The primary factors in competing for loans are interest rates and loan origination fees and the range of services offered by the various financial institutions. Competition for origination of loans normally comes from commercial banks, savings institutions, mortgage bankers, mortgage brokers and insurance companies. The Bank has been able to compete effectively in its market area.

The Bank has banking offices in Henry, Hancock, Hendricks, Shelby and Madison Counties in Indiana. The Bank competes with several commercial banks and savings institutions in our primary service area and in surrounding counties, many of which have capital and assets that are substantially larger than the Bank.

The Company expects competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Technological advances, for example, have lowered barriers to entry into the industry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Changes in federal law permit affiliation among banks, securities firms and insurance companies, which promotes a competitive environment in the financial services industry. Competition for deposits and the origination of loans could limit the Company's growth in the future.

#### Available Information

The Company's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, are made available free of charge on the Company's website, <a href="www.ameriana.com">www.ameriana.com</a>, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the Securities and Exchange Commission. Information on the Company's website should not be considered a part of this Form 10-K.

# **Lending Activities**

General. The principal lending activity of the Bank has been the origination of conventional first mortgage loans secured by residential property and commercial real estate, and commercial loans and consumer loans. The residential mortgage loans have been predominantly secured by single-family homes and have included construction loans.

The Bank may originate or purchase whole loans or loan participations secured by real estate located in any part of the United States. Notwithstanding this nationwide lending authority, the majority of the Bank's mortgage loan portfolio is secured by real estate located in Henry, Hancock, Hamilton, Hendricks, Madison, Shelby, Delaware and Marion counties in the State of Indiana.

The following table sets forth information concerning the Bank's loans by type of loan at the dates indicated.

|                           | At December 31,        |         |           |          |           |         |           |               |           |             |  |
|---------------------------|------------------------|---------|-----------|----------|-----------|---------|-----------|---------------|-----------|-------------|--|
|                           | 200                    | 7       | 200       | 5        | 2005      | 5       | 2004      |               | 2003      | 1           |  |
|                           | Amount                 | %       | _Amount   | <b>%</b> | Amount    |         | Amount    | <b>%</b>      | Amount    | %           |  |
| <b></b>                   | (Dollars in thousands) |         |           |          |           |         |           |               |           |             |  |
| Real estate loans:        |                        |         |           |          | •         |         |           |               |           |             |  |
| Commercial                | \$ -83,282             |         | \$ 62,112 | 24.48%   | \$ 68,484 | 30.58%  |           | 37.76%        | \$ 76,033 | 36.12%      |  |
| Residential               | 139,980                | 46.86   | 125,424   | 49.43    | 98,495    | 43.99   | 93,544    | 46.35         | 100,865   | 47.92       |  |
| Construction              | 48,880                 | 16.36   | 47,984    | 18.91    | 44,803    | 20.01   | 13,339    | 6.61          | 18,035    | 8.57        |  |
| Commercial loans          | 18,665                 | 6.25    | 12,446    | 4.90     | 7,962     | 3.56    | 14,334    | 7.10          | 7,672     | 3.64        |  |
| Municipal loans           | 2,945                  | 0.99    | _         | _        | _         | _       |           |               | _         |             |  |
| Consumer loans:           | _                      |         |           |          |           |         |           |               |           |             |  |
| Mobile home and auto      |                        |         | •         |          |           |         | ·         |               |           |             |  |
| loans                     | 3,838                  | 1.28    | 3,354     | 1.32     | 3,098     | 1.38    | 3,656     | 1.81          | 5,191     | 2.47        |  |
| Loans secured by deposits | 652                    | 0.22    | 637       | 0.25     | 582       | 0.26    | 506       | 0.25          | 811       | 0.39        |  |
| Home improvement loans    | 48                     | 0.02    | 48        | 0.02     | 218       | 0.10    | 113       | 0.06          | 206       | 0.10        |  |
| Other                     | 421                    | 0.14    | 1,750     | 0.69     | 276       | 0.12    | 129       | 0.06          | 1,661     | 0.79        |  |
| Total                     | 298,711                | 100.00% | 253,755   | 100.00%  | 223,918   | 100.00% | 201,843   | 100.00%       | 210,474   | 100.00%     |  |
| Less:                     |                        |         |           |          |           |         |           | <del></del> . |           | <del></del> |  |
| Loans in process          | 1,892                  |         | 1,769     |          | 2,485     |         | 1,966     | •             | 2,271     | •           |  |
| Deferred loan fees        |                        |         |           | . •      |           |         |           |               |           |             |  |
| (expense)                 | (131)                  |         | _ 98      |          | 307       |         | 405       |               | 318       |             |  |
| Loan loss reserve         | 2,677                  |         | 2,616     |          | 2,835     |         | 3,128     |               | 3,744     |             |  |
| Subtotal                  | 4,438                  |         | 4,483     |          | 5,627     |         | 5,499     |               | 6,333     |             |  |
| Total                     | \$294,273              | - ,     | \$249,272 | •        | \$218,291 | ••      | \$196,344 |               | \$204,141 | •           |  |

The following table shows, at December 31, 2007, the Bank's loans based on their contractual terms to maturity. Demand loans, loans having no stated schedule of repayments and no stated maturity and overdrafts are reported as due in one year or less. Contractual principal repayments of loans do not necessarily reflect the actual term of the loan portfolio. The average life of mortgage loans is substantially less than their contractual terms because of loan prepayments and because of enforcement of due-on-sale clauses, which give the Bank the right to declare a loan immediately due and payable if, among other things, the borrower sells the real property subject to the mortgage and the loan is not repaid. The average life of mortgage loans tends to increase, however, when current mortgage loan rates substantially exceed rates on existing mortgage loans.

|   | Amounts of Loans Which Mature in |             |            |              |  |
|---|----------------------------------|-------------|------------|--------------|--|
| •   |                                  | 2013 and    |            |              |  |
|   | 2008                             | 2009 - 2012 | Thereafter | <u>Total</u> |  |
|   |                                  | (In the     |            |              |  |
| Type of Loan:                                   |                                  |             |            |              |  |
| Residential and commercial real estate mortgage | \$ 6,794                         | \$ 14,371   | \$202,097  | \$223,262    |  |
| Real estate construction                        | 22,593                           | 10,931      | 15,356     | 48,880       |  |
| Other   | 7,968                            | 13,035      | 5,566      | 26,569       |  |
| Total   | \$37,355                         | \$ 38,337   | \$223,019  | \$298,711    |  |

The following table sets forth the dollar amount of the Company's aggregate loans due after one year from December 31, 2007, which have predetermined interest rates and which have floating or adjustable interest rates.

|   |            |       | Fixed<br>Rate | Adjustable<br>Rate | Total     |
|---|------------|-------|---------------|--------------------|-----------|
|   |            | <br>_ | •             | (In thousands)     |           |
| Residential and commercial real estate mortgage |            | \$    | 96,443        | \$120,025          | \$216,468 |
| Real estate construction                        | -<br>- Les |       | 2,854         | 23,433             | 26,287    |
| Other loans                                     |            | <br>  | 2,584         | 16,017             | 18,601    |
| Total   | •          | 9     | 101,881       | \$159,475          | \$261,356 |

Residential Real Estate and Residential Construction Lending. The Bank originates loans on one-to four-family residences. The original contractual loan payment period for residential mortgage loans originated by the Bank generally ranges from ten to 30 years. Because borrowers may refinance or prepay their loans, they normally remain outstanding for a shorter period. The Bank sells a portion of its newly originated fixed-rate mortgage loans in the secondary market and retains all adjustable-rate loans in its portfolio. The decision to sell fixed-rate mortgage loans is determined by management based on available pricing and balance sheet considerations. The Bank also originates hybrid mortgage loans. Hybrid mortgage loans carry a fixed-rate for the first three to ten years, and then convert to an adjustable-rate thereafter. The residential mortgage loans originated and retained by the Bank in 2007. ... were composed of similar amounts of fixed-rate loans and hybrid loans that have a fixed-rate for five or seven years, and adjust annually to the one-year constant maturity treasury rate thereafter. The overall strategy is to maintain a low risk mortgage portfolio that helps to diversify the Bank's overall asset mix.

The Bank makes construction/permanent loans to borrowers to build one-to four-family owner-occupied residences with terms of up to 30 years. These loans are made as interest-only loans for a period typically of 12 months, at which time the loan converts to an amortized loan for the remaining term. The loans are made typically as adjustable-rate mortgages, which may be converted to a fixed-rate loan for sale in the secondary market at the request of the borrower if secondary market guidelines have been met. Residential real estate construction loans were \$3.8 million of the construction loan portfolio at December 31, 2007 compared to \$6.4 million at December 31, 2006.

Loans involving construction financing present a greater level of risk than loans for the purchase of existing homes since collateral value and construction costs can only be estimated at the time the loan is approved. The Bank has sought to minimize this risk by limiting construction lending to qualified borrowers in its market area and by limiting the number of construction loans outstanding at any time to individual builders. In addition, most of the Bank's construction loans are made on homes that are pre-sold, for which permanent financing is already arranged.

In 2007, the Bank added \$40.3 million in residential real estate loans, including \$13.3 million in loans acquired through brokers and \$3.9 million in loans purchased from another financial institution. The total included \$20.1 million in adjustable-rate residential mortgage loans, including hybrids, with \$10.8 million from brokers, and \$20.2 million of fixed-rate loans, with \$6.4 million from brokers and another financial institution. Sales of fixed-rate residential mortgage loans into the secondary market in 2007 and 2006 were \$4.9 million and \$3.6 million, respectively. Gains on residential loan sales in 2007 were \$108,000 compared with \$89,000 in 2006.

Commercial Real Estate and Commercial Real Estate Construction Lending. The Bank originates loans secured by both owner occupied and non owner-occupied properties. The Bank originates commercial real estate loans and purchases loan participations from other financial institutions. These participations are reviewed and approved based upon the same credit standards as commercial real estate loans originated by the Bank. At December 31, 2007, the Bank's individual commercial real estate loan balances ranged from \$5,000 to \$4.4 million. Our commercial real estate loans may have a fixed or variable interest rate.

Loans secured by commercial real estate properties are generally larger and involve a greater degree of credit risk than one-to four-family residential mortgage loans. Because payments on loans secured by commercial real estate properties are often dependent on the successful operation or management of the properties, repayment of such loans may be subject to adverse conditions in the real estate market or by general economic conditions. If the cash flow from the project is reduced (for example, if leases are not obtained or renewed), the borrower's ability to repay the loan may be impaired. To minimize the risks involved in originating such loans, the Bank considers, among other things, the creditworthiness of the borrower, the location of the real estate, the condition and occupancy levels of the security, the projected cash flows of the business, the borrower's ability to service the debt and the quality of the organization managing the property.

Commercial real estate construction loans are made to developers for the construction of commercial properties, owner-occupied facilities, non-owner occupied facilities and for speculative purposes. These construction loans are granted based on a reasonable estimate of the time to complete the projects. Commercial real estate construction loans made up \$45.1 million or 92.2% of the construction loan portfolio at December 31, 2007 compared to \$41.5 million or 86.5% at December 31, 2006. As these loans mature they will either pay-off or roll to a permanent commercial real estate loan.

The Bank's underwriting criteria are designed to evaluate and minimize the risks of each construction loan. Among other things, the Bank considers evidence of the availability of permanent financing or a takeout commitment to the borrower; the reputation of the borrower and his or her financial condition; the amount of the borrower's equity in the project; independent appraisal and review of cost estimates; pre-construction sale and leasing information; and cash flow projections of the borrower.

At December 31, 2007, the largest commercial real estate lending relationship included three credits with total commitments of \$5.8 million and outstanding balances totaling \$5.3 million. All of the individual credits were performing according to their original terms at December 31, 2007.

Municipal Lending. At December 31, 2007, the Bank's loan portfolio included two municipal loans with approved credit limits totaling \$3.3 million and outstanding balances totaling \$2.9 million. The largest loan has a credit limit of \$3.2 million and had an outstanding balance of \$2.8 million at December 31, 2007. This loan has a fixed-rate of interest, is non-amortizing, and has a maturity date in 2012.

Consumer Lending. The consumer lending portfolio includes automobile loans, home equity lines, and other consumer products. The collateral is generally the asset defined in the purpose of the request. The policies of the Bank are adhered to in our underwriting of consumer loans.

Management believes that the shorter terms and the normally higher interest rates available on various types of consumer loans have been helpful in maintaining profitable spreads between average loan yields and costs of funds. Consumer loans may entail greater risk than do residential mortgage loans, particularly in the case of

consumer loans that are unsecured or secured by assets that depreciate rapidly. In such cases, repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan and the remaining deficiency often does not warrant further substantial collection efforts against the borrower. In addition, consumer loan collections depend on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount that can be recovered on such loans. The Bank has sought to reduce this risk by primarily granting secured consumer loans.

Commercial Lending. The Bank lends to business entities for the purposes of short-term working capital, inventory financing, equipment purchases and other business financing needs. These can be in the form of revolving lines of credit, commercial lines of credit, or term debt. The Bank also matches the term of the debt to the estimated useful life of the assets.

At December 31, 2007, the largest commercial relationship included sixteen credits with outstanding balances totaling \$5.2 million that were secured by manufacturing equipment, inventory, accounts receivable, and an aircraft. All of the individual credits were performing according to their original terms at December 31, 2007.

Unlike residential mortgage loans, which generally are made on the basis of the borrower's ability to make repayment from his or her employment or other income, and which are secured by real property the value of which tends to be more easily ascertainable, commercial loans are of higher risk and typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial loans may depend substantially on the success of the business itself. Further, any collateral securing such loans may depreciate over time, may be difficult to appraise and may fluctuate in value.

Originations, Purchases and Sales. Historically, most residential and commercial real estate loans have been originated directly by the Bank through salaried and commissioned loan officers. Residential loan originations have been attributable to referrals from real estate brokers and builders, depositors and walk-in customers, and commissioned loan agents. The Bank also obtains residential loans and commercial loans from other financial institutions. The Bank obtained \$33.3 million in loans of all types through loan participations and whole loan purchases in 2007. At December 31, 2007, balances outstanding for all loans acquired as participations or whole loan purchases totaled \$62.1 million. Commercial real estate and construction loan originations have also been obtained by direct solicitation. Consumer loan originations are attributable to walk-in customers who have been made aware of the Bank's programs by advertising as well as direct solicitation.

The Bank has previously sold whole loans to other financial institutions and institutional investors. Sales of loans generate income (or loss) at the time of sale, produce future servicing income and provide funds for additional lending and other purposes. When the Bank retains the servicing of loans it sells, the Bank retains responsibility for collecting and remitting loan payments, inspecting the properties, making certain insurance and tax payments on behalf of borrowers and otherwise servicing those loans. The Bank typically receives a fee of between 0.25% and 0.375% per annum of the loan's principal amount for performing these services. The right to service a loan has economic value and the Bank carries capitalized servicing rights on its books based on comparable market values and expected cash flows. At December 31, 2007, the Bank was servicing \$134.0 million of loans for others. The aggregate book value of capitalized servicing rights at December 31, 2007 was \$865,000.

Management believes that purchases of loans and loan participations are desirable when local mortgage demand is less than the local supply of funds available for mortgage originations or when loan terms available outside the Bank's local lending areas are favorable to those available locally. Additionally, purchases of loans may be made to diversify the Bank's lending portfolio. The Bank's loan purchasing activities fluctuate significantly. The seller generally performs the servicing of purchased loans. The Bank utilizes the same underwriting and monitoring processes and standards for loans it purchases as it would for internally generated loans. To cover servicing costs, the service provider retains a portion of the interest being paid by the borrower. In addition to whole loan purchases, the Bank also purchases participation interests in loans. Both whole loans and participations are purchased on a yield basis.

For additional information, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in Item 7 of this Form 10-K.

Loan Underwriting. During the loan approval process, the Bank assesses both the borrower's ability to repay the loan and the adequacy of the underlying security. Potential residential borrowers complete an application that is submitted to a commissioned loan originator. As part of the loan application process, the Bank obtains information concerning the income, financial condition, employment and credit history of the applicant. In addition, qualified appraisers inspect and appraise the property that is offered to secure the loan. The Bank's underwriter or the senior vice president of mortgage banking approve or deny the loan request.

Consumer loan applications are evaluated using a multi-factor based scoring system or by direct underwriting.

Commercial loans are submitted to the Bank's credit analysts for review, financial analysis and for preparation of a Loan Approval Memorandum. The Loan Committee, consisting of members of the Board or management appointed by the Board of Directors, must approve loans between \$1.0 million and \$4.5 million. The Board of Directors approves all loans in excess of \$4,500,000. If an expedient approval is necessary for requests over \$1.0 million but less than \$4.5 million, approval may be obtained by two of the following individuals: Chief Executive Officer, Chief Operating Officer, Chief Credit Officer and Chief Lending Officer. In connection with the origination of single-family, residential adjustable-rate loans, borrowers are qualified at a rate of interest equal to the second year rate, assuming the maximum increase. It is the policy of management to make loans to borrowers who not only qualify at the low initial rate of interest, but who would also qualify following an upward interest rate adjustment.

Loan Fee and Servicing Income. In addition to interest earned on loans, the Bank receives income through servicing of loans and fees in connection with loan originations, loan modifications, late payments, and changes of property ownership and for miscellaneous services related to the loan. Income from these activities is volatile and varies from period to period with the volume and type of loans made.

When possible, the Bank charges loan origination fees on commercial loans that are calculated as a percentage of the amount borrowed and are charged to the borrower at the time of origination of the loan. These fees generally range from none to one point (one point being equivalent to 1% of the principal amount of the loan). In accordance with Statement of Financial Accounting Standard No. 91, loan origination and commitment fees and certain direct loan origination costs are deferred and the net amount amortized as an adjustment of yield over the contractual life of the related loans.

For additional information, see Note 4 to the "Consolidated Financial Statements" included under Item 8 of this Form 10-K.

Delinquencies. When a borrower defaults upon a required payment on a non-commercial loan, the Bank contacts the borrower and attempts to induce the borrower to cure the default. A late payment notice is mailed to the borrower and a telephone contact is made after a payment is fifteen days past due. If the delinquency on a mortgage loan exceeds 90 days and is not cured through the Bank's normal collection procedures or an acceptable arrangement is not worked out with the borrower, the Bank will institute measures to remedy the default, including commencing foreclosure action. In the case of default related to a commercial loan, the contact is initiated by the commercial lender after a payment is ten days past due. The Bank's loan committee reviews delinquency reports weekly and monthly.

The Bank follows the collection processes required by Freddie Mac, Fannie Mae and the Federal Home Loan Bank of Indianapolis to manage residential loans underwritten for the secondary market. The collection practices for all other loans adhere with the Bank's loan policies and regulatory requirements. It is the Bank's intention to be proactive in its collection of delinquent accounts while adhering to state and federal guidelines.

Non-Performing Assets and Asset Classification. Loans are reviewed regularly and are placed on non-accrual status when, in the opinion of management, the collection of additional interest is doubtful. Residential mortgage loans are placed on non-accrual status when either principal or interest is 90 days or more past due unless it is adequately secured and there is reasonable assurance of full collection of principal and interest. Consumer loans generally are charged off when the loan becomes over 120 days delinquent. Commercial business and real estate

loans are placed on non-accrual status when the loan is 90 days or more past due. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are applied to the outstanding principal balance.

Real estate acquired by the Bank as a result of foreclosure or by deed-in-lieu of foreclosure is classified as real estate owned until such time as it is sold. When such property is acquired, it is recorded at the lower of the unpaid principal balance of the related loan or its fair value. Any subsequent deterioration of the property is charged off directly to income, reducing the value of the asset.

The following table sets forth information with respect to the Company's aggregate non-performing assets at the dates indicated.

| •  | At December 31,                       |         |                 |         |               |  |
|--|---------------------------------------|---------|-----------------|---------|---------------|--|
|  | 2007                                  | 2006    | 2005            | 2004_   | 2003          |  |
|  |                                       | (Dol    | lars in thousan | ds)     |               |  |
| Loans accounted for on a non-accrual basis:            |                                       |         | w .             |         |               |  |
| Real Estate:   |                                       |         |                 |         |               |  |
| Residential  | \$1,465                               | \$ 657  | <b>\$_49</b> 4  | \$1,083 | \$1,691       |  |
| Commercial   | · 303                                 | _       | · . — .         | 3,032   | 3,390         |  |
| Construction   | 870                                   | 2,616   | 1,960           | 1,604   | 3,217         |  |
| Commercial   | _                                     | _       | 14              | 10      | 85            |  |
| Consumer   |                                       | 53      |                 | 7       |               |  |
| Total  | 2,638                                 | 3,326   | 2,468           | 5,736   | 8,383         |  |
| Accruing loans contractually past due 90 days or more: |                                       |         |                 |         |               |  |
| Real Estate:   |                                       |         |                 |         |               |  |
| Residential  |                                       | 71      | 90              | 143     | 74            |  |
| Consumer   |                                       | 13      |                 | 1       |               |  |
| Total  | · · · · · · · · · · · · · · · · · · · | 84      | 90              | 144     | 74            |  |
| Total of non-accrual and 90 days past due loans (1)    | \$2,638                               | \$3,410 | \$2,558         | \$5,880 | \$8,457       |  |
| Percentage of total loans                              | 0.88%                                 | 1.35%   | 1.16%           | 2.95%   | <u>4.07</u> % |  |
| Other non-performing assets (2)                        | \$2,517                               | \$ 610  | \$1,413         | \$ 572  | \$ 623        |  |

(1) The Company had no troubled debt restructurings at the dates indicated.

(2) Other non-performing assets represent property acquired through foreclosure or repossession. This property is carried at the lower of its fair market value or the principal balance of the related loan.

The Company's non-performing loans decreased \$772,000 for the year ended December 31, 2007. The total at December 31, 2007 would have been higher and represented an increase for the year had two major credits with outstanding balances totaling \$2.4 million not been transferred to other real estate owned during 2007. Both credits were real estate construction loans, with one being a 42 unit condominium project and the other a high-end single-family residential property.

Non-accrual residential real estate loans increased to \$1.5 million at December 31, 2007 from \$657,000 at December 31, 2006 due to weaknesses in the real estate markets that we serve.

Interest income that would have been recorded for 2007 had non-accruing loans been current in accordance with their original terms and had been outstanding throughout the period was \$199,000. The amount of interest related to non-accrual loans included in interest income for 2007 was \$28,000.

For additional information regarding the Bank's problem assets and loss provisions recorded thereon, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7 of this Form 10-K.

## Reserves for Losses on Loans and Real Estate

In making loans, management recognizes that credit losses will be experienced and that the risk of loss will vary with, among other things, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a secured loan, the quality of the security for the loan.

It is management's policy to maintain reserves for estimated incurred losses on loans. The Bank's management establishes general loan loss reserves based on, among other things, historical loan loss experience, evaluation of economic conditions in general and in various sectors of the Bank's customer base, and periodic reviews of loan portfolio quality. Specific reserves are provided for individual loans where the ultimate collection is considered questionable by management after reviewing the current status of loans that are contractually past due and considering the net realizable value of the security of the loan or guarantees, if applicable. It is management's policy to establish specific reserves for estimated inherent losses on delinquent loans when it determines that losses are anticipated to be incurred on the underlying properties. At December 31, 2007, the Bank's allowance for loan losses amounted to \$2.7 million.

Future reserves may be necessary if economic conditions or other circumstances differ substantially from the assumptions used in making the initial determinations. There can be no assurance that regulators, in reviewing the Bank's loan portfolio in the future, will not ask the Bank to increase its allowance for loan losses, thereby negatively affecting its financial condition and earnings.

The following table sets forth an analysis of the Bank's aggregate allowance for loan losses for the periods indicated.

|   | Year Ended December 31, |         |                     |          |                          |  |
|---|-------------------------|---------|---------------------|----------|--------------------------|--|
|   | 2007                    | 2006_   | 2005                | 2004     | 2003                     |  |
| got a series of the series of |                         |         | ollars in thousands |          | i<br>maga ayang ay go sa |  |
| Balance at Beginning of Period  | \$ 2,616                | \$2,835 | \$ 3,128            | \$ 3,744 | \$ 8,666                 |  |
| Charge-Offs:  |                         |         |                     |          |                          |  |
| Real estate loans:  |                         |         |                     |          |                          |  |
| Commercial  | 1                       | 540     | 34                  | 674      | 68                       |  |
| Residential   | 14                      | 36      | 237                 | 208      | 182                      |  |
| Construction  | 488                     | _       | 1,165               | 20       |                          |  |
| Commercial loans  | 538                     | 16      | 31                  | 16       | 10,902                   |  |
| Consumer loans  | 72                      | 87      | 65                  | 216      | 242                      |  |
|   | 1,113                   | 679     | 1,532               | 1,134    | 11,394                   |  |
| Recoveries:   | •                       |         |                     |          | -                        |  |
| Real estate loans:  |                         |         |                     |          |                          |  |
| Residential   | 1                       | 9       | 97                  |          | · 1                      |  |
| Commercial  |                         | 4       | 552                 |          |                          |  |
| Commercial loans  | 2,772                   | 108     | 3,515               |          | · <u></u>                |  |
| Consumer loans  | 28                      | 39      | 43                  | 126_     | 31                       |  |
|   | 2,801                   | 160     | 4,207               | 126      | 32                       |  |
| Net recoveries (charge-offs)  | 1,688                   | (519)   | 2,675               | (1,008)  | (11,362)                 |  |
| Transfer to allowance for unfunded commitments  | _                       |         | (116)               | _        | _                        |  |
| Provision (credit) for loan losses  | (1,627)                 | 300     | (2,852)             | 392      | 6,440                    |  |
| Balance at end of period  | \$ 2,677                | \$2,616 | \$ 2,835            | \$ 3,128 | \$ 3,744                 |  |
| Ratio of net charge-offs (recoveries) to average loans  |                         |         |                     |          |                          |  |
| outstanding during the period   | (0.62)%                 | 0.22%   | (1.30)%             | 0.52%    | 4.25%                    |  |
| Allowance for loan losses to loans  | 0.90%                   | 1.04%   | 1.28%               | 1.57%    | 1.80%                    |  |

The Company had a credit of \$1.6 million for 2007 compared to a provision of \$300,000 in 2006. The 2007 credit was primarily a result of the \$2.8 million settlement received from the RLI litigation exceeding the total of charge-offs and general provision amount for the year. Total charge-offs of \$1.1 million for 2007 included \$1.0 million related to three commercial credits, a commercial real estate construction loan and two commercial loans, previously totaling \$2.8 million that were either charged off or charged down. The 2006 expense reflected normal provisions resulting from increased loan growth and an increase in nonperforming loans, offset by a decrease in charge-offs. See also "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Loans – Credit Quality."

The Company had a credit of \$2.9 million for 2005. The 2005 credit reflected net recoveries of \$2.7 million. The 2005 recoveries of \$4.2 million included settlements related to the CMC lease pools and full recovery of a \$509,000 commercial real estate loan that was fully charged off in 2004. The two lease pools purchased from CMC totaling \$10.9 million had 50% reserves at year-end 2002 due to an expected lengthy litigation process, and the remaining 50% was charged off in 2003 due to continuing uncertainty surrounding the prospects for eventual recovery from the sureties (see Item 3 – "Legal Proceedings" for more information on the CMC leases).

The following table sets forth a breakdown of the Company's aggregate allowance for loan losses by loan category at the dates indicated. Management believes that the allowance can be allocated by category only on an approximate basis. The allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance to absorb losses in any category.

| · '                             |         | At December 31,   |                    |  |          |   |  |  |  |
|---------------------------------|---------|---|--------------------|--|----------|---|--|--|--|
|                                 |         | 2007  |                    | 2006   | 2005     |   |  |  |  |
|                                 | Amount  | Percent of<br>Loans in Each<br>Category to<br>Total Loans | Amount<br>(Dollars | Percent of Loans in Each Category to Total Loans in thousands) | Amount   | Percent of<br>Loans in Each<br>Category to<br>Total Loans |  |  |  |
| Real estate loans:              |         |   |                    |  |          |   |  |  |  |
| Commercial                      | \$ 550  | · 27.88%  | \$ 716             | 24.48%   | \$1,545  | 30.58%  |  |  |  |
| Residential                     | 348     | 46.86   | 245                | 49.43  | 502      | 43.99   |  |  |  |
| Construction                    | 999     | 16.36   | 1,524              | 18.91  | 697      | 20.01   |  |  |  |
| Commercial loans                | 571     | 6.25  | 75                 | 4,90   | 27       | 3.56  |  |  |  |
| Municipal loans                 |         | 0.99  |                    | · · · -  | <u> </u> | <del></del>   |  |  |  |
| Consumer loans                  | 209     | 1.66  | 56                 | 2.28   | 64       | 1.86  |  |  |  |
| Total allowance for loan losses | \$2,677 | 100.00%   | \$2,616            | 100.00%  | \$2,835  | 100.00%   |  |  |  |

|                                 | At December 31, |   |         |   |  |
|---------------------------------|-----------------|---|---------|---|--|
|                                 |                 | 2004  | 2003    |   |  |
|                                 | Amount          | Percent of<br>Loans in Each<br>Category to<br>Total Loans | Amount  | Percent of<br>Loans in Each<br>Category to<br>Total Loans |  |
|                                 |                 | (Dollars in t   |         |   |  |
| Real estate loans:              |                 |   |         | markan peraparan  |  |
| Commercial                      | \$2,013         | 37.76%  | \$1,686 | 36.12%  |  |
| Residential                     | 462             | 46.35   | 620     | 47.92   |  |
| Construction                    | 247             | 6.61  | 1,095   | 8.57  |  |
| Commercial loans                | 319             | 7,10  | 192     | 3.64  |  |
| Consumer loans                  | 87              | 2.18  | 151     | 3.75  |  |
| Total allowance for loan losses | \$3,128         | 100.00%   | \$3,744 | 100.00%   |  |

#### Investment Activities

Interest and dividends on investment securities, mortgage-backed securities, collateralized mortgage obligations, FHLB stock and other investments provide the second largest source of income for the Bank (after interest on loans), constituting 19.1% of the Bank's total interest income (and dividends) for fiscal 2007. The Bank maintains its liquid assets at levels believed adequate to meet requirements of normal banking activities and potential savings outflows.

As an Indiana savings bank, the Bank is authorized to invest without limitation in direct or indirect obligations of the United States, direct obligations of a United States territory, and direct obligations of the state or a municipal corporation or taxing district in Indiana. The Bank is also permitted to invest in bonds or other securities of a national mortgage association and the stock and obligations of a Federal Home Loan Bank. Indiana savings banks may also invest in collateralized mortgage obligations to the same extent as national banks. An Indiana savings bank may also purchase for its own account other investment securities under such limits as the Department of Financial Institutions prescribes by rule, provided that the savings bank may not invest more than 10% of its equity capital in the investment securities of any one issuer. An Indiana savings bank may not invest in speculative bonds, notes or other indebtedness that are defined as securities and that are rated below the first four rating categories by a generally recognized rating service, or are in default. An Indiana savings bank may purchase an unrated security if it obtains financial information adequate to document the investment quality of the security.

The Bank's investment portfolio consists primarily of obligations issued by federal agencies such as Fannie Mae, the FHLB and the Federal Farm Credit Banks System, mortgage-backed securities issued by Ginnie Mae and Freddie Mac. The Bank has also invested in trust-preferred securities, municipal securities and mutual funds and maintains interest-bearing deposits in other financial institutions (primarily the FHLBs). As a member of the FHLB System, the Bank is also required to hold stock in the FHLBs of Indianapolis and Cincinnati. At December 31, 2007, the Bank owned a money market mutual fund issued by Evergreen Investments with both a book value and market value of \$12.3 million. The Bank did not own any other security of a single issuer that had an aggregate book value in excess of 10% of its equity at December 31, 2007.

The following table sets forth the carrying value of the Bank's investments in federal agency obligations and mortgage-backed securities and other investments at the dates indicated. All of these investments were available for sale.

| $\cdot$                                 | Availabl | e For Sale |
|---|----------|------------|
|   | At Dece  | mber 31,   |
|   | 2007     | 2006       |
| • | (In the  | usands)    |
| Federal agencies                        | \$ 6,011 | \$ 44,751  |
| Mortgage-backed securities              | 31,509   | 37,207     |
| Equity securities                       | 1,518    | 12,831     |
| Municipal securities                    | 27,654   | 34,486     |
| Other investment securities             |          | 501        |
| Total investments                       | \$66,692 | \$129,776  |

The following table sets forth information regarding maturity distribution and average yields for the Bank's investment securities portfolio at December 31, 2007. The Bank's federal agencies investment portfolio consists of obligations issued by Freddie Mac, FHLB, Fannie Mae and the Federal Farm Credit Banks System.

|                          | Within 1 Year |       | 1-5 Years |       | 5-10 Years    |           | Over 10 Years |       | Total    |       |
|--------------------------|---------------|-------|-----------|-------|---------------|-----------|---------------|-------|----------|-------|
| •                        | Amount        | Yield | Amount    | Yield | Amount        | Yield     | Amount        | Yield | Amount   | Yield |
|                          |               |       |           |       | (Dollars in t | housands) |               |       |          |       |
| Federal agencies         | \$6,011       | 5.25% |           |       |               |           |               |       | \$ 6,011 | 5.25% |
| Municipal securities (1) | _             | _     | \$4,315   | 5.40% | \$15,780      | 5.34%     | \$7,559       | 6.11% | 27,654   | 5.56  |
| Equity securities (2)    | 1,518         | 4.28  |           |       |               |           |               |       | 1,518    | 4.28  |

The Bank's mortgage-backed securities include both fixed and adjustable-rate securities. At December 31, 2007, the Bank's mortgage-backed securities consisted of the following:

|                                  | Carrying<br>Amount | Average<br><u>Yield</u> |
|----------------------------------|--------------------|-------------------------|
|                                  | (Dollars in t      | housands)               |
| Variable-rate:                   |                    | C 0.40                  |
| Repricing in one year or less    | \$ 46              | 6.84%                   |
| Repricing in one to five years   | 3,485              | 4.58                    |
| Repricing in five to ten years   | 8,752              | 5.06                    |
| Repricing in more than ten years | 3,660              | 4.30                    |
| Fixed-rate:                      |                    |                         |
| Maturing in five years or less   | 10,197             | 4.50                    |
| Maturing in five to ten years    | 5,360              | 5.94                    |
| Maturing in more than ten years  | 9                  | 8.00                    |
| Total                            | \$ 31,509          | 4.89%                   |
| I Olai                           |                    |                         |

#### Sources of Funds

General. Checking and savings accounts, certificates of deposit and other types of deposits have traditionally been an important source of the Bank's funds for use in lending and for other general business purposes. In addition to deposit accounts, the Bank derives funds from loan repayments, loan sales, borrowings and operations. The availability of funds from loan sales and repayments is influenced by general interest rates and other market conditions. Borrowings may be used on a short-term basis to compensate for reductions in deposits or deposit inflows at less than projected levels and may be used on a longer-term basis to support expanded lending activities.

**Deposits.** The Bank attracts both short-term and long-term retail deposits from the general public by offering a wide assortment of deposit accounts and interest rates. The Bank offers regular savings accounts, NOW accounts, money market accounts, fixed interest rate certificates with varying maturities and negotiated rate jumbo certificates with various maturities. The Bank also offers tax-deferred individual retirement, Keogh retirement and simplified employer plan retirement accounts.

As of December 31, 2007, approximately 44.5%, or \$140.1 million, of the Bank's aggregate retail deposits consisted of various savings and demand deposit accounts from which customers are permitted to withdraw funds at any time without penalty.

Interest earned on statement accounts is paid from the date of deposit to the date of withdrawal and compounded semi-annually for the Bank. Interest earned on NOW and money market deposit accounts is paid from the date of deposit to the date of withdrawal and compounded and credited monthly. Management establishes the interest rate on these accounts weekly.

The Bank also makes available to its depositors a number of certificates of deposit with various terms and interest rates to be competitive in its market area. These certificates have minimum deposit requirements as well.

In addition to retail deposits, the Bank may obtain certificates of deposit from the brokered market. The Bank held no brokered certificates at December 31, 2007 and December 31, 2006.

<sup>(1)</sup> Presented on a tax equivalent basis using a tax rate of 34%.

<sup>(2)</sup> Equity securities have no stated maturity date.

The following table sets forth the change in dollar amount of deposits in the various types of deposit accounts offered by the Bank between the dates indicated.

|                                    |               | Balance at<br>December 31,<br>2007 |         | Balanc<br>Decemb<br>200 | er 31,  | Increa<br>(Decrea<br>Irom Pi<br>Year | ise)<br>rior |
|------------------------------------|---------------|------------------------------------|---------|-------------------------|---------|--------------------------------------|--------------|
|                                    |               | 4                                  |         | (Dollars in t           |         |                                      |              |
| Noninterest-bearing accounts       | # · · · · · · | \$ 20,429                          | 6.49%   | \$ 19,905               | 6.17%   | \$ 524                               | 2.63%        |
| Savings deposits                   |               | 21,385                             | 6.79    | 22,637                  | 7.02    | (1,252)                              | (5.53)       |
| NOW accounts                       |               | 29,193                             | 9.28    | 27,584                  | 8.56    | 1,609                                | 5.83         |
| Super NOW accounts                 |               | 33,114                             | 10.52   | 36,577                  | 11.35   | (3,463)                              | (9.47)       |
| Money market deposit accounts      |               | 35,976                             | 11.43   | 27,483                  | 8.52    | 8,493                                | 30.90        |
| Certificate accounts:              |               |                                    |         | -•                      |         |                                      |              |
| Certificates of \$100,000 and more |               | 42,470                             | 13.50   | 39,033                  | 12.11   | 3,437                                | 8.81         |
| Fixed-rate certificates:           |               |                                    |         | •                       |         | 1                                    | • •          |
| 12 months or less                  | -             | 99,612                             | 31.65   | 125,005                 | 38.77   | (25,393)                             | (20.31)      |
| 13-24 months                       |               | 21,309                             | 6.77    | 9,556                   | 2.96    | 11,753                               | 122.99       |
| 25-36 months                       |               | 3,764                              | 1.19    | 5,630                   | 1.74    | (1,866)                              | (33.14)      |
| 37 months or greater               |               | 6,428                              | 2.04    | 7,941                   | 2,46    | (1,513)                              | (19.05)      |
| Variable-rate certificates:        |               |                                    |         | ,                       |         | , , ,                                | . ,          |
| 18 months                          | *             | 1,066                              | 0.34    | 1,083                   | 0.34    | (17)                                 | (1.57)       |
| Total                              |               | \$314,746                          | 100.00% | \$322,434               | 100.00% | \$ (7,688)                           | (2.38)%      |

The variety of deposit accounts offered by the Bank has permitted it to be competitive in obtaining funds and has allowed it to respond with flexibility to, but not eliminate, disintermediation (the flow of funds away from depository institutions such as savings institutions into direct investment vehicles such as government and corporate securities). In addition, the Bank has become much more subject to short-term fluctuation in deposit flows, as customers have become more interest rate conscious. The ability of the Bank to attract and maintain deposits and its costs of funds have been, and will continue to be, significantly affected by money market conditions. The Bank currently offers a variety of deposit products to the customer. They include noninterest-bearing and interest-bearing NOW accounts, interest-bearing Super NOW accounts, savings accounts, money market deposit accounts ("MMDA") and certificates of deposit ranging in terms from three months to seven years. The Bank's Super NOW account, which was introduced in 2003 and pays tiered premium money market rates with unlimited check writing privileges, had a portfolio balance of \$33.1 million at December 31, 2007.

The following table sets forth the Bank's average aggregate balances and interest rates. Average balances in 2007, 2006 and 2005 are calculated from actual daily balances.

| ·  |                    | For                     | the Year Ende                  | d December 3            | 1,                 |                         |
|--|--------------------|-------------------------|--------------------------------|-------------------------|--------------------|-------------------------|
|  | 2007               | 7                       | 2006                           | <u> </u>                | 200                | 5                       |
|  | Average<br>Balance | Average<br>Rate<br>Paid | Average Balance (Dollars in th | Average<br>Rate<br>Paid | Average<br>Balance | Average<br>Rate<br>Paid |
| Interest-bearing demand deposits                 | \$ 61,754          | 2.48%                   | \$ 69,990                      | 2.55%                   | \$ 93,066          | 2.29%                   |
| Money market deposit accounts                    | 32,349             | 3.55                    | 22,460                         | 1.99                    | 27,140             | 1.33                    |
| Savings deposits                                 | 22,568             | 0.39                    | 23,867                         | 0.40                    | 26,657             | 0.45                    |
| Time deposits                                    | 183,353            | 4.47                    | 199,934                        | 4.13                    | <u> 176,173</u>    | 3.11                    |
| Total interest bearing deposits                  | 300,024            | 3.66                    | 316,251                        | 3.35                    | 323,036            | 2.50                    |
| Non-interest-bearing demand and savings deposits | 20,729             |                         | 19,719                         |                         | 18,226             |                         |
| Total deposits                                   | \$320,753          |                         | \$335,970                      |                         | \$341,262          | •                       |

The following table sets forth the aggregate time deposits in the Bank classified by rates as of the dates indicated.

| At December 31, |                           |   |  |  |
|-----------------|---------------------------|---|--|--|
| 2007            | 2006                      | 2005  |  |  |
|                 | (In thousands             | )   |  |  |
| \$ —            | \$ 144                    | \$ 2,774  |  |  |
| 46,977          | 41,879                    | 113,290   |  |  |
| 127,628         | 146,180                   | 75,678  |  |  |
| 44              | 45                        | 94  |  |  |
| \$174,649       | \$188,248                 | \$191,836   |  |  |
|                 | \$ —<br>46,977<br>127,628 | 2007 2006<br>(In thousands<br>\$ — \$ 144<br>46,977 41,879<br>127,628 146,180 |  |  |

The following table sets forth the amount and maturities of the Bank's time deposits at December 31, 2007.

|               |                    | Amount Due            |        |  |  |  |  |
|---------------|--------------------|-----------------------|--------|--|--|--|--|
|               | Less Than          | More Than             |        |  |  |  |  |
| Rate          | One Year 1-2 Years | 2-3 Years 3 Years     | Total  |  |  |  |  |
| <del></del>   |                    | (In thousands)        |        |  |  |  |  |
| 2.00% - 3.99% | \$ 38,385 \$ 5,477 | \$ 1,504 \$ 1,611 \$  | 46,977 |  |  |  |  |
| 4.00% - 5.99% | 95,290 22,247      | 3,503 6,588 1         | 27,628 |  |  |  |  |
| 6.00% - 7.99% | 4 12               | 24 4                  | 44     |  |  |  |  |
|               | \$133,679 \$27,736 | \$ 5,031 \$ 8,203 \$1 | 74,649 |  |  |  |  |

The following table indicates the amount of the Bank's certificates of deposit of \$100,000 or more by time remaining until maturity at December 31, 2007.

| Maturity Period                | Certificates<br>of Deposit |
|--------------------------------|----------------------------|
|                                | (In thousands)             |
| Three months or less           | \$ 12,470                  |
| Over three through six months  | 9,127                      |
| Over six through twelve months | 11,767                     |
| Over twelve months             | 9,106                      |
| Total                          | \$ 42,470                  |

Borrowings. Deposits are the primary sources of funds for the Bank's lending and investment activities and for its general business purposes. The Bank also uses advances from the FHLB to supplement its supply of lendable funds, to meet deposit withdrawal requirements and to extend the terms of its liabilities. FHLB advances are typically secured by the Bank's FHLB stock, a portion of first mortgage loans, investment securities and overnight deposits. At December 31, 2007, the Bank had \$58.2 million of FHLB advances outstanding.

The Federal Home Loan Banks function as central reserve banks providing credit for savings institutions and certain other member financial institutions. As a member, the Bank is required to own capital stock in the FHLB and is authorized to apply for advances on the security of such stock and certain of its home mortgages and other assets (principally, securities which are obligations of, or guaranteed by, the United States) provided certain standards related to creditworthiness have been met.

Borrowings decreased \$6.2 million in 2007 as cash flows from the investment securities portfolio that were not needed to fund the Bank's loan portfolio growth were used to pay down FHLB advances.

On March 8, 2006, the Company formed Ameriana Capital Trust I ("Trust I"), a wholly owned statutory business trust. The Company purchased 100% of the common stock of Trust I for \$0.3 million. Trust I issued \$10.0 million in trust preferred securities and those proceeds combined with the \$0.3 million in proceeds from the issuance of common stock were used to purchase \$10.3 million in subordinated debentures issued by the Company. The subordinated debentures are unconditionally guaranteed by the Company and are the sole asset of Trust I. The subordinated debentures bear a rate equal to the average of 6.71% and the three-month London Interbank Offered Rate ("LIBOR") plus 150 basis points for the first five years following the offering. After the first five years, the subordinated debentures will bear a rate equal to 150 basis points over the three-month LIBOR rate. At December 31, 2007, the debentures had an interest rate of 6.46%.

The following table sets forth certain information regarding borrowings from the FHLBs at the dates and for the periods indicated.

|   |                                       |               | t or for the Year  |          |
|---|---------------------------------------|---------------|--------------------|----------|
| • • •   | •                                     |               | Ended December     |          |
|   |                                       | 2007          | 2006               | 2005     |
|   |                                       | ( <b>D</b> o  | llars in thousands | i)       |
| Amounts outstanding at end of period:                     |                                       | ÷             | -                  |          |
| FHLB advances   |                                       | \$58,203      | \$64,373           | \$66,589 |
| Subordinated debentures                                   |                                       | 10,310        | 10,310             | _        |
| Weighted average rate paid on                             |                                       |               |                    |          |
| FHLB advances at end of period                            |                                       | 4.29%         | 4.60%              | 3.93%    |
| Subordinated debentures                                   |                                       | 6.46          | 6.79               |          |
| Maximum amount of borrowings outstanding at any month end | <b>i</b> :                            |               |                    |          |
| FHLB advances   |                                       | \$66,324      | \$91,414           | \$73,729 |
| Subordinated debentures                                   | · · · · · · · · · · · · · · · · · · · | 10,310        | 10,310             | , —      |
| Approximate average amounts outstanding:                  |                                       |               |                    |          |
| FHLB advances   | _                                     | \$53,138      | \$58,707           | \$49,045 |
| Subordinated debentures                                   |                                       | 10,310        | 8,474              |          |
| Approximate weighted average rate paid on                 |                                       |               | - ~                |          |
| FHLB advances during the period                           |                                       | 4.50%         | 4.48%              | 3.86%    |
| Subordinated debentures                                   |                                       | 6 <u>.9</u> 1 | 6.79               | _        |

# **Average Balance Sheet**

The following table sets forth certain information relating to the Bank's average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expenses by the average balance of assets or liabilities, respectively, for the periods presented. Interest/dividends from short-term investments and other interest-earning assets have been increased by \$666,000, \$442,000 and \$367,000 for 2007, 2006 and 2005, respectively, from the amount listed on the income statement to reflect interest income on a tax-equivalent basis. Average balances for 2007, 2006 and 2005 are calculated from actual daily balances.

|                                    | For the                                |                        |                           |                    | r Ended Dece                            | ember 31.                 | 31,                |   |                           |  |  |
|------------------------------------|--|------------------------|---------------------------|--------------------|---|---------------------------|--------------------|---|---------------------------|--|--|
|                                    |  | 2007                   |                           |                    | 2006                                    |                           |                    | 2005  |                           |  |  |
|                                    | Average<br>Balance                     | Interest/<br>Dividends | Average<br>Yield/<br>Cost | Average<br>Balance | Interest/<br>Dividends<br>rs in thousar | Average<br>Yield/<br>Cost | Average<br>Balance | Interest/<br>Dividends                        | Average<br>Yield/<br>Cost |  |  |
| Interest-earning assets:           | ······································ |                        |                           | (Doing             | i's in mionsaï                          | ius)                      |                    |   |                           |  |  |
| Loan portfolio (1)                 | \$274,287                              | \$19,377               | 7.06%                     | \$232,479          | \$16,212                                | 6.97%                     | \$205,231          | \$13,395                                      | 6.53%                     |  |  |
| Mortgage-backed securities         | 34,606                                 | 1,662                  | 4.80                      | 43,081             | 1,906                                   | 4.42                      | 49,505             | 2,004   | 4.05                      |  |  |
| Securities                         |  |                        |                           |                    |   | ' <del></del>             |                    | zw.   | aan alaa                  |  |  |
| Taxable                            | 28,982                                 | 1,080                  | 3.73                      | 78,466             | 2,935                                   | 3.74                      | 91,773             | 2,529   | 2.76                      |  |  |
| Tax-exempt (2)                     | 33,266                                 | 1,867                  | 5.61                      | 23,393             | 1,300                                   | 5.56                      | 19,966             | 1,079   | 5.40                      |  |  |
| Short-term investments and         |  |                        |                           | er un armen        |   |                           |                    |   |                           |  |  |
| other interest-earning assets      |  |                        |                           |                    |   |                           |                    |   |                           |  |  |
| (3)                                | 12,231                                 | 580                    | 4.74                      | 26,029             | 693                                     | 2.66                      | 28,317             | 1,142   | 4.03                      |  |  |
| Total interest-earning             |  |                        |                           |                    |   |                           |                    |   |                           |  |  |
| assets                             | 383,372                                | 24,566                 | 6.41                      | 403,448            | 23,046                                  | 5.71                      | 394,792            | 20,149  | 5.10                      |  |  |
| Noninterest-earning assets         | 47,056                                 |                        |                           | 42,399             | <b></b>                                 |                           | 39,918             |   |                           |  |  |
| Total assets                       | \$430,428                              |                        |                           | \$445,847          |   |                           | \$434,710          |   |                           |  |  |
| Interest-bearing liabilities:      |  |                        |                           | -                  |   |                           |                    |   |                           |  |  |
| Demand deposits and savings        | \$116,671                              | 2,768                  | 2.37                      | \$116,317          | 2,327                                   | 2.00                      | \$146,863          | 2,616   | 1.78                      |  |  |
| Certificates of deposits           | 183,353                                | 8,205                  | 4.48                      | 199,934            | 8,264                                   | 4.13                      | 176,173            | 5,472   | 3.11                      |  |  |
| Total interest-bearing             |  |                        |                           |                    |   |                           |                    |   |                           |  |  |
| deposits                           | 300,024                                | 10,973                 | 3.66                      | 316,251            | 10,591                                  | 3.35                      | 323,036            | 8,088   | 2.50                      |  |  |
| Borrowings                         | 63,448                                 | 3,105                  | 4.89                      | 77,584             | 3,212                                   | 4.14                      | 49,276             | 1,907   | 3.87                      |  |  |
| Total interest-bearing             |  |                        |                           |                    |   |                           |                    |   |                           |  |  |
| liabilities                        | 363,472                                | 14,078                 | 3.87                      | 393,835            | 13,803                                  | 3.50                      | 372,312            | 9,995   | 2.68                      |  |  |
| Noninterest-bearing liabilities    | 29,129                                 |                        |                           | 17,927             |   |                           | 24,279             |   | artes a seguir con        |  |  |
| Total liabilities                  | 392,601                                |                        | THE TAX OF THE PARTY OF   | 411,762            |   | ,                         | 396,591            |   |                           |  |  |
| Shareholders' equity               | 37,827                                 |                        |                           | 34,085             |   |                           | 38,119             |   |                           |  |  |
| Total liabilities and              |  |                        |                           |                    |   |                           | · <del></del>      |   | · · ·                     |  |  |
| shareholders' equity               | \$430,428                              |                        |                           | \$445,847          |   |                           | \$434,710          |   |                           |  |  |
| Net interest income                | _ ====.                                | \$10,488               |                           | <del></del>        | \$ 9,243                                | د ده سپي د                |                    | \$10,154                                      | · · · · ·                 |  |  |
| Interest rate spread               |  |                        | 2.54%                     |                    |   | 2.21%                     |                    | · <u>· · · · · · · · · · · · · · · · · · </u> | 2.42%                     |  |  |
| Net tax equivalent yield (4)       |  |                        | 2.74%                     |                    |   | 2.29%                     |                    |   | 2.57%                     |  |  |
| Ratio of average interest-earning  |  |                        | <u> 4.17</u> /0           |                    |   | 4.47 10                   |                    | where a second second                         | 2.2170                    |  |  |
| assets to average interest-bearing |  |                        |                           |                    |   |                           |                    |   |                           |  |  |
| liabilities                        |  |                        | 105.48%                   |                    |   | 104.65%                   |                    |   | 106.04%                   |  |  |
|                                    |  |                        | _ 50 , . 0 10             |                    |   | 1 /0                      |                    |   | -00.0170                  |  |  |

<sup>(1)</sup> Interest and average yield presented on a tax equivalent basis using an effective tax rate of 29.5% for municipal bank qualified tax-exempt loans subject to the Tax Equity and Fiscal Responsibility Act of 1982 penalty. Non-accrual loans are included in average loans outstanding.

- (2) Interest and average yield presented on a tax equivalent basis using a tax rate of 34%.
- (3) Includes interest-bearing deposits in other financial institutions, mutual funds, trust preferred securities, and FHLB stock.
- (4) Net interest income is presented on a tax equivalent basis as a percentage of average interest-earning assets.

#### **Trust Activities**

On July 31, 2006, the Bank closed its Trust Department and transferred the assets under management to its brokerage area or to other qualified fiduciaries at the direction of the client.

## **Subsidiary Activities**

The Company maintains two wholly-owned subsidiaries, the Bank and Ameriana Capital Trust I. The Company also holds a minority interest in a limited partnership organized to acquire and manage real estate-investments, which qualify for federal tax credits. The Bank has three wholly-owned subsidiaries: AFS, AIA and AIMI. At December 31, 2007, the Bank's investments in its subsidiaries were approximately \$54.7 million, consisting of direct equity investments.

Indiana savings banks may acquire or establish subsidiaries that engage in activities permitted to be performed by the savings bank itself, or permitted to operating subsidiaries of national banks. Under FDIC regulations, a subsidiary of a state bank may not engage as principal in any activity that is not of a type permissible for a subsidiary of a national bank unless the FDIC determines that the activity does not impose a significant risk to the affected insurance fund.

#### **REGULATION AND SUPERVISION**

The Company expects competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Technological advances, for example, have lowered barriers to entry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Changes in federal law permit affiliation among banks, securities firms and insurance companies, which promotes a competitive environment in the financial services industry. Competition for deposits and the origination of loans could limit the Company's growth in the future.

## Regulation and Supervision of the Company

General. The Company is a public company registered with the Securities and Exchange Commission (the "SEC"), whose common stock trades on The Nasdaq Stock Market LLC and is a bank holding company subject to regulation by the Federal Reserve Board under the BHCA. As a result, the activities of the Company are subject to certain requirements and limitations, which are described below. As a public reporting company, the Company is required to file annual, quarterly and current reports with the SEC. As a bank holding company, the Company is required to file annual and quarterly reports with the Federal Reserve Board and to furnish such additional information as the Federal Reserve Board may require pursuant to the BHCA. The Company is also subject to regular examination by the Federal Reserve Board.

Dividends. The Federal Reserve Board has the power to prohibit dividends by bank holding companies if their actions constitute unsafe or unsound practices. The Federal Reserve Board has issued a policy statement on the payment of cash dividends by bank holding companies, which expresses the Federal Reserve Board's view that a bank holding company should pay cash dividends only to the extent that the company's net income for the past year is sufficient to cover both the cash dividends and a rate of earnings retention that is consistent with the company's capital needs, asset quality and overall financial condition. The Federal Reserve Board also indicated that it would be inappropriate for a bank holding company experiencing serious financial problems to borrow funds to pay dividends. Under the prompt corrective action regulations adopted by the Federal Reserve Board, the Federal Reserve Board may prohibit a bank holding company from paying any dividends if the holding company's bank subsidiary is classified as "undercapitalized." See "Regulation and Supervision of the Bank – Prompt Corrective Regulatory Action."

Stock Repurchases. As a bank holding company, the Company is required to give the Federal Reserve Board prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the Company's consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would violate any law, regulation, Federal Reserve Board order, directive, or any condition imposed by, or written agreement with, the Federal Reserve Board. This requirement does not apply to bank holding companies that are "well-capitalized," "well-managed" and are not the subject of any unresolved supervisory issues.

Acquisitions. The Company is required to obtain the prior approval of the Federal Reserve Board to acquire all, or substantially all, of the assets of any bank or bank holding company or merge with another bank holding company. Prior Federal Reserve Board approval will also be required for the Company to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, the Company would, directly or indirectly, own or control more than 5% of any class of voting shares of such bank or bank holding company. In evaluating such transactions, the Federal Reserve Board considers such matters as the financial and managerial resources of and future prospects of the companies involved, competitive factors and the convenience and needs of the communities to be served. Bank holding companies may acquire additional banks in any state, subject to certain restrictions such as deposit concentration limits. With certain exceptions, the BHCA prohibits a bank holding company from acquiring direct or indirect ownership or control of more than 5% of the voting shares of a company that is not a bank or a bank holding company, or from engaging directly or indirectly in activities other than those of banking, managing or controlling banks, or providing services for its subsidiaries. The principal exceptions to these prohibitions involve certain non-bank activities, which, by statute or by Federal Reserve Board regulation or order, have been identified as activities closely related to the business of banking. The activities of the Company are subject to these legal and regulatory limitations under the BHCA and the related Federal Reserve Board regulations. The Gramm-Leach-Bliley Act of 1999 authorized a bank holding company that meets specified conditions, including being well-capitalized and well managed, to opt to become a "financial holding company," and thereby engage in a broader array of financial activities than previously permitted. Such activities can include insurance underwriting and investment banking. The Federal Reserve Board has the power to order a holding company or its subsidiaries to terminate any activity, or to terminate its ownership or control of any subsidiary, when it has reasonable cause to believe that the continuation of such activity or such ownership or control constitutes a serious risk to the financial safety, soundness or stability of any bank subsidiary of that holding company.

Under the Change in Bank Control Act of 1978 (the "CBCA"), a 60-day prior written notice must be submitted to the Federal Reserve Board if any person (including a company), or any group acting in concert, seeks to acquire 10% of any class of the Company's outstanding voting securities, unless the Federal Reserve Board determines that such acquisition will not result in a change of control of the bank. Under the CBCA, the Federal Reserve Board has 60 days within which to act on such notice taking into consideration certain factors, including the financial and managerial resources of the proposed acquiror, the convenience and needs of the community served by the bank and the antitrust effects of an acquisition.

Under the BHCA, any company would be required to obtain prior approval from the Federal Reserve Board before it may obtain "control" of the Company within the meaning of the BHCA. Control for BHCA purposes generally is defined to mean the ownership or power to vote 25 percent or more of any class of the Company's voting securities or the ability to control in any manner the election of a majority of the Company's directors. An existing bank holding company would be required to obtain the Federal Reserve Board's prior approval under the BHCA before acquiring more than 5% of the Company's voting stock.

Under Indiana banking law, prior approval of the Indiana Department of Financial Institutions is also required before any person may acquire control of an Indiana stock savings bank, bank or bank holding company. The Department will issue a notice approving the transaction if it determines that the persons proposing to acquire the savings bank, bank or bank holding company are qualified in character, experience and financial responsibility, and the transaction does not jeopardize the interests of the public.

Capital Requirements. The Federal Reserve Board has adopted guidelines regarding the capital adequacy of bank holding companies, which require bank holding companies to maintain specified minimum ratios of capital to total assets and capital to risk-weighted assets. These requirements are substantially similar to those applicable to the Bank. See "- Regulation and Supervision of the Bank - Capital Requirements."

#### Regulation and Supervision of the Bank

General. The Bank is subject to extensive regulation by the Indiana Department of Financial Institutions and the FDIC. The lending activities and other investments of the Bank must comply with various regulatory requirements. The Indiana Department of Financial Institutions and FDIC periodically examine the Bank for compliance with various regulatory requirements. The Bank must file reports with the Indiana Department of Financial Institutions and the FDIC describing its activities and financial condition. The Bank is also subject to certain reserve requirements promulgated by the Federal Reserve Board. This supervision and regulation is intended primarily for the protection of depositors. Certain of these regulatory requirements are referred to below or appear elsewhere in this Form 10-K. The regulatory discussion, however, does not purport to be an exhaustive treatment of applicable laws and regulations and is qualified in its entirety be reference to the actual statutes and regulations.

# Federal Banking Law

Capital Requirements. Under FDIC regulations, state chartered banks that are not members of the Federal Reserve System are required to maintain a minimum leverage capital requirement consisting of a ratio of Tier 1 capital to total assets of 3% if the FDIC determines that the institution is not anticipating or experiencing significant growth and has well-diversified risk, including no undue interest rate risk exposure, excellent asset quality, high liquidity, good earnings, and in general, a strong banking organization, rated composite 1 under the Uniform Financial Institutions Rating System (the CAMELS rating system) established by the Federal Financial Institutions Examination Council. For all but the most highly rated institutions meeting the conditions set forth above, the minimum leverage capital ratio is 4%. Tier 1 capital is the sum of common stockholders' equity, noncumulative perpetual preferred stock (including any related surplus) and minority interests in consolidated subsidiaries, minus all intangible assets (other than certain mortgage servicing assets, purchased credit card relationships, credit-enhancing interest-only strips and certain deferred tax assets), identified losses, investments in certain financial subsidiaries and non-financial equity investments.

In addition to the leverage capital ratio (the ratio of Tier I capital to total assets), state chartered nonmember banks must maintain a minimum ratio of qualifying total capital to risk-weighted assets of at least 8%, of which at least half must be Tier 1 capital. Qualifying total capital consists of Tier 1 capital plus Tier 2 capital (also referred to as supplementary capital) items. Tier 2 capital items include allowances for loan losses in an amount of up to 1.25% of risk-weighted assets, cumulative preferred stock and preferred stock with a maturity of over 20 years, certain other capital instruments and up to 45% of pre-tax net unrealized holding gains on equity securities. The includable amount of Tier 2 capital cannot exceed the institution's Tier 1 capital. Qualifying total capital is further reduced by the amount of the bank's investments in banking and finance subsidiaries that are not consolidated for regulatory capital purposes, reciprocal cross-holdings of capital securities issued by other banks, most intangible assets and certain other deductions. Under the FDIC risk-weighted system, all of a bank's balance sheet assets and the credit equivalent amounts of certain off-balance sheet items are assigned to one of four broad risk-weight categories from 0% to 100%, based on the risks inherent in the type of assets or item. The aggregate dollar amount of each category is multiplied by the risk weight assigned to that category. The sum of these weighted values equals the bank's risk-weighted assets.

At December 31, 2007, the Bank's ratio of Tier 1 capital to total assets was 9.59%, its ratio of Tier 1 capital to risk-weighted assets was 13.00% and its ratio of total risk-based capital to risk-weighted assets was 13.92%.

Investment Activities. Since the enactment of Federal Deposit Insurance Corporation Improvement Act, all state-chartered FDIC-insured banks, including savings banks, have generally been limited in their investment activities to principal and equity investments of the type and in the amount authorized for national banks, notwithstanding state law. The Federal Deposit Insurance Corporation Improvement Act and the FDIC regulations permit exceptions to these limitations. The FDIC is authorized to permit such institutions to engage in state authorized activities or investments not permissible for national banks (other than non-subsidiary equity investments) if they meet all applicable capital requirements and it is determined that such activities or investments do not pose a significant risk to the Bank Insurance Fund. The FDIC has adopted regulations governing the procedures for institutions seeking approval to engage in such activities or investments. The Gramm-Leach-Bliley

Act of 1999 specifies that a non-member bank may control a subsidiary that engages in activities as principal that would only be permitted for a national bank to conduct in a "financial subsidiary" if a bank meets specified conditions and deducts its investment in the subsidiary for regulatory capital purposes.

Interstate Banking and Branching. The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, permits adequately capitalized bank holding companies to acquire banks in any state subject to specified concentration limits and other conditions. The Interstate Banking Act also authorizes the interstate merger of banks. In addition, among other things, the Interstate Banking Act permits banks to establish new branches on an interstate basis provided that such action is specifically authorized by the law of the host state.

Dividend Limitations. The Bank may not pay dividends on its capital stock if its regulatory capital would thereby be reduced below the amount then required for the liquidation account established for the benefit of certain depositors of the Bank at the time of its conversion to stock form. In addition, the Bank may not pay dividends that exceed retained net income for the applicable calendar year to date, plus retained net income for the preceding two years without prior approval from the Indiana Department of Financial Institutions. At December 31, 2007, the shareholders' equity of the Bank was \$42.4 million.

Earnings of the Bank appropriated to bad debt reserves and deducted for federal income tax purposes are not available for payment of cash dividends or other distributions to stockholders without payment of taxes at the then current tax rate by the Bank on the amount of earnings removed from the reserves for such distributions. See "Federal and State Taxation."

Under FDIC regulations, the Bank is prohibited from making any capital distributions if, after making the distribution, the Bank would have: (i) a total risk-based capital ratio of less than 8.0%; (ii) a Tier 1 risk-based capital ratio of less than 4.0%; or (iii) a leverage ratio of less than 4.0%. For additional information about dividend limitations see Note 11 in the Consolidated Financial Statements.

Insurance of Deposit Accounts. The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. The Deposit Insurance Fund is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006. The FDIC amended its risk-based assessment system for 2007 to implement authority granted by the Federal Deposit Insurance Reform Act of 2005 ("Reform Act"). Under the revised system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other factors. An institution's assessment rate depends upon the category to which it is assigned. Risk category I, which contains the least risky depository institutions, is expected to include more than 90% of all institutions. Unlike the other categories, Risk Category I contains further risk differentiation based on the FDIC's analysis of financial ratios, examination component ratings and other information. Assessment rates are determined by the FDIC and currently range from five to seven basis points for the healthiest institutions (Risk Category I) to 43 basis points of assessable deposits for the riskiest (Risk Category IV). The FDIC may adjust rates uniformly from one quarter to the next, except that no single adjustment can exceed three basis points. No institution may pay a dividend if in default of the FDIC assessment.

The Reform Act also provided for a one-time credit for eligible institutions based on their assessment base as of December 31, 1996. Subject to certain limitations with respect to institutions that are exhibiting weaknesses, credits can be used to offset assessments until exhausted. The Bank's one-time credit was \$481,943, of which \$160,891 was used in 2007 and \$321,052 is still available. The Reform Act also provided for the possibility that the FDIC may pay dividends to insured institutions once the Deposit Insurance Fund reserve ratio equals or exceeds 1.35% of estimated insured deposits.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. This payment is established quarterly and during the calendar year ending December 31, 2007 averaged 1.18 basis points of assessable deposits.

The Reform Act provided the FDIC with authority to adjust the Deposit Insurance Fund ratio to insured deposits within a range of 1.15% and 1.50%, in contrast to the prior statutorily fixed ratio of 1.25%. The ratio, which is viewed by the FDIC as the level that the fund should achieve, was established by the agency at 1.25% for 2008, which is unchanged from 2007.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. Management cannot predict what insurance assessment rates will be in the future.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

Prompt Corrective Regulatory Action. The federal banking regulators are required to take prompt corrective action if an insured depository institution fails to satisfy certain minimum capital requirements, including a leverage limit, a risk-based capital requirement and any other measure deemed appropriate by the federal banking regulators for measuring the capital adequacy of an insured depository institution. All institutions, regardless of their capital levels, are restricted from making any capital distribution or paying any management fees if the institution would thereafter fail to satisfy the minimum levels for any of its capital requirements. An institution that fails to meet the minimum level for any relevant capital measure (an "undercapitalized institution") may be: (i) subject to increased monitoring by the appropriate federal banking regulator; (ii) required to submit an acceptable capital restoration plan within 45 days; (iii) subject to asset growth limits; and (iv) required to obtain prior regulatory approval for acquisitions, branching and new lines of businesses. The capital restoration plan must include a guarantee by the institution's holding company that the institution will comply with the plan until it has been adequately capitalized on average for four consecutive quarters, under which the holding company would be liable up to the lesser of 5% of the institution's total assets or the amount necessary to bring the institution into capital compliance as of the date it failed to comply with its capital restoration plan. A "significantly undercapitalized" institution, as well as any undercapitalized institution that does not submit an acceptable capital restoration plan, may be subject to regulatory demands for recapitalization, broader application of restrictions on transactions with affiliates, limitations on interest rates paid on deposits, asset growth and other activities, possible replacement of directors and officers, and restrictions on capital distributions by any bank holding company controlling the institution. Any company controlling the institution may also be required to divest the institution or the institution could be required to divest subsidiaries. The senior executive officers of a significantly undercapitalized institution may not receive bonuses or increases in compensation without prior approval and the institution is prohibited from making payments of principal or interest on its subordinated debt. At their discretion, the federal banking regulators may also impose the foregoing sanctions on an undercapitalized institution if the regulators determine that such actions are necessary to carry out the purposes of the prompt corrective provisions. If an institution's ratio of tangible capital to total assets falls below the "critically undercapitalized level" established by law, i.e., a ratio of tangible equity to total assets of 2% or less, the institution will be subject to conservatorship or receivership within specified time periods. Tangible equity is defined as core capital plus cumulative perpetual preferred stock (and related surplus) less all intangible assets other than qualifying supervisory goodwill and certain purchased mortgage servicing rights.

Under the implementing regulations, the federal banking regulators generally measure an institution's capital adequacy on the basis of its total risk-based capital ratio (the ratio of its total capital to risk-weighted assets), Tier 1 risk-based capital ratio (the ratio of its core capital to risk-weighted assets) and leverage ratio (the ratio of its core capital to adjusted total assets). The following table shows the capital ratios required for the various prompt corrective action categories.

|                                 |                  | Adequately     |                  | Significantly           |
|---------------------------------|------------------|----------------|------------------|-------------------------|
| _                               | Well Capitalized | Capitalized    | Undercapitalized | <u>Undercapitalized</u> |
| Total risk-based capital ratio  | 10.0% or more    | 8.0% or more   | Less than 8.0%   | Less than 6.0%.         |
| Tier 1 risk-based capital ratio | 6.0% or more     | 4.0% or more   | Less than 4.0%   | Less than 3.0%          |
| Leverage ratio                  | 5.0% or more     | 4.0% or more * | Less than 4.0% * | Less than 3.0%          |

<sup>\* 3.0%</sup> if institution has a composite 1 CAMELS rating.

The FDIC may reclassify a well-capitalized depository institution as adequately capitalized and may require an adequately capitalized or undercapitalized institution to comply with the supervisory actions applicable to institutions in the next lower capital category (but may not reclassify a significantly undercapitalized institution as critically undercapitalized) if the FDIC determines, after notice and an opportunity for a hearing, that the savings institution is in an unsafe or unsound condition or that the institution has received and not corrected a less-than-satisfactory rating for any CAMELS rating category.

Safety and Soundness Guidelines. Each federal banking agency was required to establish safety and soundness standards for the depository institutions under its authority. The interagency guidelines require depository institutions to maintain internal controls and information systems and internal audit systems that are appropriate for the size, nature and scope of the institution's business. The guidelines also establish certain basic standards for loan documentation, credit underwriting, interest rate risk exposure and asset growth. The guidelines further provide that depository institutions should maintain safeguards to prevent the payment of compensation, fees and benefits that are excessive or that could lead to material financial loss, and should take into account factors such as compensation practices at comparable institutions. If the appropriate federal banking agency determines that a depository institution is not in compliance with the safety and soundness guidelines, it may require the institution to submit an acceptable plan to achieve compliance with the guidelines. A depository institution must submit an acceptable compliance plan to its primary federal regulator within 30 days of receipt of a request for such a plan. Failure to submit or implement a compliance plan may subject the institution to regulatory sanctions. Management believes that the Bank meets all the standards adopted in the interagency guidelines.

Enforcement. The FDIC has extensive enforcement authority over insured state savings banks, including the Bank. This enforcement authority includes, among other things, the ability to assess civil money penalties, issue cease and desist orders and remove directors and officers. In general, these enforcement actions may be initiated in response to violations of laws and regulations and unsafe or unsound practices. The FDIC has authority under federal law to appoint a conservator or receiver for an insured bank under limited circumstances. The FDIC is required, with certain exceptions, to appoint a receiver or conservator for an insured state non-member bank if that banks was "critically undercapitalized" on average during the calendar quarter beginning 270 days after the date on which the institution became "critically undercapitalized." The FDIC may also appoint itself as conservator or receiver for an insured state non-member institution under specific circumstances on the basis of the institution's financial condition or upon the occurrence of other events, including (1) insolvency; (2) substantial dissipation of assets or earnings through violations of law or unsafe or unsound practices; (3) existence of an unsafe or unsound condition to transact business; and (4) insufficient capital, or the incurring of losses that will deplete substantially all of the institution's capital with no reasonable prospect of replenishment without federal assistance.

Reserve Requirements. Under Federal Reserve Board regulations, the Bank currently must maintain average daily reserves equal to 3% of net transaction accounts over \$8.5 million up to \$45.8 million, plus 10% on the remainder. This percentage is subject to adjustment by the Federal Reserve Board. Because required reserves must be maintained in the form of vault cash or in a noninterest-bearing account at a Federal Reserve Bank, the effect of the reserve requirement is to reduce the amount of the institution's interest-earning assets. At December 31, 2007, the Bank met applicable Federal Reserve Board reserve requirements.

Federal Home Loan Bank System. The Bank is a member of the Federal Home Loan Bank System, which consists of 12 regional Federal Home Loan Banks governed and regulated by the Federal Housing Finance Board ("FHFB"). As a member, the Bank is required to purchase and hold stock in the FHLB of Indianapolis. As of December 31, 2007, the Bank held stock in the FHLB of Indianapolis in the amount of \$5.6 million and was in compliance with the above requirement.

The FHLB of Indianapolis serves as a reserve or central bank for the member institutions within its assigned region. It is funded primarily from proceeds derived from the sale of consolidated obligations of FHLB System. It makes loans (i.e., advances) to members in accordance with policies and procedures established by the FHLB System and the Board of Directors of the FHLB of Indianapolis.

The Bank is also a member of the FHLB of Cincinnati due to remaining borrowings after the merger of Americana-Ohio and the Bank. As of December 31, 2007, the Bank held stock in the FHLB of Cincinnati in the amount of \$1,200 and was in compliance with requirements of membership.

Loans to Executive Officers, Directors and Principal Stockholders. Loans to directors, executive officers and principal stockholders of a state nonmember bank like the Bank must be made on substantially the same terms as those prevailing for comparable transactions with persons who are not executive officers, directors, principal stockholders or employees of the Bank unless the loan is made pursuant to a compensation or benefit plan that is widely available to employees and does not favor insiders. Loans to any executive officer, director and principal stockholder together with all other outstanding loans to such person and affiliated interests generally may not exceed 15% of the Bank's unimpaired capital and surplus and all loans to such persons may not exceed the institution's unimpaired capital and unimpaired surplus. Loans to directors, executive officers and principal stockholders, and their respective affiliates, in excess of the greater of \$25,000 or 5% of capital and surplus (up to \$500,000) must be approved in advance by a majority of the Board of Directors of the Bank with any "interested" director not participating in the voting. State nonmember banks are prohibited from paying the overdrafts of any of their executive officers or directors unless payment is made pursuant to a written, pre-authorized interest-bearing extension of credit plan that specifies a method of repayment or transfer of funds from another account at the bank. Loans to executive officers may not be made on terms more favorable than those afforded other borrowers and are restricted as to type, amount and terms of credit. In addition, Section 106 of the BHCA prohibits extensions of credit to executive officers, directors, and greater than 10% stockholders of a depository institution by any other institution which has a correspondent banking relationship with the institution, unless such extension of credit is on substantially the same terms as those prevailing at the time for comparable transactions with other persons and does not involve more than the normal risk of repayment or present other unfavorable features.

Transactions with Affiliates. A state nonmember bank or its subsidiaries may not engage in "covered transactions" with any one affiliate in an amount greater than 10% of such bank's capital stock and surplus, and for all such transactions with all affiliates, a state non-member bank is limited to an amount equal to 20% of capital stock and surplus. All such transactions must also be on terms substantially the same, or at least as favorable, to the bank or subsidiary as those provided to a nonaffiliate. Certain covered transactions must meet prescribed collateralization requirements. The term "covered transaction" includes the making of loans, purchase of assets, issuance of a guarantee and similar other types of transactions. An affiliate of a state non-member bank is any company or entity which controls or is under common control with the state non-member bank and, for purposes of the aggregate limit on transactions with affiliates, any subsidiary that would be deemed a financial subsidiary of a national bank. In a holding company context, the parent holding company of a state non-member bank (such as the Company) and any companies which are controlled by such parent holding company are affiliates of the state non-member bank. The BHCA further prohibits a depository institution from extending credit to or offering any other services, or fixing or varying the consideration for such extension of credit or service, on the condition that the customer obtain some additional service from the institution or certain of its affiliates or not obtain services of a competitor of the institution, subject to certain limited exceptions.

Patriot Act. The Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The potential impact of the Patriot Act on financial institutions of all kinds is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or money laundering.

# **Indiana Banking Law**

Branching. An Indiana savings bank is entitled to establish one or more branches *de novo* or by acquisition in any location or locations in Indiana. The savings bank is required to file an application with the Department of Financial Institutions. Approval of the application is contingent upon the Department's determination that after the establishment of the branch, the savings bank will have adequate capital, sound management and adequate future earnings. An application to branch must also be approved by the FDIC.

Lending Limits. Indiana savings banks are not subject to percentage of asset or capital limits on their commercial, consumer and non-residential mortgage lending, and accordingly, have more flexibility in structuring their portfolios than federally chartered savings banks. Indiana law provides that a savings bank may not make a loan or extend credit to a borrower or group of borrowers in excess of 15% of its unimpaired capital and surplus. An additional 10% of capital and surplus may be lent if secured by specified readily marketable collateral.

**Enforcement.** The Department has authority to take enforcement action against an Indiana savings bank in appropriate cases, including the issuance of cease and desist orders, removal of directors or officers, issuance of civil money penalties and appointment of a conservator or receiver.

Other Activities. The Bank is authorized to engage in a variety of agency and fiduciary activities including acting as executors of an estate, transfer agent and in other fiduciary capacities. On approval from the Department of Financial Institutions, the Bank would be permitted to exercise any right granted to national banks.

#### Federal and State Taxation

Federal Taxation. The Company and its subsidiaries file a consolidated federal income tax return on a calendar year end. Saving banks are subject to the provisions of the Internal Revenue Code of 1986 (the "Code") in the same general manner as other corporations. However, institutions, such as the Bank, which met certain definitional tests and other conditions prescribed by the Code benefited from certain favorable provisions regarding their deductions from taxable income for annual additions to their bad debt reserve.

The Company's federal income tax returns have not been audited in the past five years.

State Taxation. The State of Indiana imposes a franchise tax which is assessed on qualifying financial institutions, such as the Bank. The tax is based upon federal taxable income before net operating loss carryforward deductions (adjusted for certain Indiana modifications) and is levied at a rate of 8.5% of apportioned adjusted taxable income.

The Company's state income tax returns for the years ended December 31, 2003, 2004 and 2005 were audited in 2007 and no additional taxes were assessed as a result of the audit.

#### EXECUTIVE OFFICERS OF THE REGISTRANT

| Name                | Age at<br>December 31, 2007 | Principal Position   |
|---------------------|-----------------------------|--|
| Jerome J. Gassen    | 57                          | President and Chief Executive Officer of the Bank and the Company                        |
| Timothy G. Clark    | 57                          | Executive Vice President and Chief Operating Officer of the Bank and the Company         |
| John J. Letter      | 62                          | Senior Vice President, Treasurer and Chief Financial Officer of the Bank and the Company |
| James A. Freeman    | 58                          | Senior Vice President and Chief Commercial Lending Officer of the Bank                   |
| Matthew Branstetter | 40                          | Senior Vice President and Chief Credit Officer of the Bank                               |

Unless otherwise noted, all officers have held the position described below for at least the past five years.

Jerome J. Gassen was appointed President and Chief Executive Officer and director of the Company and the Bank on June 1, 2005. Prior to joining the Company, Mr. Gassen served as Executive Vice President of Banking of Old National Bank, Evansville, Indiana from August 2003 until January 2005. Before serving as Executive Vice President, Mr. Gassen was the Northern Region President of Old National Bank from January 2000 to August 2003. Mr. Gassen also served on Old National Bank's Board of Directors from January 2000 until January 2005. Mr. Gassen served as President and Chief Operating Officer of American National Bank and Trust Company, Muncie, Indiana from 1997 until January 2000, when American National was acquired by Old National Bank.

Timothy G. Clark joined the Bank as Executive Vice President and Chief Operating Officer on September 2, 1997. He was elected Executive Vice President and Chief Operating Officer of the Company on October 23, 2000. He previously held the position of Regional Executive and Area President at National City Bank of Indiana in Seymour, Indiana for five years and prior to that held senior management positions with Central National Bank in Greencastle, Indiana for five years and Hancock Bank & Trust in Greenfield, Indiana for 13 years.

John J. Letter was appointed Senior Vice President, Treasurer and Chief Financial Officer of the Company and the Bank on January 22, 2007. Prior to joining the Company, Mr. Letter served as Regional President with Old National Bank in Muncie, Indiana from September 2004 to April 2005. Prior to being named Regional President, Mr. Letter also served as District President with Old National Bank from November 2003 to September 2004 and Regional Chief Financial Officer – Old National Bank from August 2000 to November 2003. Mr. Letter was also Chief Financial Officer and Controller with American National Bank in Muncie from March 1997 to August 2000.

James A. Freeman was named Senior Vice President and Chief Commercial Lending Officer of the Bank in September 2005. Prior to joining Ameriana, Mr. Freeman was Regional Senior Credit Officer (Small Business Division) for National City Bank from September 2002 to September 2005, where he managed the credit underwriting process for a four state region. Mr. Freeman also served as Credit Department Manager/Vice President for Fifth Third Bank, Indiana from January 2000 to August 2002.

Matthew Branstetter was appointed as Senior Vice President and Chief Credit Officer of the Bank in March 2006. Prior to joining Ameriana, Mr. Branstetter was Senior Vice President, Credit Administrator for Old National Bank in Indianapolis from 2000 to 2006, where he managed the credit underwriting process for a four-state region. During his banking career, Mr. Branstetter also served as Vice President-Comptroller and Corporate Treasurer for FCN Bank in Brookville, Indiana from 1989 to 2000.

#### Item 1A. Risk Factors

An investment in shares of our common stock involves various risks. Before deciding to invest in our common stock, you should carefully consider the risks described below in conjunction with the other information in this Form 10-K, including the items included as exhibits. Our business, financial condition and results of operations could be harmed by any of the following risks or by other risks that have not been identified or that we may believe are immaterial or unlikely. The value or market price of our common stock could decline due to any of these risks. The risks discussed below also include forward-looking statements, and our actual results may differ substantially from those discussed in these forward-looking statements.

Changes in interest rates could reduce our net interest income and earnings. Our net interest income is the interest we earn on loans and investment less the interest we pay on our deposits and borrowings. Our net interest margin is the difference between the yield we earn on our assets and the interest rate we pay for deposits and our other sources of funding. Changes in interest rates—up or down—could adversely affect our net interest margin and, as a result, our net interest income. Although the yield we earn on our assets and our funding costs tend to move in the same direction in response to changes in interest rates, one can rise or fall faster than the other, causing our net interest margin to expand or contract. Our liabilities tend to be shorter in duration than our assets, so they may adjust faster in response to changes in interest rates. As a result, when interest rates rise, our funding costs may rise faster than the yield we earn on our assets, causing our net interest margin to contract until the yield catches up. Changes in the slope of the "yield curve"—or the spread between short-term and long-term interest rates—could also reduce our net interest margin. Normally, the yield curve is upward sloping, meaning short-term rates are lower than long-term rates. Because our liabilities tend to be shorter in duration than our assets, when the yield curve flattens or even inverts, we could experience pressure on our net interest margin as our cost of funds increases relative to the yield we can earn on our assets. For further discussion on how changes in interest rates could impact us, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Financial Condition—Interest Rate Risk."

Our increased emphasis on commercial and construction lending may expose us to increased lending risk. At December 31, 2007, our loan portfolio consisted of \$83.3 million, or 27.9% commercial real estate loans, \$48.9 million, or 16.4% construction loans, and \$18.7 million, or 6.3% commercial and industrial loans. We intend to continue to increase our emphasis on the origination of commercial and construction lending. However, these types of loans generally expose a lender to greater risk of non-payment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation of the property, the income stream of the borrowers and, for construction loans, the accuracy of the estimate of the property's value at completion of construction and the estimated cost of construction. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to four-family residential mortgage loans. Commercial and industrial loans expose us to additional risks since they typically are made on the basis of the borrower's ability to make repayments from the cash flow of the borrower's business and are secured by non-real estate collateral that may depreciate over time. In addition, since such loans generally entail greater risk than one- to four-family residential mortgage loans, we may need to increase our allowance for loan losses in the future to account for the likely increase in probable incurred credit losses associated with the growth of such loans. Also, many of our commercial and construction borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

Our level of non-performing loans and classified assets expose us to increased lending risks. Further, our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio. At December 31, 2007, our non-performing loans totaled \$2.6 million, representing 0.9% of total loans. In addition, loans that we have classified as either substandard, doubtful or loss totaled \$10.7 million, representing 3.6% of total loans. If these loans do not perform according to their terms and the collateral is insufficient to pay any remaining loan balance, we may experience loan losses, which could have a material effect on our operating results. Like all financial institutions, we maintain an allowance for loan losses to provide for loans in our portfolio that may not be repaid in their entirety. We believe that our allowance for loan losses is maintained at a level adequate to absorb probable losses inherent in our loan portfolio as of the corresponding balance sheet date. However, our allowance for loan losses may not be sufficient to cover actual loan losses, and future provisions for loan losses could materially adversely affect our operating results.

In evaluating the adequacy of our allowance for loan losses, we consider numerous quantitative factors, including our historical charge-off experience, growth of our loan portfolio, changes in the composition of our loan portfolio and the volume of delinquent and classified loans. In addition, we use information about specific borrower situations, including their financial position and estimated collateral values, to estimate the risk and amount of loss for those borrowers. Finally, we also consider many qualitative factors, including general and economic business conditions, current general market collateral valuations, trends apparent in any of the factors we take into account and other matters, which are by nature more subjective and fluid. Our estimates of the risk of loss and amount of loss on any loan are complicated by the significant uncertainties surrounding our borrowers' abilities to successfully execute their business models through changing economic environments, competitive challenges and other factors. Because of the degree of uncertainty and susceptibility of these factors to change, our actual losses may vary from our current estimates.

At December 31, 2007, our allowance for loan losses as a percentage of total loans was 0.90%. Our regulators, as an integral part of their examination process, periodically review our allowance for loan losses and may require us to increase our allowance for loan losses by recognizing additional provisions for loan losses charged to expense, or to decrease our allowance for loan losses by recognizing loan charge-offs, net of recoveries. Any such additional provisions for loan losses or charge-offs, as required by these regulatory agencies, could have a material adverse effect on our financial condition and results of operations.

Our cost of operations is high relative to our assets. Our failure to maintain or reduce our operating expenses costs could hurt our profits. Our operating expenses, which consist primarily of salaries and employee benefits, occupancy, furniture and equipment expense, professional fees and data processing expense, totaled \$14.0 million for the year ended December 31, 2007 compared to \$13.2 million for the year ended December 31, 2006. Our efficiency ratio totaled 100.0% for the year ended December 31, 2007 compared to 102.5% for the year ended December 31, 2006. We have made a concerted effort to control our expenses and operate more efficiently, through such actions as reducing personnel and freezing of our pension plan. However, the failure to reduce our expenses could hurt our profits.

Strong competition within our market area could hurt our profits and slow growth. We face intense competition both in making loans and attracting deposits. This competition has made it more difficult for us to make new loans and has occasionally forced us to offer higher deposit rates. Price competition for loans and deposits might result in us earning less on our loans and paying more on our deposits, which reduces net interest income. According to the FDIC, as of June 30, 2007, we held 34.2% of the deposits in Henry County, Indiana, which was the largest market share of deposits out of the five financial institutions that held deposits in this county. We also held 9.7% of the deposits in Hancock County, Indiana, which was the fourth largest market share of deposits out of the ten financial institutions that held deposits in this county. Some of the institutions with which we compete have substantially greater resources and lending limits than we have and may offer services that we do not provide. We expect competition to increase in the future as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Our profitability depends upon our continued ability to compete successfully in our market area.

If we do not achieve profitability on our new offices, it may negatively impact our earnings. We opened our McCordsville office in February 2004, a new loan production office in Carmel in April 2007 and we plan to open two new full-service banking centers, one in Fishers, Indiana in September 2008, and another in

Carmel, Indiana in January 2009. Numerous factors will impact the performance of a new office, such as a suitable location, competition from other financial institutions, qualified personnel and an effective marketing strategy. Additionally, it takes time for a new office to generate significant deposits and loans to produce enough income to offset expenses, some of which, like salaries and occupancy expense, are relatively fixed costs. We expect that it may take a period of time before our new offices can become profitable. During this period, operating these new offices may negatively impact our net income.

If the value of real estate in central Indiana were to decline materially, a significant portion of our loan portfolio could become under-collateralized, which could have a material adverse effect on us. With most of our loans concentrated in central Indiana, a decline in local economic conditions could adversely affect the value of the real estate collateral securing our loans. A decline in property values would diminish our ability to recover on defaulted loans by selling the real estate collateral, making it more likely that we would suffer losses on defaulted loans. Additionally, a decrease in asset quality could require additions to our allowance for loan losses through increased provisions for loan losses, which would hurt our profits. Also, a decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of larger financial institutions whose real estate loan portfolios are more geographically diverse. Real estate values are affected by various factors in addition to local economic conditions, including, among other things, changes in general or regional economic conditions, governmental rules or policies and natural disasters.

Our business is subject to the success of the local economy in which we operate. Because the majority of our borrowers and depositors are individuals and businesses located and doing business in central Indiana our success significantly depends to a significant extent upon economic conditions in central Indiana. Adverse economic conditions in our market area could reduce our growth rate, affect the ability of our customers to repay their loans and generally affect our financial condition and results of operations. Conditions such as inflation, recession, unemployment, high interest rates, short money supply, scarce natural resources, international disorders, terrorism and other factors beyond our control may adversely affect our profitability. We are less able than a larger institution to spread the risks of unfavorable local economic conditions across a large number of diversified economies. Any sustained period of increased payment delinquencies, foreclosures or losses caused by adverse market or economic conditions in Indiana could adversely affect the value of our assets, revenues, results of operations and financial condition. Moreover, we cannot give any assurance we will benefit from any market growth or favorable economic conditions in our primary market areas if they do occur.

The trading history of our common stock is characterized by low trading volume. Our common stock may be subject to sudden decreases. Although our common stock trades on Nasdaq Global Market, it has not been regularly traded. We cannot predict whether a more active trading market in our common stock will occur or how liquid that market might become. A public trading market having the desired characteristics of depth, liquidity and orderliness depends upon the presence in the marketplace of willing buyers and sellers of our common stock at any given time, which presence is dependent upon the individual decisions of investors, over which we have no control.

The market price of our common stock may be highly volatile and subject to wide fluctuations in response to numerous factors, including, but not limited to, the factors discussed in other risk factors and the following:

- actual or anticipated fluctuations in our operating results;
- · changes in interest rates;
- changes in the legal or regulatory environment in which we operate;
- · press releases, announcements or publicity relating to us or our competitors or relating to trends in our industry;
- changes in expectations as to our future financial performance, including financial estimates or recommendations by securities analysts and investors;
- · future sales of our common stock;

- changes in economic conditions in our marketplace, general conditions in the U.S. economy, financial markets or the banking industry; and
- · other developments affecting our competitors or us.

These factors may adversely affect the trading price of our common stock, regardless of our actual operating performance, and could prevent you from selling your common stock at or above the price you desire. In addition, the stock markets, from time to time, experience extreme price and volume fluctuations that may be unrelated or disproportionate to the operating performance of companies. These broad fluctuations may adversely affect the market price of our common stock, regardless of our trading performance.

We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations. Ameriana Bank, SB is subject to extensive regulation, supervision and examination by the Indiana Department of Financial Institutions, its chartering authority, and by the FDIC, as insurer of its deposits. Ameriana Bancorp is subject to regulation and supervision by the Federal Reserve Board. Such regulation and supervision govern the activities in which an institution and its holding company may engage, and are intended primarily for the protection of the insurance fund and for the depositors and borrowers of Ameriana Bank, SB. The regulation and supervision by the Indiana Department of Financial Institutions and the FDIC are not intended to protect the interests of investors in Ameriana Bancorp common stock. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations.

Provisions of our articles of incorporation, bylaws and Indiana law, as well as state and federal banking regulations, could delay or prevent a takeover of us by a third party. Provisions in our articles of incorporation and bylaws and the corporate law of the State of Indiana could delay, defer or prevent a third party from acquiring us, despite the possible benefit to our shareholders, or otherwise adversely affect the price of our common stock. These provisions include: supermajority voting requirements for certain business combinations; the election of directors to staggered terms of three years; and advance notice requirements for nominations for election to our board of directors and for proposing matters that shareholders may act on at shareholder meetings. In addition, we are subject to Indiana laws, including one that prohibits us from engaging in a business combination with any interested shareholder for a period of five years from the date the person became an interested shareholder unless certain conditions are met. These provisions may discourage potential takeover attempts, discourage bids for our common stock at a premium over market price or adversely affect the market price of, and the voting and other rights of the holders of, our common stock. These provisions could also discourage proxy contests and make it more difficult for you and other shareholders to elect directors other than the candidates nominated by our Board.

# **Item 1B. Unresolved Staff Comments**

None.

# Item 2. Properties

The following table sets forth the location of the Company's office facilities at December 31, 2007, and certain other information relating to these properties at that date.

|  | Year<br><u>Acquired</u><br>(D | Total <u>Investment</u> collars in thousa | Net<br>Book Value<br>nds) | Owned/<br>Leased | Square<br>Feet |
|--|-------------------------------|---|---------------------------|------------------|----------------|
| Main Office: 2118 Bundy Avenue New Castle, Indiana                           | 1958                          | \$ 1,704                                  | \$ 342                    | Owned            | 20,500         |
| Branch Offices: 1311 Broad Street New Castle, Indiana                        | 1890                          | 1,139                                     | 228                       | Owned            | 18,000         |
| 956 North Beechwood Street<br>Middletown, Indiana                            | 1971                          | 334                                       | 40                        | Owned            | 5,500          |
| 22 North Jefferson Street<br>Knightstown, Indiana                            | 1979                          | 401                                       | 138                       | Owned            | 3,400          |
| 1810 North State Street<br>Greenfield, Indiana                               | 1995                          | 1,302                                     | 986                       | Owned            | 5,800          |
| 99 Dan Jones Road<br>Avon, Indiana   | 1995                          | 1,560                                     | 1,178                     | Owned            | 12,600         |
| 1724 East 53rd Street<br>Anderson, Indiana                                   | 1993                          | 734                                       | 590                       | Owned            | 4,900          |
| 488 West Main Street<br>Morristown, Indiana                                  | 1998                          | 365                                       | 283                       | Owned            | 2,600          |
| 7435 West U.S. 52<br>New Palestine, Indiana                                  | 1999                          | 944                                       | 729                       | Owned            | 3,300          |
| 6653 West Broadway McCordsville, Indiana                                     | 2004 ·                        | 1,140                                     | 1,070                     | Owned            | 3,400          |
| Loan Production Office: 11711 N. Pennsylvania, Suite 100 Carmel, Indiana     | 2007                          | 33  | 31                        | Leased (1)       | 2,126          |
| Ameriana Insurance Agency, Inc.: 1908 Bundy Avenue New Castle, Indiana Total | 1999                          | 384<br>\$ 10,040                          | 317<br>\$ 5,932           | Owned            | 5,000          |

<sup>(1)</sup> The initial lease expires on June 30, 2012, and the Bank has options for two additional terms of three years each.

Premises and equipment at December 31, 2007 included \$10,000 earnest money for the purchase of real estate located at 11521 Olio Road in Fishers, Indiana. This property, a former bank branch facility, will be upgraded and used as a full-service banking center with an expected opening in September 2008.

The total net book value of \$5.9 million shown above for the Company's office facilities is \$1.8 million less than the total of \$7.7 million shown for premises and equipment shown on the consolidated balance sheet. This difference represents the net book value as of December 31, 2007 for furniture, equipment, and automobiles, and the \$10,000 earnest money for the Fishers, Indiana property.

# Item 3. Legal Proceedings

As previously reported, the Bank has been involved in litigation relating to its interests in the two pools of equipment leases originated by Commercial Money Center, Inc. ("CMC"), a California-based equipment leasing company that is now in bankruptcy.

In June and September, 2001, the Bank purchased the income streams from two separate pools of commercial leases totaling \$12,003,000. Each lease within each pool was supported by a surety bond issued by one of two insurance companies rated "A" or better by A.M. Best Company, Inc. The bonds guaranteed payment of all amounts due under the leases in the event of default by the lessee. Each pool was sold by the terms of a Sales and Servicing Agreement, which provided that the insurers will service the leases. In each case, the insurers assigned their servicing rights and responsibilities to Commercial Servicing Corporation ("CSC"), a Company which is in bankruptcy proceedings.

When the lease pools went into default, notice was given to each insurer. American Motorists Insurance Company made payments for a few months under a reservation of rights. RLI Insurance Company paid nothing. In 2005, we settled our claims against American Motorists Insurance Company for \$2.3 million plus the retention of all payments made prior to the settlement. In September 2007, we received a payment of \$2.75 million to settle all claims we had against RLI.

The Abstract & Title Guaranty Company, Inc. ("AGT") sued the Bank in 2003 to recover for checks issued by AGT and delivered to one of its title insurance customers for delivery to various payees. Generally, the checks were issued in conjunction with real estate transactions and were issued to pay mortgage liens in full. Forty-one such checks were deposited into the wrong account at the Bank. The litigation was initiated in Hendricks County Superior Court in May of 2003 and the plaintiff is seeking damages of \$1.9 million plus interest. The Bank has adequate insurance to protect it from any judgment rendered based upon the complaint. However, the insurance does not provide indemnification for the costs of defending the litigation. Discovery is now being conducted by both parties.

# Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this Report.

#### PART II

# <u>Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchasers of Equity Securities</u> Market for Common Equity and Related Stockholder Matters

The Company's common stock, par value \$1.00 per share, is traded on the Nasdaq Global Market under the symbol "ASBI." On March 21, 2008, there were 454 holders of record of the Company's common stock. The Company began paying quarterly dividends during the fourth quarter of fiscal year 1987. The Company's ability to pay dividends depends on a number of factors including our capital requirements, our financial condition and results of operations, tax considerations, statutory and regulatory limitations and general economic conditions. No assurance can be given that we will continue to pay dividends or that they will not be reduced in the future. See Note 11 to the "Consolidated Financial Statements" included under Item 8 of this Annual Report for a discussion of the restrictions on the payment of cash dividends by the Company.

The following table sets forth the high and low sales prices for the common stock as reported on the Nasdaq Global Market and the cash dividends declared on the common stock for each full quarterly period during the last two fiscal years.

|                |       | 2007    |                 |         | 2006_   |           |  |  |
|----------------|-------|---------|-----------------|---------|---------|-----------|--|--|
| Ou a Palal     | TT' L |         | Dividends       |         | T       | Dividends |  |  |
| Quarter Ended: | High_ | Low     | <u>Declared</u> | High    | Low.    | Declared  |  |  |
| March 31       |       | \$11.35 | \$ 0.04         | \$13.28 | \$12.02 | \$ 0.16   |  |  |
| June 30        | 11.60 | 9.82    | 0.04            | 14.50   | 12.84   | 0.16      |  |  |
| September 30   | 11.10 | 8.80    | 0.04            | 14.25   | 12.51   | 0.16      |  |  |
| December 31    | 9.40  | 7.01    | 0.04            | 14.24   | 12.00   | 0.04      |  |  |

# **Purchases of Equity Securities**

We did not repurchase any of our common stock during the quarter ended December 31, 2007, and at December 31, 2007 we had no publicly announced repurchase plans or programs.

#### Item 6. Selected Financial Data

|   | (Dollars in thousands, except per share data) |           |           |           |           |  |
|---|---|-----------|-----------|-----------|-----------|--|
|   | At December 31,                               |           |           |           |           |  |
| Summary of Financial Condition                                | 2007  | 2006      | 2005      | 2004      | 2003      |  |
| Cash  | \$ 4,445                                      | \$ 7,986  | \$ 8,318  | \$ 8,645  | \$ 9,275  |  |
| Investment securities   | 66,692  | 129,776   | 168,686   | 170,354   | 137,788   |  |
| Loans, net of allowances for loan losses                      | 294,273                                       | 249,272   | 218,291   | 196,344   | 204,141   |  |
| Interest-bearing deposits and stock in Federal Home Loan Bank | 18,357  | 9,730     | 13,401    | 15,673    | 12,222    |  |
| Other assets  | 43,024  | 40,482    | 40,673    | 37,537    | 39,027    |  |
| Total assets  | \$426,791                                     | \$437,246 | \$449,369 | \$428,553 | \$402,453 |  |
| Deposits noninterest-bearing                                  | \$ 20,429                                     | \$ 19,905 | \$ 18,788 | \$ 19,649 | \$ 19,039 |  |
| Deposits interest-bearing                                     | 294,317                                       | 302,529   | 320,563   | 324,398   | 326,705   |  |
| Borrowings  | 68,513  | 74,683    | 66,889    | 40,390    | 10,230    |  |
| Other liabilities   | 9,886   | 7,005     | 7,472     | 5,473     | 7,605     |  |
| Total liabilities   | 393,145                                       | 404,122   | 413,712   | 389,910   | 363,579   |  |
| Shareholders' equity  | 33,646  | 33,124    | 35,657    | _38,643   | 38,874    |  |
| Total liabilities and shareholders' equity                    | \$426,791                                     | \$437,246 | \$449,369 | \$428,553 | \$402,453 |  |

|                                    | Year Ended December 31, |           |          |              |                |  |
|------------------------------------|-------------------------|-----------|----------|--------------|----------------|--|
| Summary of Earnings                | 2007                    | 2006      | 2005     | 2004         | 2003           |  |
| Interest income                    | \$23,900                | \$22,604  | \$19,782 | \$18,331     | \$23,096       |  |
| Interest expense                   | 14,078                  | 13,803    | 9,995    | 7,566        | 10,066         |  |
| Net interest income                | 9,822                   | 8,801     | 9,787    | 10,765       | 13,030         |  |
| Provision (credit) for loan losses | (1,627)                 | 300       | (2,852)  | 392          | 6,440          |  |
| Other income                       | 3,494                   | 2,271     | 4,115    | 3,961        | 10,540         |  |
| Other expense                      | 13,978                  | 13,175    | 14,513   | 13,381       | 13,602         |  |
| Income (loss) before taxes         | 965                     | (2,403)   | 2,241    | 953          | 3,528          |  |
| Income taxes (benefit)             | (219)                   | (1,433)   | 183      | <u>(473)</u> | 1,110          |  |
| Net income (loss)                  | \$ 1,184                | \$ (970)  | \$ 2,058 | \$ 1,426     | \$ 2,418       |  |
| Basic earnings (loss) per share    | \$ 0.39                 | \$ (0.31) | \$ 0.65  | \$ 0.45      | \$ 0.77        |  |
| Diluted earnings (loss) per share  | \$ 0.39                 | \$ (0.31) | \$ 0.65  | \$ 0.45      | <u>\$ 0.77</u> |  |
| Dividends declared per share       | \$ 0.16                 | \$ 0.52   | \$ 0.64  | \$ 0.64      | \$ 0.64        |  |
| Book value per share               | \$ 11.26                | \$ 10.85  | \$ 11.23 | \$ 12.26     | \$ 12.35       |  |

|   | Year Ended December 31, |                   |       |        |       |
|---|-------------------------|-------------------|-------|--------|-------|
| Other Selected Data                       | 2007                    | 2006              | 2005  | 2004   | 2003  |
| Return on average assets                  | 0.28%                   | (0.22)%           | 0.47% | 0.34%  | 0.53% |
| Return on average equity                  | 3.13                    | (2.85)            | 5.40  | 3.69   | 6.20  |
| Ratio of average equity to average assets | 8.79                    | 7.65              | 8.77  | 9.11   | 8.62  |
| Dividend payout ratio (1)                 | 41.03                   | NM <sup>(2)</sup> | 98.46 | 142.22 | 83.12 |
| Number of full-service bank offices       | 10                      | 10                | 10    | 10     | 9     |
|   |                         |                   |       |        |       |

Dividends per share declared divided by net income per share. NM - Not meaningful. (1)

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Who We Are

Ameriana Bancorp (the "Company") is an Indiana chartered bank holding company organized in 1987 by Ameriana Savings Bank, FSB (the "Bank"). The Company is subject to regulation and supervision by the Federal Reserve Bank. The Bank began banking operations in 1890. On June 29, 2002, the Bank converted to an Indiana savings bank and adopted the name, Ameriana Bank and Trust, SB. On July 31, 2006, the Bank closed its Trust Department and adopted its present name on September 12, 2006. The Bank is subject to regulation and supervision by the Federal Deposit Insurance Corporation (the "FDIC"), and the Indiana Department of Financial Institutions (the "DFI"). Our deposits are insured to applicable limits by the Savings Association Insurance Fund administered by the FDIC. References in this Form 10-K to "we," "us," and "our" refer to Ameriana Bancorp and/or the Bank, as appropriate.

We are headquartered in New Castle, Indiana. We conduct business through our main office at 2118 Bundy Avenue, New Castle, Indiana, through nine branch offices located in New Castle, Middletown, Knightstown, Morristown, Greenfield, Anderson, Avon, McCordsville and New Palestine, Indiana, and through our loan production office in Carmel, Indiana.

The Bank has three wholly owned subsidiaries, Ameriana Insurance Agency ("AIA"), Ameriana Financial Services, Inc. ("AFS") and Ameriana Investment Management, Inc. ("AIMI"). AIA provides insurance sales from offices in New Castle, Greenfield and Avon, Indiana. AFS offers debt protection products through its ownership of an interest in Family Financial Holdings, Incorporated, Columbus, Indiana. In 2002, AFS acquired a 20.9% ownership interest in Indiana Title Insurance Company, LLC ("ITIC") through which it offers title insurance. AFS also operates a brokerage facility in conjunction with LPL Financial. AIMI manages the Bank's investment portfolio. The Company holds a minority interest in a limited partnership, House Investments, organized to acquire and manage real estate investments which qualify for federal tax credits.

#### What We Do

The Bank is a community-oriented financial institution. Our principal business consists of attracting deposits from the general public and investing those funds primarily in mortgage loans on single-family residences, multi-family, construction loans, commercial real estate loans, and, to a lesser extent, commercial and industrial loans, small business lending, home improvement, and consumer loans. We have from time to time purchased loans and loan participations in the secondary market. We also invest in various federal and government agency obligations and other investment securities permitted by applicable laws and regulations, including mortgage-backed, municipal and equity securities. We offer customers in our market area time deposits with terms from three months to seven years, interest-bearing and non interest-bearing checking accounts, savings accounts and money market accounts. Our primary source of borrowings is Federal Home Loan Bank ("FHLB") advances. Through our subsidiaries, we engage in insurance and investment and brokerage activities.

Our primary source of income is net interest income, which is the difference between the interest income earned on our loan and investment portfolios and the interest expense incurred on our deposits and borrowing portfolios. Our loan portfolio typically earns more interest than the investment portfolio, and our deposits typically have a lower average rate than FHLB advances. Several factors affect our net interest income. These factors include the loan, investment, deposit, and borrowing portfolio balances, their composition, the length of their maturity, re-pricing characteristics, liquidity, credit, and interest rate risk, as well as market and competitive conditions.

# Financial Challenges in Recent Years

Our net income was \$2.1 million in 2005, which included significant recoveries from leases charged off in prior periods, offset by a one-time large payment towards our pension liability. We had significant recoveries in 2005, primarily from the two equipment lease pools originated by CMC, a now bankrupt company, that were charged off for \$10.9 million during 2002 and 2003. The lease recoveries included a \$2.3 million settlement against one of the two sureties for the lease pools and a payment of \$1.1 million received in settlement of the CMC bankruptcy. The litigation against RLI Insurance Company ("RLI"), the other surety for the lease pools was settled in 2007. We also made a \$1.1 million voluntary payment to fund a portion of our pension liability in 2005. Short-

term interest rates continued to rise in 2005 which led to a flattening yield curve. As a result, our net interest margin declined to 2.57% in 2005 from 2.95% in 2004. We experienced solid loan growth in 2005, with net loans increasing 11% for the year. Credit quality improved in 2005 with a decline in non-performing loans of over 50%.

In 2006, the Company incurred a net loss of \$970,000 which represented a \$3.0 million decline from the prior year that was due primarily to four factors. First, a flattening of the U.S. Treasury yield curve and the related impact on other market interest rates resulted in new rates for the Bank's loans and deposits that further narrowed our net interest margin. Second, in the fourth quarter of 2006, management implemented a balance sheet restructuring strategy that involved the sale of \$34.0 million of low-yielding U.S. Government Agency securities, which resulted in a loss of \$821,000. Third, also in the fourth quarter, a \$514,000 loss was recorded due to \$13.3 million in investment securities being classified as other than temporarily impaired. Fourth, the drop in net income from the prior year was also the result of 2005 earnings being inflated by the after-tax benefit of the \$3.3 million in lease settlements during that year. Loan portfolio expansion in 2006 of \$31.0 million, or 14.2%, established a stronger base for future earnings growth. Although the balance sheet restructuring strategy had an immediate negative impact on 2006 earnings, positive results associated with the strategy were realized throughout 2007.

# Overview of 2007

- Net income of \$1.2 million for 2007 represented a \$2.2 million improvement over the \$1.0 million loss recorded in 2006.
- The balance sheet restructuring strategy that began in late 2006 was continued through 2007, and provided an increase in net interest income without the benefit of balance sheet growth for the year.
- Net interest margin improvement of 45 basis points over 2006 was accomplished, despite the flat U.S. Treasury yield curve environment that carried over from 2006. Again, a positive result from continuing the balance sheet restructuring strategy through the entire year.
- We achieved 18.1% loan portfolio growth, while we shrank the lower-yielding investment portfolio by 48.6% to 15.6% of total assets at December 31, 2007.
- We received a settlement of \$2.8 million from the RLI litigation, which was offset in part by net loan charge-offs of \$1.1 million.
- · We completed the major initiative of re-branding the Company that also included the roll-out of a new logo.

Our net income, which was \$1.2 million in 2007, benefited from a \$2.8 million settlement related to our litigation against RLI Insurance Co. ("RLI") over surety guarantees for certain lease pools in which Ameriana Bank had previously invested. The positive impact from the RLI settlement in 2007 was offset in part by \$1.1 million in charge-offs, most of which occurred later in the year when the economic climate worsened. \$1.0 million of the charge-offs in 2007 was related to three commercial credits, a commercial real estate construction loan and two commercial loans, previously totaling \$2.8 million that were either charged off or charged down. The estimated net realizable value of the commercial real estate construction property was transferred to other real estate owned during the third quarter, and then written down an additional \$520,000 effective December 31, 2007, based on a subsequent appraisal that reflected a further decline in the "as is" market value of the property following the third quarter transfer.

During 2007, the Bank continued its balance sheet restructuring strategy that was initiated in late 2006 and involved principally the redeployment of funds from lower-yielding investment securities into higher-yielding loans. At the beginning of 2007, investment securities totaled \$129.8 million, or 29.7% of total assets, and net loans totaled \$249.3 million, or 57.0% of total assets. On December 31, 2007, investment securities had been reduced to \$66.7 million, or 15.6% of total assets and net loans had been increased to \$294.3 million, or 68.9% of total assets.

The continuation of the balance sheet restructuring strategy was the primary reason that net interest margin on a fully-taxable equivalent basis improved 45 basis points from 2.29% for 2006 to 2.74% for 2007. As a result of this improvement in net interest margin, we were able to grow net interest income on a fully-taxable equivalent basis by \$1.2 million without the benefit of balance sheet growth, as total assets actually were reduced by \$10.5 million, or 2.4%.

As part of the Bank's efforts to expand its commercial lending capabilities, we opened a commercial lending center in the fast growing suburban area of Carmel, Indiana. This office and the Bank's continued emphasis on commercial lending contributed to the loan growth realized during the year.

Also in 2007, we began a major remodeling of our Greenfield Banking Center, our second largest office. The renovations, when completed in 2008, will provide our customers the opportunity to interact with our banking associates in a new and dynamic environment that will include interactive terminals, an internet café, and multi-media in-store marketing.

Re-branding the Company, including the roll-out of a new logo, image campaign and collateral materials, was primarily responsible for the increase in marketing and printing expenses for 2007 compared to 2006. We feel that these initiatives will provide significant value to the Company moving forward.

# Strategic Summary

We believe the continued success of the Company is dependent on its ability to provide its customers with financial advice and solutions that assist them in achieving their goals. We will accomplish this mission by:

- · being our customer's first choice for financial advice and solutions;
- · informing and educating customers on the basics of money management; and
- understanding and meeting customer's financial needs throughout their life cycle.

Serving customers requires the commitment of all Ameriana associates to provide exceptional service and sound advice. We believe these qualities will differentiate us from our competitors and increase profitability and shareholder value.

In order to meet our goals, we have undertaken the following strategies:

Build Relationships With Our Customers. Banking is essentially a transaction business. Nevertheless, numerous industry studies have shown that customers want a relationship with their bank and banker based on trust and sound advice. Based on this information, we are focusing our efforts on building relationships and improving our products per household.

Achieve Superior Customer Service. We continually measure customer satisfaction through post-transaction surveys. Our evaluations include in-person customer surveys, mystery shoppers and other in-store performance metrics. We have enhanced our efforts to improve our service by establishing a training department and formalizing our service standards.

Develop and Deliver Fully Integrated Financial Advice and Comprehensive Solutions to Meet Customer Life Events. We are repackaging our products around customer "life events" such as planning for retirement, buying a home and saving for college education rather than traditional transaction accounts, savings and consumer loan products.

Establish Strong Brand Awareness. We believe it is important to create a value proposition that is understood and appreciated by our customers. Accordingly, we are undertaking an effort through our marketing, customer communications and design of our Banking Centers to create the "Ameriana Bank" brand.

Use Technology to Expand Our Customer Base. We continue to enhance our electronic delivery of products and services to our customers. Our technology-based services include business sweep products and cash management services, business remote item capture and on-line consumer loan and account opening. These services will allow us to reach more customers effectively and conveniently.

Develop an Innovative Delivery System. We believe our banking centers must evolve into "Financial Stores" that showcase our financial products and offer our customers an environment that is conducive to interacting with knowledgeable Ameriana associates and with our technology-based products.

Increase Market Share in Existing Markets and Expand into New Markets. We believe there is significant opportunity to increase our products per household with existing customers and attract new customers in our existing markets. With our announcement of two new banking centers we are beginning to "fill-in" our existing franchise in Central Indiana. We will continue to expand as viable opportunities present themselves and as our profitability allows.

# **Critical Accounting Policies**

The accounting and reporting policies of the Company are maintained in accordance with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The Company's significant accounting policies are described in detail in the Notes to the Company's Consolidated Financial Statements. The preparation of financial statements in conformity with generally accepted accounting principles ("GAAP") requires management to make estimates and assumptions. The financial position and results of operations can be affected by these estimates and assumptions, and such estimates and assumptions are integral to the understanding of reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of the Company's financial condition and results, and they require management to make estimates that are difficult, subjective or complex.

Allowance for Loan Losses. The allowance for loan losses provides coverage for probable losses in the Company's loan portfolio. Management evaluates the adequacy of the allowance for credit losses each quarter based on changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, regulatory guidance and economic factors. This evaluation is inherently subjective, as it requires the use of significant management estimates. Many factors can affect management's estimates of specific and expected losses, including volatility of default probabilities, rating migrations, loss severity and economic and political conditions. The allowance is increased through provisions charged to operating earnings and reduced by net charge-offs.

The Company determines the amount of the allowance based on relative risk characteristics of the loan portfolio. The allowance recorded for commercial loans is based on reviews of individual credit relationships and an analysis of the migration of commercial loans and actual loss experience. The allowance recorded for non-commercial loans is based on an analysis of loan mix, risk characteristics of the portfolio, fraud loss and bankruptcy experiences and historical losses, adjusted for current trends, for each loan category or group of loans. The allowance for loan losses relating to impaired loans is based on the loan's observable market price, the collateral for certain collateral-dependent loans, or the discounted cash flows using the loan's effective interest rate.

Regardless of the extent of the Company's analysis of customer performance, portfolio trends or risk management processes, certain inherent but undetected losses are probable within the loan and lease portfolio. This is due to several factors, including inherent delays in obtaining information regarding a customer's financial condition or changes in their unique business conditions, the judgmental nature of individual loan evaluations, collateral assessments and the interpretation of economic trends. Volatility of economic or customer-specific conditions affecting the identification and estimation of losses for larger, non-homogeneous credits and the sensitivity of assumptions utilized to establish allowances for homogenous groups of loans are among other factors. The Company estimates a range of inherent losses related to the existence of these exposures. The estimates are based upon the Company's evaluation of risk associated with the commercial and consumer allowance levels and the estimated impact of the current economic environment.

Mortgage Servicing Rights. Mortgage servicing rights ("MSRs") associated with loans originated and sold, where servicing is retained, are capitalized and included in other intangible assets in the consolidated balance sheet. The value of the capitalized servicing rights represents the present value of the future servicing fees arising from the right to service loans in the portfolio. Critical accounting policies for MSRs relate to the initial valuation and subsequent impairment tests. The methodology used to determine the valuation of MSRs requires the development and use of a number of estimates, including anticipated principal amortization and prepayments of that principal balance. Events that may significantly affect the estimates used are changes in interest rates, mortgage loan prepayment speeds and the payment performance of the underlying loans. The carrying value of the MSRs is periodically reviewed for impairment based on a determination of fair value. Impairment, if any, is recognized through a valuation allowance and is recorded as amortization of intangible assets.

# FINANCIAL CONDITION

Total assets decreased \$10.5 million, or 2.4%, to \$426.8 million at December 31, 2007 from \$437.2 million at December 31, 2006. The decrease was primarily due to the strategy employed by management, beginning in November 2006 and continuing during 2007, to use cash flows from sales and maturities of lower-yielding investment securities to fund loan portfolio growth and apply some of the proceeds to pay down borrowed money and replace higher-costing interest-rate sensitive deposits.

#### Cash and Cash Equivalents

Total cash and cash equivalents increased \$5.1 million to \$17.2 million at December 31, 2007 from \$12.1 million at December 31, 2006. Cash on hand and in other institutions decreased \$3.5 million, or 44.3%, to \$4.4 million at December 31, 2007. This change was due to a \$3.5 million decrease in our Federal Reserve Bank account book balance, which represents primarily deposits in transit. Interest-bearing deposits increased \$8.6 million, or 211.6%, to \$12.7 million at December 31, 2007. The increase in interest-bearing deposits was due primarily to proceeds realized by the Bank's investment subsidiary from sales and maturities of investment securities. These funds were transferred to the Bank in January 2008 in the form of a dividend, and were used to fund new loans and pay off short-term borrowings from the Federal Home Loan Bank.

# Securities

Investment securities decreased \$63.1 million to \$66.7 million at December 31, 2007, from \$129.8 million at December 31, 2006, primarily as a result of the strategy employed by management, beginning in November 2006 and continuing during 2007, to reduce the size of the investment securities portfolio and use the proceeds to fund loan portfolio growth and reduce the level of borrowings.

Investments held to maturity were all reclassified as available for sale in the third quarter of 2005, which resulted in a \$158.3 million reduction of investments held to maturity and a \$156.6 million increase in investments available for sale at December 31, 2005. At December 31, 2007, all investments remained classified as available for sale. The reclassification provided us with more flexibility to address changes in interest rate risk or capitalize on opportunities to generate higher interest earnings. The reclassification had no immediate effect on our earnings, but did reduce shareholders' equity at that time due to the recording of unrealized net losses in other comprehensive income. All of our investments are evaluated for other-than-temporary impairment, and such impairment, if any, is recognized as a charge to earnings. There were no other than temporarily impaired investment securities as of December 31, 2007.

The following table identifies changes in the investment securities carrying values:

#### (Dollars in thousands)

|   | 2007     | 2006      | \$ Change  | % Change |
|---|----------|-----------|------------|----------|
| December 31:  |          |           |            | +,       |
| Mortgage-backed and collateralized mortgage obligations | \$31,509 | \$ 37,207 | \$ (5,698) | (15.31)% |
| Federal agencies  | 6,011    | 44,751    | (38,740)   | (86.57)  |
| Municipal securities                                    | 27,654   | 34,486    | (6,832)    | (19.81)  |
| Equity securities                                       | 1,518    | 12,831    | (11,313)   | (88.17)  |
| Trust preferred   | _        | 501       | (501)      | (100.00) |
| Totals  | \$66,692 | \$129,776 | \$(63,084) | (48.61)% |

The following table identifies the percentage composition of the investment securities:

|   | 2007    | 2006   | 2005       |
|---|---------|--------|------------|
| December 31:  | ·       |        |            |
| Mortgage-backed and collateralized mortgage obligations | 47.2%   | 28.9%  | 27.1%      |
| Federal agencies  | 9.0     | 34.4   | 53.0       |
| Municipal securities                                    | 41.5    | 26.5   | 11.7       |
| Equity securities                                       | 2.3     | 9.8    | 7.3        |
| Trust preferred   |         | 0.4    | <u>0.9</u> |
| Totals  | 100.00% | 100.0% | 100.0%     |

See Note 3 to the "Consolidated Financial Statements" for more information on investment securities.

#### Loans

Net loans receivable totaled \$294.3 million at December 31, 2007, an increase of \$45.0 million, or 18.1%, from \$249.3 million at December 31, 2006. The portfolio growth was primarily a result of the Bank's increased emphasis on commercial lending in the Indianapolis market, and a residential mortgage lending strategy that included adding fixed-rate and variable-rate products to the portfolio through originations and purchases from brokers and another financial institution.

Residential real estate loans increased \$14.6 million to \$140.0 million at December 31, 2007, from \$125.4 million at December 31, 2006. The growth involved geographical diversification, as well as a blend of products that included both fixed-rate and variable-rate pricing. During 2007, the Bank originated \$23.1 million in residential real estate loans and sold \$4.9 million into the secondary market. Additionally, the Bank acquired \$13.1 million through brokers, and purchased \$3.9 million from another financial institution.

Commercial real estate loans increased \$21.2 million to \$83.3 million at December 31, 2007, from \$62.1 million at December 31, 2006. Additionally, the Bank's construction loans, which consist primarily of commercial properties, increased \$896,000 to \$48.9 million during 2007. Commercial and industrial loans increased \$6.2 million to \$18.6 million at December 31, 2007 from \$12.4 million at December 31, 2006. The growth in all three categories of commercial loans for 2007 was due to increased penetration by our lenders in the local market areas, particularly the Indianapolis market. Commercial loans added in 2007 totaled \$98.9 million, with \$82.7 million in originations and \$16.2 million through purchases.

On December 31, 2007, the Bank had \$2.9 million in loans to local municipalities, compared to none at December 31, 2006. Municipal loans are added through a competitive bid process.

Consumer loans declined \$830,000 to \$5.0 million at December 31, 2007 from \$5.8 million at December 31, 2006. The decrease was due primarily to a number of large secured loans on the books at December 31, 2006 that repaid during 2007, resulting in total consumer loan repayments for 2007 exceeding the total of new loans added during the year.

New loan volume in 2007 totaled \$142.9 million, compared to \$119.2 million in 2006. New residential loans added decreased to \$40.3 million in 2007 from \$51.6 million in 2006. Commercial loan, commercial real estate and commercial construction loan additions in 2007 totaled \$98.9 million compared to \$63.4 million in 2006. New consumer loans totaled \$3.7 million in 2007 compared to \$4.2 million in 2006.

We generally retain loan servicing on loans sold. Loans we serviced for investors, primarily Freddie Mac, Fannie Mae and the Federal Home Loan Bank of Indianapolis, totaled approximately \$134.0 million at December 31, 2007 compared to \$145.0 million at December 31, 2006. The decrease resulted from a weak residential mortgage market during 2007 with pay downs and payoffs on existing serviced loans exceeding the dollar amount of new serviced loans. Loans sold and that we subsequently service generate a steady source of fee income, with servicing fees ranging from 0.25% to 0.375% per annum of the loan principal amount.

#### **Credit Quality**

Non-performing loans decreased \$772,000 to \$2.6 million at December 31, 2007 from \$3.4 million at December 31, 2006. The reduction in non-performing loans was positively affected by the Bank obtaining title through foreclosure to two properties totaling \$2.4 million, which were transferred to other real estate owned during 2007.

We recorded net recoveries of \$1.7 million in 2007, compared to net charge-offs of \$519,000 in 2006. Total charge-offs were \$1.1 million in 2007 and \$679,000 in 2006, while total recoveries were \$2.8 million in 2007, almost totally related to the settlement of the RLI litigation, compared to \$160,000 in 2006.

The allowance for loan losses as a percent of loans was 0.90% at December 31, 2007 and 1.04% at December 31, 2006. The decrease reflects the shift of two large commercial credits into other real estate owned after a portion of the principal balances were charged off to the allowance for loan losses. Although there was a significant increase in commercial loans during 2007, management believes that the allowance for loan losses is adequate to cover all incurred and probable losses inherent in the portfolio at December 31, 2007, due to improvements in credit analysis, underwriting and loan review.

# Cash Value of Life Insurance

We have investments in life insurance on employees and directors, with a balance or cash surrender value of \$22.8 million and \$21.9 million, respectively, at December 31, 2007 and 2006. The majority of these policies were purchased in 1999. Some policies with lower returns were exchanged in 2007 as part of a restructuring of the program. The nontaxable increase in cash surrender value of life insurance was \$839,000 in 2007, compared to \$758,000 in 2006.

#### **Deposits**

The following table shows deposit changes by category:

|                                 | (Dollars in thousands) |           |                    |          |  |  |  |
|---------------------------------|------------------------|-----------|--------------------|----------|--|--|--|
| •                               | 2007                   | 2006      | \$ Change          | % Change |  |  |  |
| December 31,                    |                        |           |                    |          |  |  |  |
| Noninterest-bearing accounts    | <b>'\$ 20,429</b>      | \$ 19,905 | \$ 524             | 2.6%     |  |  |  |
| Savings deposits                | 21,385                 | 22,637    | (1,252)            | (5.5)    |  |  |  |
| NOW and Super NOW accounts      | 62,307                 | 64,161    | (1,854)            | (2.9)    |  |  |  |
| Money market accounts           | 35,976                 | 27,483    | 8,493              | 30.9     |  |  |  |
| Certificates \$100,000 and more | 42,470                 | 39,033    | 3,437              | 8.8      |  |  |  |
| Other certificates              | 132,179                | 149,215   | (17,036)           | (11.4)   |  |  |  |
| Totals                          | \$314,746              | \$322,434 | <u>\$ (7,688</u> ) | (2.4)%   |  |  |  |

Non-maturity deposits increased \$5.9 million, or 4.4%, to \$140.1 million at December 31, 2007 from \$134.2 million at December 31, 2006, due mostly to the growth of money market accounts, which was the result of a pricing strategy utilized in the Indianapolis market.

Certificates of deposit decreased \$13.6 million as the Bank increased its focus on relationship banking and substituted less expensive wholesale funds for certificate of deposit balances of highly rate-sensitive non-relationship account owners.

#### **Borrowings**

Borrowings were reduced \$6.2 million to \$68.5 million at December 31, 2007 from \$74.7 million at December 31, 2006 using proceeds from the maturities and sales of investment securities. At December 31, 2007, our borrowings consisted of FHLB advances totaling \$58.2 million and subordinated debentures in the amount of \$10.3 million. The subordinated debentures were issued on March 7, 2006, and mature on March 7, 2036.

#### Interest Rate Risk

Interest Rate Risk ("IRR") is the risk to earnings and capital arising from movements in interest rates. IRR can result from:

- · timing differences in the maturity/repricing of an institution's assets, liabilities, and off balance sheet contracts;
- the effect of embedded options, such as call or convertible options, loan prepayments, interest rate caps, and deposit withdrawals;
- · unexpected shifts of the yield curve that affect both the slope and shape of the yield curve and;
- differences in the behavior of lending and funding rates, sometimes referred to as basis risk. An example would occur if floating
  rate assets and liabilities, with otherwise identical repricing characteristics, were based on market indexes that were imperfectly
  correlated.

The Asset-Liability Committee and the Board of Directors review our exposure to interest rate changes and market risk quarterly. This review is accomplished by the use of a cash flow simulation model using detailed securities, loan, deposit, borrowings and market information to estimate fair values of assets and liabilities using discounted cash flows. We monitor IRR from two perspectives:

• Economic value at risk - long term exposure

The difference between the Bank's estimated fair value of assets and the estimated fair value of liabilities is the fair value of equity, also referred to as net present value of equity ("NPV"). The change in the NPV is calculated at different interest rate intervals. This measures our IRR exposure from movements in interest rates and the resulting change in the NPV.

• Earnings at risk - near term exposure

The model also tests the impact various interest rate scenarios have on net interest income over a stated period of time (one year, for example).

We recognize that effective management of IRR includes an understanding of when potential adverse changes in interest rates will flow through the profit and loss statement. Accordingly, we will manage our position so that exposure to net interest income is monitored over both a one year planning horizon (accounting perspective) and a longer term strategic horizon (economic perspective).

Our objective is to manage our exposure to interest rate risk, bearing in mind that we will always be in the business of taking on rate risk and that rate risk immunization is not possible. Also, it is recognized that as exposure to interest rate risk is reduced, so too may the net interest margin be reduced.

# Change in IRR Calculation

In 2005, we changed to a different modeling program which uses similar methodologies and assumptions as the previous model. The primary difference between the two models is the reinvestment of cash flows. The old model assumed cash flows were reinvested in the same type of financial instrument, where the new model directs certain cash flows to different financial instruments, in a manner consistent with current reinvestment strategies put in place by management.

# Position Assessment as of December 31, 2007

Interest rate reductions by the Federal Reserve Bank during the last four months of 2007 and January of 2008 took a toll on prime rate based asset yields, and despite our growth in higher yielding commercial and commercial real estate loans, negatively impacted the average yield of the loan portfolio and total earnings assets. Growth during that same period in lower cost core deposits and the exchange of higher rate certificates of deposit for lower cost Federal Home Loan Bank advances provided an offset.

In the near term, net interest income could be negatively impacted if the Federal Reserve Bank initiates further interest rate reductions with an adverse impact on asset reinvestment rates while our deposit pricing lags behind market rates due to competitive pressures.

#### Interest Rate Scenarios

Base Case - Projected net interest income assuming rates at December 31, 2007 remain unchanged.

If rates were to stabilize at current levels, net interest income is projected to hold at a fairly stable level for the next 12 to 18 months. The Company's net interest income gets a boost in the second year as large blocks of term funding roll off and renew at significantly lower rates. Net interest income displays a slight downward trend thereafter as funding costs bottom out while asset cash flows continue to roll into the lower rate environment.

Falling Rates -200 BP - Projected net interest income declines 1.23% in first year and increases 3.30% in second year when compared to year one base case scenario.

If market rates were to decline from levels at December 31, 2007, net interest income is projected to trend below the Base Case Scenario through year one, as funding costs are initially unable to offset falling asset yields. The aforementioned rollover of term funding in the second year of the simulation that benefits net interest income in the Base Case Scenario benefits net interest income even more in the falling rate environment. This produces wider margins which dissipate in the third year of the simulation for the reasons outlined above.

As a result of economic conditions, credit market turmoil, rate cuts and other rate reduction efforts by the Federal Reserve Bank, interest rates dropped significantly during the second half of 2007 and the beginning of 2008, resulting in lower yields for some of the Bank's adjustable-rate loans. A large number of residential mortgage adjustable-rate loans and some commercial and consumer adjustable-rate loans have floor rates built into the loan agreement, which has reduced the negative impact to the Bank in the current declining interest rate environment. We have also reduced our rates on deposit accounts during this period to further support our net interest margin.

Rising Rates +200 BP – Projected net interest income decreases 0.20% in first year and decreases 4.64% in second year when compared to year one base case scenario.

Net interest income increases within the first few quarters as the loan portfolio adjusts into the rising rate environment. Funding costs start to outpace asset yields approaching the end of year one, and net interest income begins a downward trend until costs stabilize midway through the second year. Net interest income begins an upward trend in the third year of the simulation as funding costs hit an assumed ceiling and asset cash flows cycle through in the higher rate environment.

# Effect of change in net interest income for Year 1 and Year 2 from December 31, 2007 for three scenarios described above:

|                   |              | (Dollars in thousands)        |          |          |                           |         |  |
|-------------------|--------------|-------------------------------|----------|----------|---------------------------|---------|--|
|                   | <del>-</del> | Projected Net Interest Income |          |          | % Change From Year 1 Base |         |  |
|                   | _            | Down                          |          | Up       | Down                      | Up      |  |
|                   |              | 200 bp                        | Base     | 200 bp   | 200 bp                    | 200 bp  |  |
| December 31, 2007 |              |                               |          |          |                           |         |  |
| Year 1            | \$           | 10,663                        | \$10,796 | \$10,774 | (1.23)%                   | (0.20)% |  |
| Year 2            | \$           | 11,152                        | \$10,985 | \$10,295 | 3.30%                     | (4.64)% |  |

|                   | (Dollars in thousands) |               |          |                          |        |  |
|-------------------|------------------------|---------------|----------|--------------------------|--------|--|
|                   | Projecte               | d Net Interes | t Income | % Change From Year 1 Bas |        |  |
|                   | Down                   |               | Up       | Down                     | Up     |  |
|                   | 200 Бр                 | Base          | 200 bp   |                          | 200 bp |  |
| December 31, 2006 |                        |               |          |                          |        |  |
| Year 1            | \$ 9,652               | \$ 9,755      | \$ 9,797 | (1.06)%                  | 0.43%  |  |
| Year 2            | \$10,124               | \$10,396      | \$10,273 | 3.78%                    | 5.31%  |  |

Our IRR exposure has been maintained within acceptable levels. Management plans to remain highly focused on developing additional strategies designed to further grow net interest income, and may utilize interest rate risk hedge instruments if it is determined to be necessary to keep the Company within reasonable risk levels.

# Yields Earned and Rates Paid

The following tables set forth the weighted average yields earned on interest-earning assets and the weighted average interest rates paid on the interest-bearing liabilities, together with the net yield on interest-earning assets. Yields are calculated on a tax-equivalent basis. The tax-equivalent adjustment was \$666,000, \$442,000 and \$367,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

|  | Year Er | r 31, |       |
|--|---------|-------|-------|
| Weighted Average Yield:  | 2007    | 2006  | 2005  |
| Loans  | 7.06%   | 6.97% | 6.53% |
| Mortgage-backed and collateralized mortgage obligations  | 4.80    | 4.42  | 4.05  |
| Securities - taxable   | 3.73    | 3.74  | 2.76  |
| Securities - tax-exempt  | 5.61    | 5.56  | 5.40  |
| Other interest-earning assets  | 4.74    | 2.66  | 4.03  |
| All interest-earning assets  | 6.41    | 5.71  | 5.10  |
| Weighted Average Cost:   |         | •     | . = 0 |
| Demand deposits, money market deposit accounts, and savings  | 2.37    | 2.00  | 1.78  |
| Certificates of deposit  | 4.48    | 4.13  | 3.11  |
| Federal Home Loan Bank advances and note payable   | 4.89    | 4.14  | 3.87  |
| All interest-bearing liabilities   | 3.87    | 3.50  | 2.68  |
| Interest Rate Spread (spread between weighted average yield on all interest-earning assets and all |         |       |       |
| interest-bearing liabilities)  | 2.54    | 2.21  | 2.42  |
| Net Tax Equivalent Yield (net interest income as a percentage of average interest-earning assets)  | 2.74    | 2.29  | 2.57  |
|  | At      |       |       |
| Weighted Average Interest Rates:   | 2007    | 2006  | 2005  |
| Loans  | 6.95%   | 6.93% | 6.65% |
| Mortgage-backed and collateralized mortgage obligations  | 4.89    | 4.76  | 4.09  |
| Securities - taxable   | 5.05    | 3.11  | 2.76  |
| Securities - tax-exempt  | 5.56    | 5.61  | 5.32  |
| Other earning assets   | 4.49    | 4.79  | 4.54  |
| Total interest-earning assets  | 6.52    | 6.04  | 5.28  |
| Demand deposits, money market deposit accounts, and savings  | 2.30    | 1.62  | 1.96  |
| Certificates of deposit  | 4.31    | 4.43  | 3.57  |
| Federal Home Loan Bank advances, note payable, and subordinated debentures                         | 4.61    | 4.87  | 3.93  |
| Total interest-bearing liabilities   | 3.70    | 3.67  | 3.10  |
| Interest rate spread   | 2.82    | 2.37  | 2.18  |

# Rate/Volume Analysis

The following table sets forth certain information regarding changes in interest income, interest expense and net interest income for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in volume (changes in volume multiplied by old rate) and (2) changes in rate (changes in rate multiplied by old volume). For purposes of this table, changes attributable to changes in both rate and volume that cannot be segregated have been allocated proportionally based on the changes due to the rate and the changes due to volume. No material amounts of loan fees or out-of-period interest are included in the table. Non-accrual loans were not excluded in the calculations. The information shown below was adjusted for the tax-equivalent benefit of bank qualified non-taxable municipal securities and municipal loans. The tax equivalent adjustment was \$666,000, \$442,000 and \$367,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

|  | Year Ended December 31, |              |                     |                   |          |          |  |  |
|--|-------------------------|--------------|---------------------|-------------------|----------|----------|--|--|
| _  | 2007                    | vs.          | 2006                | 2006              | vs.      | 2005     |  |  |
|  | Increase (Decrease)     |              | Increase (Decrease) |                   |          |          |  |  |
|  | Du                      | e to Changes | in                  | Due to Changes in |          |          |  |  |
|  |                         |              | Net                 |                   |          | Net      |  |  |
| ·  | Volume                  | Rate         | Change              | Volume            | Rate     | Change   |  |  |
|  | -                       |              | (In tho             | usands)           |          |          |  |  |
| Interest income:   |                         |              |                     |                   |          |          |  |  |
| Loans  | \$ 2,918                | \$ 247       | \$ 3,165            | \$1,859           | \$ 958   | \$2,817  |  |  |
| Mortgage-backed securities                               | (376)                   | 132          | (244)               | (281)             | 183      | (98)     |  |  |
| Securities - taxable                                     | (1,852)                 | (3)          | (1,855)             | (366)             | 772      | 406      |  |  |
| Securities - tax-exempt                                  | 550                     | 17           | 567                 | 189               | 32       | 221      |  |  |
| Other interest-earning assets                            | (367)                   | 254          | (113)               | (92)              | (357)    | (449)    |  |  |
| Total interest-earning assets                            | 873                     | 647          | 1,520               | 1,309             | 1,588    | 2,897    |  |  |
| Interest Expense:  |                         |              |                     | ·                 |          |          |  |  |
| Demand deposits and savings                              | 7                       | 434          | 441                 | (586)             | 297      | (289)    |  |  |
| Certificates of deposits                                 | (693)                   | 634          | (59)                | 809               | 1,983    | 2,792    |  |  |
| FHLB advances, note payable, and subordinated debentures | (584)                   | 477          | (107)               | 1,172             | 133      | 1,305    |  |  |
| Total interest-bearing liabilities                       | (1,270)                 | 1,545        | 275                 | 1,395             | 2,413    | 3,808    |  |  |
| Change in net interest income                            | \$ 2,143                | \$ (898)     | \$ 1,245            | \$ (86)           | \$ (825) | \$ (911) |  |  |

#### RESULTS OF OPERATIONS

#### 2007 Compared to 2006

#### **Net Income**

The Company recorded net income of \$1.2 million for 2007, or \$0.39 per diluted share, compared to a net loss of \$970,000, or \$(0.31) per diluted share, for 2006. The increase was primarily the result of the following three factors:

- Management initiated a balance sheet restructuring strategy in 2006 that involved the sale of \$34.0 million of low-yielding U.S. Government Agency securities. This restructuring sale, coupled with the recognition of an other than temporary impairment on an additional \$13.3 million in investment securities, resulted in a net realized and recognized loss on available for sale securities in 2006 of \$1.3 million, compared to only \$7,000 in 2007.
- 2) Management's continuing efforts at restructuring the Bank's balance sheet in 2007 produced an improvement of \$1.0 million in net interest income compared to 2006 without the benefit of balance sheet growth.
- 3) In 2007, the Bank recorded a net credit of \$1.6 million, compared to a provision of \$300,000 for 2006, a difference of \$1.9 million. Excluding the \$2.8 million credit in 2007 related to the RLI loss recovery, the provision for loan losses for 2007 of \$1.1 million exceeded the 2006 provision of \$300,000 by \$823,000.

For a quarterly breakdown of earnings, see Note 18 to the "Consolidated Financial Statements."

# **Net Interest Income**

We derive the majority of our income from net interest income. The following table shows a breakdown of net interest income on a tax equivalent basis for 2007 compared to 2006. The tax equivalent adjustment was \$666,000 and \$442,000 for the years ended December 31, 2007 and 2006, respectively, based on a tax rate of 34%.

|                            | (Dollars in thousands) |               |          |            |            |  |  |
|----------------------------|------------------------|---------------|----------|------------|------------|--|--|
| Years ended December 31,   | 2007 2006              |               |          | 006        | <b>a</b> 1 |  |  |
|                            | Interest               | Yield/Rate    | Interest | Yield/Rate | Change     |  |  |
| Interest and fees on loans | \$19,377               | 7.06%         | \$16,212 | 6.97%      | \$ 3,165   |  |  |
| Other interest income      | 5,189                  | <u>. 4.76</u> | 6,834    | 4.00       | (1,645)    |  |  |
| Total interest income      | 24,566                 | 6.41          | 23,046   | 5.71       | 1,520      |  |  |
| Interest on deposits       | 10,973                 | 3.66          | 10,591   | 3.35       | 382        |  |  |
| Interest on borrowings     | 3,105                  | 4.89          | 3,212    | 4.14       | (107)      |  |  |
| Total interest expense     | 14,078                 | 3.87          | 13,803   | 3.50       | 275        |  |  |
| Net interest income        | \$10,488               |               | \$ 9.243 |            | \$ 1,245   |  |  |
| Net interest spread        |                        | 2.54%         | _        | 2.21%      |            |  |  |
| Net interest margin        |                        | 2.74%         |          | 2.29       | <u> </u>   |  |  |

The growth in net interest income, as shown in the table above, benefitted from a market environment in 2007 that allowed the Bank to improve its net interest margin through the continuation of the strategy initiated in 2006 involving the restructuring of its balance sheet. Our interest-bearing liabilities have shorter overall maturities and reprice more frequently to market conditions than our interest-earning assets. For a discussion on interest rate risk see "Interest Rate Risk."

Tax-exempt interest for 2007 was \$1.3 million compared to \$858,000 for 2006. Tax-exempt interest is primarily from bank-qualified municipal securities. Total interest income on a tax equivalent basis of \$24.5 million for 2007 represented an increase of \$1.5 million compared to \$23.0 million for 2006. This growth reflected the benefit from the balance sheet restructuring strategy that involved the replacing of lower-yielding investment securities with loans that provided a better return to the Bank. Total interest expense for 2007 increased \$275,000

compared to 2006. This increase was primarily the result of an interest rate environment in 2007 in which average new deposit rates and borrowing rates were higher than the prior year. The increase in interest expense for 2007 was offset by a decrease in the average balance of deposits and borrowings. For further information see "Financial Condition – Rate/Volume Analysis."

# **Provision for Loan Losses**

The provision for loan losses represents the current period credit or cost associated with maintaining an appropriate allowance for loan losses. Periodic fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses. The allowance for loan losses is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, assessment by management, third parties and banking regulators of the quality of the loan portfolio, the value of the underlying collateral on problem loans and the general economic conditions in our market areas. We believe the allowance for loan losses is adequate to cover losses inherent in the loan portfolio as calculated in accordance with generally accepted accounting principles.

We had a credit of \$1.6 million for 2007 compared to a provision of \$300,000 for 2006. The credit in 2007 was the result of the \$2.8 million loss recovery from the settlement of the RLI litigation. This 2007 credit was offset in part by \$1.1 million in provisions, which was related to the charge off of \$1.0 million for three commercial lending relationships previously totaling \$2.8 million that were either charged off or charged down. One of the credits was a commercial real estate construction loan with a previous balance of \$1.9 million that was charged down to \$1.6 million and transferred to other real estate owned and the other two were commercial loans. The estimated net realizable value of the commercial real estate construction property was transferred to other real estate owned during the third quarter, and then written down effective December 31, 2007, an additional \$520,000 to \$1.1 million, based on a subsequent appraisal that reflected a further decline in the "as is" market value of the property following the third quarter transfer. The increase to the provision also reflected increased loan growth, particularly in commercial lending.

#### Other Income

The \$1.2 million increase in other income in 2007 as compared to 2006 resulted from an increase of \$240,000 in brokerage and insurance commissions, an \$81,000 improvement in the increase in cash value of life insurance, and a \$1.3 million reduction in net losses on available-for-sale securities, offset by a \$421,000 increase in net losses from other real estate owned.

The increase in brokerage and insurance commissions was mainly due to higher commission income from the investment center that resulted from increased sales. The improvement in the increase in the cash value of life insurance resulted primarily from the BOLI program restructuring that occurred earlier in the year, whereby some policies with lower returns were exchanged during the year. The Bank had \$7,000 in net realized losses on securities in 2007, compared to \$1.3 million in 2006 that resulted from the balance sheet restructuring strategy involving the sale of \$34.0 million of investment securities at a loss of \$819,000, in addition to \$514,000 recorded as a loss due to the classification of \$13.3 million in investment securities as other than temporarily impaired. The increase in net losses from other real estate owned was primarily a result of the \$520,000 write-down of the commercial real estate construction property.

# Other Expense

The \$803,000 increase in total other expense in 2007, compared to 2006, resulted primarily from higher total salaries and employee benefits expense, and increases in office occupancy expense, legal and professional fees, data processing costs, printing and office supplies, and higher marketing expense.

- The \$347,000 increase in salaries and employee benefits resulted primarily from the \$273,000 liability for severance pay recorded in the first quarter.
- The \$169,000 increase in net office occupancy expense related primarily to an \$86,000 increase in real estate tax expense, and a \$51,000 increase in repairs and maintenance to improve the condition of office properties.
- The \$84,000 increase in legal and professional fees was due primarily to consulting services and other costs related to strategic planning and growth strategies.
- The \$86,000 increase in data processing expense related primarily to the cost of software and outside support needed to offer additional services to our customer base to remain competitive in our markets, in addition to 2006 expense being reduced by a credit received of \$36,000 related to expenses recorded in the prior year.

• The \$48,000 increase in printing and office supplies, and the \$203,000 increase in marketing expense related primarily to the major initiative of re-branding the Company that also included the roll-out of a new logo.

# **Income Tax Expense**

The \$1.2 million decrease in income tax benefit for 2007 as compared to 2006 resulted primarily from the \$935,000 income tax liability associated with the \$2.8 million RLI settlement. Additionally, the Company booked a \$219,000 income tax liability in the second quarter of 2007 that resulted from the restructuring of the BOLI program. We recorded an income tax benefit of \$219,000 in 2007, compared to an income tax benefit of \$1.4 million in 2006.

- We have a deferred state tax asset that is primarily the result of operating losses sustained since 2003 for state tax purposes. We started recording a valuation allowance against our current period state income tax benefit in 2005 due to our concern that we may not be able to use more than the tax asset already recorded on the books without modifying the use of AIMI, our investment subsidiary. Operating income from AIMI is not subject to state income taxes under current state law, and is the primary reason for the tax asset. The valuation allowance was \$336,000 at December 31, 2007.
- The effective tax rate was (22.7)% in 2007 and (59.7)% in 2006. The primary difference between the effective tax rates and the statutory tax rates in 2006 relates to tax credits, cash value of life insurance and municipal securities income. The primary difference in the effective tax rate and the statutory tax rates in 2007 also relates to cash value of life insurance and municipal securities income.

See Note 9 to the "Consolidated Financial Statements" for more information relating to income taxes.

# **Liquidity and Capital Resources**

Liquidity is the ability to meet current and future obligations of a short-term nature. Historically, funds provided by operations, loan repayments and new deposits have been our principal sources of liquid funds. In addition, we have the ability to obtain funds through the sale of new mortgage loans, through borrowings from the FHLB system, and through the brokered certificates market. We regularly adjust the investments in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability program.

At December 31, 2007, we had \$9.6 million in loan commitments outstanding and \$37.9 million of additional commitments for line of credit receivables. Certificates of deposit due within one year of December 31, 2007 totaled \$133.7 million, or 42.5% of total deposits. If these maturing certificates of deposit do not remain with us, other sources of funds must be used, including other certificates of deposit, brokered CDs, and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than currently paid on the certificates of deposit due on or before December 31, 2008. However, based on past experiences we believe that a significant portion of the certificates of deposit will remain. We have the ability to attract and retain deposits by adjusting the interest rates offered. We held no brokered CDs at either December 31, 2007 or December 31, 2006.

Our primary investing activities are the origination of loans and purchase of securities. In 2007, our loan originations totaled \$113.7 million, and we also purchased \$13.3 million of loans from brokers and \$15.9 million of loans from other financial institutions or through participations.

Financing activities consist primarily of activity in deposit accounts and FHLB advances. Deposit flows are affected by the overall level of interest rates, the interest rates and products we offer, and our local competitors and other factors. Deposit account balances decreased by \$7.7 million in 2007. We had FHLB advances of \$58.2 million and \$64.4 million at December 31, 2007 and 2006, respectively.

The Bank is subject to various regulatory capital requirements set by the FDIC, including a risk-based capital measure. The Company is also subject to similar capital requirements set by the Federal Reserve Bank. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At December 31, 2007, both the Company and the Bank exceeded all of regulatory capital requirements and are considered "well capitalized" under regulatory guidelines.

#### **Off-Balance-Sheet Arrangements**

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded on our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments and lines of credit. See Note 4 to the "Consolidated Financial Statements."

We do not have any off-balance-sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

# **Impact of Inflation and Changing Prices**

The consolidated financial statements and related data presented in this report have been prepared in accordance with generally accepted accounting principles. This requires the measurement of financial position and operating results in terms of historical dollars without consideration of changes in the relative purchasing power of money over time due to inflation.

Virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or at the same rate as changes in the prices of goods and services, which are directly affected by inflation, although interest rates may fluctuate in response to perceived changes in the rate of inflation.

# **Current Accounting Issues**

#### Fair Value Measurements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting standards, and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The adoption of SFAS No. 157 on January 1, 2008 did not have a significant impact on our financial condition or results of operations.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities; including an Amendment of FASB Statement No. 115" (SFAS 159). SFAS 159 permits entities with an irrevocable option to report most financial assets and liabilities at fair value, with subsequent changes in fair value reported in earnings. The election can be applied on an instrument-by-instrument basis. The statement establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The provisions of FAS 159 are effective for the fiscal year beginning January 1, 2008. The adoption of SFAS No. 159 did not have a material impact on the operations of the Company.

# Accounting for Uncertainty in Income taxes

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of SFAS No. 109, Accounting for Income Taxes (Interpretation No. 48). Interpretation No. 48 clarifies the accounting for uncertainty in income taxes in financial statements and prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken. It also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. Interpretation No. 48 was effective for the Company beginning January 1, 2007, and did not have a material effect on our financial condition or results of operations.

# Split-dollar life insurance agreements

In September 2006, the Emerging Issues Task Force Issue 06-4 (EITF 06-4), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements, was ratified. EITF 06-4 addresses accounting for separate agreements which split life insurance policy benefits between an employer and employee. The Issue requires the employer to recognize a liability for future benefits payable to the employee under these agreements. The effects of applying EITF 06-4 must be recognized through either a change in accounting principle through an adjustment to equity or through the retrospective application to all prior periods. For calendar year companies, EITF 06-4 is effective beginning January 1, 2008. Upon adoption of EITF 06-4 on January 1, 2008, the Company recorded a cumulative effect of a change in accounting principle of \$1.4 million.

#### **Business Combinations**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" ("SFAS 141R"), which replaces the FASB Statement No. 141. SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets required, the liabilities assumed, any non-controlling interests in the acquiree and the goodwill acquired. The Statement also establishes disclosure requirements that will enable users to evaluate the nature and financial effects of the business combination. SFAS 141R is effective as of the beginning of an entity's fiscal year that begins after December 15, 2008. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 141R on the Company's financial condition, results of operations and cash flows.

# Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The information required by this item is incorporated herein by reference to the section captioned "Interest Rate Risk" in Item 7 of this annual report on Form 10-K.

### Item 8. Financial Statements and Supplementary Data

### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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### Management's Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The internal control process has been designed under our supervision to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States of America.

Management conducted an assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2007, utilizing the framework established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2007 is effective.

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that accurately and fairly reflect, in reasonable detail, transactions and dispositions of assets; and provide reasonable assurances that:
(1) transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States; (2) receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and (3) unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the Company's financial statements are prevented or timely detected.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### [LETTERHEAD OF BKD LLP]

Report of Independent Registered Public Accounting Firm

Audit Committee, Board of Directors and Stockholders Ameriana Bancorp New Castle, Indiana

We have audited the accompanying consolidated balance sheets of Ameriana Bancorp as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the two-year period ended December 31, 2007. The Company's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing auditing procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. Our audits included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Ameriana Bancorp as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

/s/ BKD, LLP

Indianapolis, Indiana March 31, 2008

# Ameriana Bancorp Consolidated Balance Sheets (in thousands, except share data)

|  | Decem               | ber 31                                |
|--|---------------------|---------------------------------------|
| and the second s | 2007                | 2006                                  |
| Assets   |                     |                                       |
| Cash on hand and in other institutions   | \$ 4,445            | \$ 7,986                              |
| Interest-bearing demand deposits   | 12,727              | 4,084                                 |
| Cash and cash equivalents  | 17,172              | 12,070                                |
| Investment securities available for sale   | 66,692              | 129,776                               |
| Loans held for sale  | 250                 |                                       |
| Loans, net of allowance for loan losses of \$2,677 and \$2,616   | 294,273             | 249,272                               |
| Premises and equipment   | 7,696               | 7,346                                 |
| Stock in Federal Home Loan Bank  | 5,630               | 5,646                                 |
| Goodwill   | 564                 | 564                                   |
| Cash value of life insurance   | 22,777              | 21,937                                |
| Other assets   | 11,737              | 10,635                                |
| Total assets   | \$426,791           | \$437,246                             |
| s gradu gangan — gang Balang Bang ang sa kanaran spara salaman kanaran kanaran kanaran kanaran banaran banaran<br>N  |                     |                                       |
| Liabilities and Shareholders' Equity   |                     |                                       |
| Liabilities  |                     | المستداد المستما                      |
| Deposits   |                     |                                       |
| Noninterest-bearing  | \$ 20,429           | \$ 19,905                             |
| Interest-bearing ,   | 294,317             | 302,529                               |
| Total deposits   | 314,746             | 322,434                               |
| Borrowings   | 68,513              | 74,683                                |
| Drafts payable   | 4,556               | 2,097                                 |
| Other liabilities  | 5,330               | 4,908                                 |
| Total liabilities  | 393,145             | 404,122                               |
| Commitments and contingencies  |                     |                                       |
| Stockholders' equity   |                     |                                       |
| Preferred stock - 5,000,000 shares authorized and unissued   |                     | · · · · · · · · · · · · · · · · · · · |
| Common stock, \$1.00 par value   |                     |                                       |
| Authorized 15,000,000 shares   |                     |                                       |
| Issued – 3,213,952 and 3,213,952 shares  | 3,214               | 3,214                                 |
| Outstanding – 2,988,952 and 3,051,948 shares, net of treasury shares   |                     | <b></b>                               |
| Additional paid-in capital   | 1,040               | 1,039                                 |
| Retained earnings  | 32,857              | 32,152                                |
| Accumulated other comprehensive loss   | (467)               | (1,090)                               |
| Treasury stock – 225,000 and 162,004 shares  | (2,998)             | (2,191)                               |
|  |                     |                                       |
| Total stoolshaldows' aquits  | 22 616              | 22 124                                |
| Total stockholders' equity  Total liabilities and stockholders' equity   | 33,646<br>\$426,791 | 33,124<br>\$437,246                   |

See notes to consolidated financial statements

# Ameriana Bancorp Consolidated Statements of Operations (in thousands, except share data)

| ·   | Year Ended I  | December 31        |
|---|---------------|--------------------|
|   | 2007          | 2006               |
| Interest Income   |               |                    |
| Interest and fees on loans  | \$ 19,346     | \$ 16,212          |
| Interest on mortgage-backed securities                              | 1,662         | 1,906              |
| Interest on investment securities                                   | 2,312         | 3,793              |
| Other interest and dividend income                                  | 580           | <u>693</u> j       |
| Total interest income   | <u>23,900</u> | 22,604             |
| Interest Expense  |               |                    |
| Interest on deposits  | 10,973        | 10,591             |
| Interest on borrowings  | 3,105         | 3,212              |
| Total interest expense  | 14,078        | 13,803             |
| Net Interest Income   | 9,822         | 8,801              |
| Provision (credit) for loan losses                                  | (1,627)       | 300                |
| Net Interest Income After Provision (Credit) for Loan Losses        | 11,449        | 8,501              |
| Other Income  |               |                    |
| Other fees and service charges                                      | 1,700         | 1,719              |
| Brokerage and insurance commissions                                 | 1,184         | 944                |
| Net realized and recognized losses on available-for-sale securities | (7)           | (1,335)            |
| Gains on sales of loans and servicing rights                        | 108           | 89                 |
| Net losses on other real estate owned                               | (573)         | (152)              |
| Increase in cash value of life insurance                            | 839           | 758                |
| Other   | 243           | 248                |
| Total other income  | 3,494         | 2,271              |
| Other Expense   |               |                    |
| Salaries and employee benefits                                      | 8,447         | 8,100              |
| Net occupancy expense   | 1,005         | 836                |
| Furniture and equipment expense                                     | 704           | 715                |
| Legal and professional fees   | 820           | 736                |
| Data processing expense   | 620           | 534                |
| Printing and office supplies  | 303           | 255                |
| Marketing expense   | 483           | 280                |
| Other   | <u>1,596</u>  | 1,719              |
| Total other expense   | 13,978        | 13,175             |
| Income Before Income Taxes  |               |                    |
| Income tax benefit  | 965           |                    |
|   |               | (2,403)<br>(1,433) |
| Net Income (Loss)   | 965           |                    |

See notes to consolidated financial statements.

### Ameriana Bancorp Consolidated Statements of Stockholders' Equity (in thousands, except per share data)

| · · · · · · · · · · · · · · · · · · ·  | Common<br>Stock | Additiona<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated Other Comprehensive Income (Loss) | Treasury<br>Stock | Total    |
|--|-----------------|---------------------------------|----------------------|---|-------------------|----------|
| Balance at December 31, 2005   | \$ 3,174        | \$ 708                          | \$34,731             | \$ (2,956)                                    |                   | \$35,657 |
| Net loss   |                 | _                               | (970)                | —   |                   | (970)    |
| Change in unrealized gain on available-for-sale securities, net of income tax benefit of \$904 |                 |                                 |                      | 1,687   |                   | 1,687    |
| Comprehensive income   |                 |                                 |                      |   |                   | 717      |
| Exercise of stock options  | 40              | 331                             |                      | •   | .+-               | 371      |
| Tax benefit related to exercise of non-qualified stock options                                 |                 |                                 | 43                   | • •   | · · ·             | 43       |
| Adjustment to initially apply FASB Statement No. 158, net of                                   |                 |                                 | •                    |   |                   |          |
| tax  |                 |                                 |                      | 179   |                   | 179      |
| Common stock purchased   |                 |                                 | •                    | ,   | (2,191)           | (2,191)  |
| Dividends declared (\$0.52 per share)  |                 |                                 | (1,652)              |   |                   | (1,652)  |
| Balance at December 31, 2006   | 3,214           | 1,039                           | - 32,152             | (1,090)                                       | (2,191)           | 33,124   |
| Net income   |                 |                                 | 1,184                | # 21 114° 11° 6                               |                   | 1,184    |
| Change in unrealized loss on available-for-sale securities, net of income tax of \$446         |                 |                                 |                      | 770   | v -               | 770      |
| Change in accumulated other comprehensive income   |                 |                                 |                      |   | <del></del> -     |          |
| related to retirement plan   |                 |                                 |                      | (147)   |                   | (147)    |
| Comprehensive income   |                 |                                 |                      | •   |                   | 1,807    |
| Share-based compensation   |                 | 1                               | <u>.</u>             | •   |                   | 1        |
| Common stock purchased   | * -             | -                               | • • •                |   | (807)             | (807)    |
| Dividends declared (\$0.16 per share)  | •               |                                 | (479)                |   | . , ,             | (479)    |
| Balance at December 31, 2007   | \$ 3,214        | \$ 1,040                        | \$32,857             | \$ (467)                                      | <u>\$(2,998)</u>  | \$33,646 |

See notes to consolidated financial statements.

### Ameriana Bancorp Consolidated Statements of Cash Flows (in thousands)

|   |   |   |   | Year E<br>Decem  |                     |
|---|---|---|---|------------------|---------------------|
|   |   |   |   | 2007             | 2006                |
| Operating Activities  |   | ı | ^ |                  | A (0=0)             |
| Net income (loss)   |   |   |   | \$ 1,184         | \$ (970)            |
| Items not requiring (providing) cash                        | , |   |   |                  | 200                 |
| Provision (credit) for losses on loans                      |   |   |   | (1,627)          | 300                 |
| Depreciation and amortization                               |   |   |   | 839              | 1,139               |
| Increase in cash value of life insurance                    |   |   |   | (839)            | (758)               |
| Loss on sale of investments                                 |   |   |   | 7                | 821                 |
| Loss on other real estate owned                             |   |   |   | 573              | 152                 |
| Impairment loss on equity securities                        |   |   |   | (4.030)          | 514                 |
| Mortgage loans originated for sale                          |   | - |   | (4,820)          | (3,562)             |
| Proceeds from sale of mortgage loans                        |   |   |   | 4,909            | 3,618               |
| Gains on sale of loans and servicing rights                 |   |   | - | (108)            | (89)                |
| Deferred income taxes                                       |   | • |   | 121              | (81)                |
| Increase (decrease) in drafts payable                       | - | - |   | 2,459            | (666 <u>)</u><br>43 |
| Tax benefit related to exercise of stock options            | - |   |   | 477              | (362)               |
| Other adjustments   |   |   | - |                  |                     |
| Net cash provided by operating activities                   |   | - |   | 3,175            | <u>99</u> .         |
| Investing Activities  |   |   |   |                  |                     |
| Purchase of securities                                      |   |   |   | (225)            | (28,979)            |
| Proceeds/principal from sale of securities                  | - |   |   | 18,432           | 34,201              |
| Proceeds/principal from maturity/call of securities         |   |   |   | 45,916           | 34,380              |
| Net change in loans   |   | - |   | (46,825)         | (31,914)            |
| Net purchases of premises and equipment                     | • |   |   | (1,029)          | (616)               |
| Redemption of Federal Home Loan Bank stock                  | ~ |   |   | 16               | 1,803               |
| Other investing activities                                  |   |   |   | 854              | 1,302               |
| Net cash provided by investing activities                   |   |   |   | 17,139           | 10,177              |
| Financing Activities  |   |   |   | 2.2              |                     |
| Net change in demand and savings deposits                   |   | _ |   | 5,911            | (20,482)            |
| Net change in certificates of deposit                       |   | - |   | (13,599)         | 3,588               |
| Net change in short-term borrowings                         |   |   |   | (23,000)         | (6,000)             |
| Proceeds from borrowings                                    |   |   |   | 30,000           | 10,000              |
| Repayment of borrowings                                     |   |   |   | (13,170)         | (6,516)             |
| Proceeds from issuance of subordinated debt                 |   |   |   |                  | 10,310              |
| Purchase of common stock                                    |   |   |   | (807)            | (2,191)             |
| Exercise of stock options                                   |   |   |   | _                | 371                 |
| Tax benefit related to nonqualified stock options           |   |   |   | <del></del>      | 43<br>53            |
| Net change in advances by borrowers for taxes and insurance |   |   |   | (68)             |                     |
| Cash dividends paid   |   |   |   | <u>(479)</u>     | (1,652)             |
| Net cash used in financing activities                       |   |   |   | (15,212)         | (12,476)            |
| Change in Cash and Cash Equivalents                         |   |   |   | 5,102            | (2,200)             |
| Cash and Cash Equivalents at Beginning of Year              |   |   |   | 12,070           | 14,270              |
| Cash and Cash Equivalents at End of Year                    |   |   |   | <b>\$ 17,172</b> | <u>\$ 12,070</u>    |
| Supplemental information: Interest paid on deposits         |   |   |   | \$ 10,459        | \$ 10,186           |
| Interest paid on borrowings                                 |   |   |   | \$ 3,083         | \$ 3,168            |
| •   |   |   |   |                  | <del></del> ,       |
| Income taxes paid (refunded)                                |   |   |   | <u>\$ 300</u>    | <u>\$ (400)</u>     |

See notes to consolidated financial statements.

### 1. Nature of Operations and Summary of Significant Accounting Policies

Principles of Consolidation: The consolidated financial statements include the accounts of Ameriana Bancorp (the "Company") and its wholly-owned subsidiary, Ameriana Bank, SB (the "Bank"), and the Bank's wholly-owned subsidiaries, Ameriana Investment Management, Inc. ("AIMI"), Ameriana Financial Services, Inc., and Ameriana Insurance Agency, Inc. All significant intercompany accounts and transactions have been eliminated.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company is a bank holding company whose principal activity is the ownership and management of the Bank and its subsidiaries. The Bank provides various banking services and engages in loan servicing activities for investors and operates in a single significant business segment. The Bank is subject to the regulation of the Indiana Department of Financial Institutions (the "DFI") and the Federal Deposit Insurance Corporation (the "FDIC"). The Company's gross revenues are substantially earned from the various banking services provided by the Bank. The Company also earns brokerage and insurance commissions from the services provided by the other subsidiaries. AIMI manages the Company's investment portfolio.

The Bank generates loans and receives deposits from customers located primarily in east central Indiana. Loans are generally secured by specific items of collateral including real property and consumer assets. The Company has sold various loans to investors while retaining the servicing rights.

Cash and Cash Equivalents consist of cash on hand and in other institutions and interest-bearing demand deposits.

Investment Securities: Debt securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Securities held to maturity are carried at amortized cost. Debt securities not classified as held to maturity are classified as available for sale. Securities available for sale are carried at fair value with unrealized gains and losses reported separately in accumulated other comprehensive income (loss), net of tax.

Amortization of premiums and accretion of discounts are recorded using the interest method as interest income from securities. Realized gains and losses are recorded as net security gains (losses). Gains and losses on sales of securities are determined on the specific-identification method.

Stock in Federal Home Loan Bank is the amount of stock the Company is required to own as determined by regulation. This stock is carried at cost and represents the amount at which it can be sold back to the Federal Home Loan Bank.

Loans are carried at the principal amount outstanding. A loan is impaired when, based on current information or events, it is probable that the Company will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Payments with insignificant delays not exceeding 90 days outstanding are not considered impaired. Certain nonaccrual and substantially delinquent loans may be considered to be impaired. Generally, loans are placed on non-accrual status at 90 days past due and interest is considered a loss, unless the loan is well-secured and in the process of collection. The Company considers its

investment in one-to-four family residential loans and consumer loans to be homogeneous and, therefore, excluded from separate identification of evaluation of impairment. Interest income is accrued on the principal balances of loans. The accrual of interest on impaired and nonaccrual loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. When interest accrual is discontinued, all unpaid accrued interest is reversed when considered uncollectible. Interest income is subsequently recognized only to the extent cash payments are received. Certain loan fees and direct costs are being deferred and amortized as an adjustment of yield on the loans over the contractual lives of the loans. When a loan is paid off or sold, any unamortized loan origination fee balance is credited to income.

Allowance for Loan Losses is maintained at a level believed adequate by management to absorb inherent losses in the loan portfolio. Management's determination of the adequacy of the allowance is based on an evaluation of the portfolio including consideration of past loan loss experience, current economic conditions, size, growth and composition of the loan portfolio, the probability of collecting all amounts due, and other relevant factors. Impaired loans are measured by the present value of expected future cash flows, or the fair value of the collateral of the loan, if collateral dependent. The allowance is increased by provisions for loan losses charged against income. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. Management believes that as of December 31, 2007, the allowance for loan losses was adequate based on information then available. A worsening or protracted economic decline in the areas within which the Company operates would increase the likelihood of additional losses due to credit and market risks and could create the need for additional loss reserves.

**Premises and Equipment** are stated at cost less accumulated depreciation. Depreciation is computed principally by the straight-line method over the estimated useful lives of the related assets. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized.

Goodwill is annually tested for impairment. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the financial statements. There was no impairment of goodwill recognized in 2007 or 2006.

Earnings per Share is computed by dividing net income by the weighted-average number of common and potential common shares outstanding during each year.

Mortgage Servicing Rights on originated loans are capitalized by estimating the fair value of the streams of net servicing revenues that will occur over the estimated life of the servicing arrangement. Capitalized servicing rights, which include purchased servicing rights, are amortized in proportion to and over the period of estimated servicing revenues.

Stock Options - The Company has stock plans which are described more fully in Note 10.

Effective January 1, 2006, the Company adopted the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123R, Share-Based Payment. The Company selected the modified prospective application. Accordingly, after January 1, 2006, the Company was required to begin expensing the fair value of stock options granted, modified, repurchased or cancelled.

Income Tax in the consolidated Statements of Operations includes deferred income tax provisions or benefits for all significant temporary differences in recognizing income and expenses for financial reporting and income tax purposes. The Company and its subsidiaries file consolidated tax returns. The parent company and subsidiaries are charged or given credit for income taxes as though separate returns were filed.

**Reclassifications** of certain amounts in the 2006 consolidated financial statements have been made to conform to the 2007 presentation. These reclassifications had no impact on net income.

### 2. Restriction on Cash and Due From Banks

The Bank is required to maintain reserve funds in cash and/or on deposit with the Federal Reserve Bank. The reserve required at December 31, 2007 was \$460,000.

### 3. Investment Securities

|  |     | •      | Amortized<br>Cost             | Gre<br>Unrea<br><u>Ga</u> | alized                  | Unr       | ross<br>ealized<br>osses | Fair<br>Value                        |
|--|-----|--------|-------------------------------|---------------------------|-------------------------|-----------|--------------------------|--------------------------------------|
| Available for sale at December 31, 2007<br>Mortgage-backed securities  | ٠   |        | \$ 31,522                     | \$                        | 208                     | \$        | 221                      | \$31,509                             |
| Federal agencies  Municipal securities                                 |     |        | 5,964<br>27,932               |                           | 47<br>32                |           | 310                      | 6,011<br>27,654                      |
| Equity securities  |     |        | 1,506                         |                           | 13                      |           | 1                        | 1,518                                |
| •  |     | •      | . <u>\$ 66,924</u>            | \$                        | 300                     | <u>\$</u> | 532                      | <u>\$66,692</u>                      |
|  |     |        |                               |                           |                         |           |                          |                                      |
|  |     |        | Amortized Cost                | Unre                      | ross<br>ealized<br>ains | Unr       | ross<br>ealized<br>osses | Fair<br>Value                        |
| Available for sale at December 31, 2006                                |     | •<br>• | Cost                          | Unre<br>Ga                | ealized<br>ains         | Unr<br>L  | ealized<br>osses         | <u>Value</u>                         |
| Available for sale at December 31, 2006 Mortgage-backed securities     |     | ·      |                               | Unre                      | alized                  | Unr       | ealized                  | * 37.207                             |
|  |     | · .    | Cost                          | Unre<br>Ga                | ealized<br>ains         | Unr<br>L  | ealized<br>osses         | <u>Value</u>                         |
| Mortgage-backed securities<br>Federal agencies                         |     | · .    | * 37,874                      | Unre<br>Ga                | ealized<br>ains         | Unr<br>L  | ealized<br>osses<br>704  | * 37.207                             |
| Mortgage-backed securities   | . · |        | * 37,874<br>45,167            | Unre<br>Ga                | alized<br>ains<br>37    | Unr<br>L  | 704<br>431<br>366        | \$ 37,207<br>44,751<br>34,486<br>501 |
| Mortgage-backed securities<br>Federal agencies<br>Municipal securities | · · |        | \$ 37,874<br>45,167<br>34,829 | Unre<br>Ga                | alized<br>ains<br>37    | Unr<br>L  | rosses 704               | \$ 37,207<br>44,751<br>34,486        |

The amortized cost and fair value of securities available for sale at December 31, 2007, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|                            | Avaitable       | for Sale        |
|----------------------------|-----------------|-----------------|
| • •                        | Amortized       | Fair            |
|                            | Cost            | Value           |
| Within one year            | \$ 5,964        | \$ 6,011        |
| One to five years          | 4,303           | 4,315           |
| Five to ten years          | 15,889          | 15,780          |
| After ten years            | <u> 7,740</u>   | <u>7,559</u>    |
|                            | 33,896          | 33,665          |
| Mortgage-backed securities | 31,522          | 31,509          |
| Equity securities          | <u>1,506</u>    | 1,518           |
|                            | <u>\$66,924</u> | <u>\$66,692</u> |

Mortgage-backed securities: The unrealized losses on the Company's investment in mortgage-backed securities were caused by interest rate increases. The contractual cash flows of those investments are guaranteed by agencies of the U. S. Government. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost of the Company's investment. Because the decline in market value was attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold those investments until a recovery of fair value, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2007.

Federal agencies: The unrealized losses on the Company's investment in federal agencies were caused by interest rate increases. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Company has the ability and intent to hold those investments until a recovery of fair value, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2007.

Municipal securities: The unrealized losses on the Company's investment in municipal securities were caused by interest rate increases. All municipal securities in the Company's investment portfolio at December 31, 2007 have a credit rating of Aaa by Moody's Investors Service. The contractual terms of those investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Company has the ability and intent to hold those investments until a recovery of fair value, which may be maturity, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2007.

Equity securities: The unrealized losses on the Company's investment in equity securities were caused by interest rate increases. Those equity securities consist of mutual funds whose portfolio compositions are primarily investments in debt securities with an average credit quality rating of AAA by Standard and Poor's. Because the decline in market value was attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until a projected recovery of fair value, the Company does not consider those investments to be other-than-temporarily impaired at December 31, 2007.

Certain investment securities are reported in the financial statements at an amount less than their historical cost. Total fair value of these investments at December 31, 2007 and 2006 were \$39,285,000 and \$113,236,000, which is approximately 58.9% and 87.3% of the Company's investment portfolio.

Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified.

The following table shows the Company's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2007 and 2006:

| At December 31, 2007       | $\mathbf{L}$ | ess Than I | 2 Moi | nths    |    | 12 Months  | or Lor    | ger     | To                | tal       |          |
|----------------------------|--------------|------------|-------|---------|----|------------|-----------|---------|-------------------|-----------|----------|
| <del></del>                |              |            | Unre  | ealized |    |            | Unr       | ealized |                   | Unr       | ealized  |
|                            | Fair         | r Value    | L     | sses_   | F  | air Value_ | _L        | osses   | <u>Fair Value</u> |           | osses    |
| Mortgage-backed securities | \$           | 185        | \$    | 1       | \$ | 19,057     | \$        | 220     | \$ 19,242         | \$        | 221      |
| Municipal securities       |              | 6,797      | _     | 102     |    | 13,210     |           | 208     | 20,007            |           | 310      |
| Equity securities          |              | <u> 36</u> |       | 1       | _  |            |           |         | 36                |           | <u>1</u> |
|                            | <u>\$</u>    | 7,018      | \$    | 104     | \$ | 32,267     | <u>\$</u> | 428     | <u>\$ 39,285</u>  | <u>\$</u> | 532      |

| At December 31, 2006       | Less Than  | Less Than 12 Months 12 Months or Longer |            | r <u>Total</u>       |            |                      |
|----------------------------|------------|---|------------|----------------------|------------|----------------------|
|                            | Fair Value | Unrealized<br>Losses                    | Fair Value | Unrealized<br>Losses | Fair Value | Unrealized<br>Losses |
| Mortgage-backed securities | \$ 6,934   | \$ 40                                   | \$ 25,211  | \$ 664               | \$ 32,145  | \$ 704               |
| Federal agencies           | · `—       |   | 38,840     | 431                  | 38,840     | 431                  |
| Municipal securities       | 18,195     | 166                                     | 11,225     | 200                  | 29,420     | 36 <del>6</del>      |
| Equity securities          | _          |   | 12,831     | 22                   | 12,831     | 22                   |
|                            | \$ 25,129  | \$ 206                                  | \$ 88,107  | \$ 1,317             | \$113,236  | \$ 1.523             |

Investment securities with a total carrying value of \$13,294,000 and \$36,715,000 were pledged at December 31, 2007 and 2006 to secure FHLB advances and a letter of credit.

A gross loss of \$16,000 and a gross gain of \$9,000 resulting from sales of available for sale securities were realized for 2007. A gross loss of \$821,000 resulting from sale of available for sale securities was realized for 2006. A net tax benefit of \$2,000 and \$279,000 was recorded on sales for 2007 and 2006, respectively.

#### 4. Loans

|                                    | December 31 |           |  |
|------------------------------------|-------------|-----------|--|
|                                    | 2007        | 2006      |  |
| Residential mortgage loans         | \$139,980   | \$125,424 |  |
| Commercial mortgage loans          | 83,282      | 62,112    |  |
| Construction mortgage loans        | 48,880      | 47,984    |  |
| Municipal loans                    | 2,945       |           |  |
| Consumer loans                     | 4,307       | 5,152     |  |
| Commercial loans                   | 18,665      | 12,446    |  |
| Loans secured by deposits          | 652         | 637       |  |
| •                                  | 298,711     | 253,755   |  |
| Deduct                             |             |           |  |
| Undisbursed loan proceeds          | 1,892       | 1,769     |  |
| Deferred loan fees (expenses), net | (131)       | 98        |  |
| Allowance for loan losses          | 2,677       | 2,616     |  |
| _                                  | 4,438       | 4,483     |  |
|                                    | \$294,273   | \$249,272 |  |

Loans being serviced by the Company for investors, primarily Freddie Mac, Fannie Mae and the Federal Home Loan Bank of Indianapolis, totaled approximately \$134,018,000 and \$145,033,000 as of December 31, 2007 and 2006, respectively. Such loans are not included in the preceding table.

The aggregate fair value of capitalized mortgage servicing rights at December 31, 2007 and 2006 is based on comparable market values and expected cash flows, with impairment assessed based on portfolio characteristics including product type, investor type and interest rates. No valuation allowance was necessary at December 31, 2007 and 2006.

|                                  | Y  | Year Ended December 31 |    |       |  |      |
|----------------------------------|----|------------------------|----|-------|--|------|
|                                  | _  | 2007                   |    | 2007  |  | 2006 |
| Mortgage servicing rights        | _  |                        |    | •     |  |      |
| Balance at beginning of year     | \$ | 967                    | \$ | 1,091 |  |      |
| Servicing rights capitalized     |    | 39                     |    | 33    |  |      |
| Amortization of servicing rights |    | (141)                  |    | (157) |  |      |
| Balance at end of year           | \$ | 865                    | \$ | 967   |  |      |

At December 31, 2007 and 2006, the Company had outstanding commitments to originate loans of approximately \$9,588,000 and \$8,320,000. The outstanding commitments for both 2007 and 2006 were primarily for commercial real estate loans. In addition, the Company had \$37,943,000 and \$34,103,000 of conditional commitments for lines of credit receivables at December 31, 2007 and 2006. Exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit is represented by the contractual or notional amount of those instruments. The same credit policies are used in making such commitments as are used for instruments that are included in the consolidated balance sheets. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of

any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each customer's credit worthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, real estate, equipment, and income-producing commercial properties. In addition, the Company had \$5,433,000 and \$5,122,000 of letters of credit outstanding at December 31, 2007 and 2006. Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Executive officers and directors of Ameriana Bancorp and significant subsidiaries and their related interests are loan clients of Ameriana Bancorp's affiliate bank in the normal course of business. An analysis of the 2007 activity of these loans is as follows:

|                              | 20 <u>07</u> |
|------------------------------|--------------|
| Balance at beginning of year | \$ 462       |
| New loans                    | 5,835        |
| Repayments                   | (539)        |
| Balance at end of year       | \$5,758      |

At December 31, 2007 unfunded commitment amounts related to the outstanding loan balances shown above totaled \$453,000.

### 5. Allowance for Loan Losses

|                               | Ye        | Year Ended December 31 |    |               |  |
|-------------------------------|-----------|------------------------|----|---------------|--|
|                               | _         | 2007                   |    |               |  |
| Balance at beginning of year  | \$        | 2,616                  | \$ | 2,835         |  |
| Provision (credit) for losses |           | (1,627)                |    | 300           |  |
| Charge-offs                   |           | (1,113)                |    | (679)         |  |
| Recoveries                    |           | 2,801                  |    | 160           |  |
| Net recoveries (charge-offs)  |           | 1,688                  |    | <u>(519</u> ) |  |
| Balance at end of year        | <u>\$</u> | 2,677                  | \$ | 2,616         |  |

At December 31, 2007 and 2006, impaired loans totaled \$3,886,000 and \$4,581,000 with an allocation of the allowance for loan losses of \$142,000 and \$882,000.

Interest income of \$62,000 and \$63,000 was recognized on average impaired loans of \$3,528,000 and \$4,692,000 for 2007 and 2006, respectively.

Cash basis interest on impaired loans included above was \$62,000 and \$63,000 for 2007 and 2006, respectively.

At December 31, 2007 there were no accruing loans delinquent 90 days or more, and at December 31, 2006, accruing loans delinquent 90 days or more totaled \$84,000. Non-accruing loans at December 31, 2007 and 2006 were \$2,638,000 and \$3,326,000.

### 6. Premises and Equipment

| •                             | December 31     |          |
|-------------------------------|-----------------|----------|
|                               | 2007            | 2006     |
| Land                          | \$ 1,477        | \$ 1,477 |
| Land improvements             | 530             | 497      |
| Office buildings              | 8,043           | 7,883    |
| Furniture and equipment       | 5,039           | 4,310    |
| Automobiles                   | 98              | 147      |
|                               | 15,187          | 14,314   |
| Less accumulated depreciation | 7,491           | 6,968    |
| -                             | <b>\$ 7,696</b> | \$ 7,346 |

### 7. Deposits

|                                   | December 31      |           |
|-----------------------------------|------------------|-----------|
|                                   | 2007             | 2006      |
| Demand                            | \$118,712        | \$111,549 |
| Savings                           | 21,385           | 22,637    |
| Certificates of \$100,000 or more | 42,470           | 39,033    |
| Other certificates                | 132,179          | 149,215   |
|                                   | <u>\$314,746</u> | \$322,434 |

The Company held no brokered certificates at December 31, 2007 and 2006.

Certificates maturing in years ending after December 31, 2007:

| 2008       | \$133,679      |
|------------|----------------|
| 2009       | 27,736         |
| 2010       | 5,031          |
| 2011       | 3,132          |
| 2012       | 3,131          |
| Thereafter | 1,940          |
|            | \$174,649      |
|            | <u>\$174,6</u> |

### 8. Borrowings

Borrowings at December 31, 2007 and 2006 include Federal Home Loan Bank advances totaling \$58,203,000 and \$64,373,000 with a weighted-average rate of 4.29% and 4.60%. The advances are secured by a combination of first mortgage loans, investment securities and overnight deposits. At December 31, 2007 the pledged mortgage loans totaled \$114,369,000, and the pledged investment securities had a market value of \$13,160,000.

Some advances are subject to restrictions or penalties in the event of prepayment. In addition, \$24,000,000 of the advances outstanding at December 31, 2007 contained options with dates ranging from January 14, 2008 to March 10, 2014, whereby the interest rate may be adjusted by the Federal Home Loan Bank, at which time the advances may be repaid at the option of the Company without penalty.

Borrowings at December 31, 2007 and 2006 also include subordinated debentures in the amount of \$10,310,000 at a rate equal to the average of 6.71% and the three-month London Interbank Offered Rate ("LIBOR") plus 150 basis points for the first five years following the offering. After the first five years, the securities will bear a rate equal to 150 basis points over the three-month LIBOR. At December 31, 2007, the average interest rate was 6.46%. These subordinated debentures mature on March 15, 2036, and may be redeemed at par on or after March 2011.

Aggregate annual maturities of borrowings at December 31, 2007 are:

| Maturițieș in years | ending | December 31 |
|---------------------|--------|-------------|
|                     |        |             |

| 2008       | \$ 5,278 |
|------------|----------|
| 2009       | 25,550   |
| 2010       | 7,375    |
| 2011       |          |
| 2012       | <u> </u> |
| Thereafter | 30,310   |
|            | \$68,513 |

### 9. Income Taxes

|  | Decem           | December 31 |  |
|--|-----------------|-------------|--|
|  | 2007            | 2006        |  |
| Deferred tax assets:   | \$ 850          | \$ 841      |  |
| Deferred compensation General loan loss reserves   | \$ 850<br>1,070 | 1,052       |  |
| Net unrealized loss on securities available for sale   | 1,070<br>78     | 525         |  |
| Reserve for uncollected interest   | 154             | 268         |  |
| State and federal net operating loss carryfoward and tax credits carryfoward   | 2,876           | 3,066       |  |
| Benefit plans  |                 | 124         |  |
| Other  | 84              |             |  |
| Odici  | 5,230           | 5,876       |  |
| Deferred tax liabilities:  |                 |             |  |
| FHLB stock dividends   | (311)           | (313)       |  |
| Tax bad debt reserves  | (23)            | (23)        |  |
| Deferred loan fees   | (316)           | (232)       |  |
| Mortgage servicing rights  | (354)           | (398)       |  |
| Deferred state tax   | (148)           | (218)       |  |
| Depreciation   | (209)           | (212)       |  |
| Prepaid expenses   | (145)           | (231)       |  |
| Other  | (93)            | <del></del> |  |
|  | (1,599)         | (1,627)     |  |
| Net deferred tax asset before valuation allowance  | 3,631           | 4,249       |  |
| the contract of the contract o |                 |             |  |
| Valuation allowance  | (386)           | (284)       |  |
| Beginning balance Change during the period   | 50              | (102)       |  |
| Change during the period   |                 | - —         |  |
| Ending balance   | (336)           | (386)       |  |
| Net deferred tax asset   | <u>\$ 3,295</u> | \$ 3,863    |  |

As of December 31, 2007, the Company had approximately \$11,276,000 of state tax loss carryforward available to offset future franchise tax. As of December 31, 2007, the Company had approximately \$3,259,000 of federal tax loss carryforward available to offset future federal tax. Also, at December 31, 2007, the Company had approximately \$946,000 of tax credits available to offset future federal income tax. The state loss carryforward begins to expire in 2023. The federal loss carryforward expires in 2024. The tax credits begin to expire in 2023. Included in the \$946,000 of tax credits available to offset future federal income tax are approximately \$436,000 of alternative minimum tax credits which have no expiration date. Management believes that the Company will be able to utilize the benefits recorded for loss carryforwards and credits within the allotted time periods.

Retained earnings at December 31, 2007, includes an allocation of income to bad debt deductions of approximately \$11,883,000 for which no provision for federal income taxes has been made. If, in the future, this portion of retained earnings is used for any purpose other than to absorb bad debt losses, including redemption of bank stock or excess dividends, or loss of "bank" status, federal income taxes may be imposed at the then applicable rates. The unrecorded deferred income tax liability on the above amount was approximately \$4,000,000.

The effective income tax rate on income from continuing operations is reconciled to the statutory corporate tax rate as follows:

|  | Year Ended Dec | Year Ended December 31 |  |
|--|----------------|------------------------|--|
|  | 2007           | 2006                   |  |
| Statutory federal tax rate                                   | 34.0%          | (34.0)%                |  |
| State income taxes, net of federal tax benefit               | (1.3)          | 0.0                    |  |
| Tax credits  | (2.7)          | (3.2)                  |  |
| Cash value of life insurance                                 | (6.9)          | (10.7)                 |  |
| Tax exempt interest—municipal securities and municipal loans | (46.4)         | (12.2)                 |  |
| Other  | <u> </u>       | 0.4                    |  |
| Effective tax rate   | (22.7)%        | (59.7)%                |  |

The provision (credit) for income taxes consists of the following:

|             | Year Ended December 31 |          |  |
|-------------|------------------------|----------|--|
|             | 2007                   | 2006     |  |
| Federal     |                        | . :      |  |
| Current     | \$ (319) \$            | (1,414)  |  |
| Deferred    | 119                    | (19)     |  |
|             | (200)                  | (1,433)  |  |
| State       |                        | <u> </u> |  |
| Current     | (21)                   | 62       |  |
| Deferred    | 2                      | (62)     |  |
|             | (19)                   |          |  |
| Tax benefit | \$ (219) \$            | (1,433)  |  |

### 10. Employee Benefits

The Company is a participating employer in a multi-employer defined benefit pension plan and a 401(k) plan. The plans cover substantially all full-time employees of the Company. The Company matches employees' contributions to the 401(k) plan at the rate of 100% for the first 4% of base salary contributed by participants. Since the defined benefit pension plan is a multi-employer plan, no separate actuarial valuations are made with respect to each participating employer. The Company froze the defined benefit pension plan on June 30, 2004 to stop accruing benefits to plan participants beyond what was already earned to that date and to prevent new participants from entering the plan. The change was made in an effort to control and reduce pension plan expense in the future. The Company made a voluntary payment of \$1.1 million to the defined-benefit pension plan in 2005 to fund a portion of the liability. The payment was made to improve our funded status, which is expected to reduce the overall normal cost under the plan and provide greater flexibility in meeting minimum funding requirements in future periods. The Company will continue to make contributions to meet required funding obligations. Pension expense for the plans totaled \$246,000 and \$589,000 in 2007 and 2006, respectively.

The Company has arrangements that provide retirement and death benefits to certain officers and directors.

The Company uses a December 31 measurement date for the plan. Information about the plans' funded status and pension cost follows:

|                              | 2007             | 2006             |
|------------------------------|------------------|------------------|
| Change in benefit obligation |                  |                  |
| Beginning of year            | \$ 2,035         | \$ 2,191         |
| Service cost                 | 33               | <b>29</b>        |
| Interest cost                | 117              | 126              |
| Actuarial gain               |                  | (195)            |
| Benefits paid                | (111)            | (116)            |
| End of year                  | \$ 2,074         | \$ 2,035         |
| Funded status at end of year | <u>\$(2,074)</u> | <u>\$(2,035)</u> |

Amounts recognized in the balance sheets

|             | 2007 2006              |
|-------------|------------------------|
| Liabilities | <b>\$2,074</b> \$2,035 |

Amounts recognized in accumulated other comprehensive income not yet recognized as components of net periodic benefit cost consist of:

|   | 2007  | 2006  |
|---|-------|-------|
| Net loss, net of tax of \$102 and \$10 for 2007 and 2006, respectively          | \$208 | \$ 20 |
| Prior service cost, net of tax of \$52 and \$72 for 2007 and 2006, respectively | 105   | 146   |
| Total   | \$313 | \$166 |

Information for pension plans with an accumulated benefit obligation in excess of plan assets:

|   | 2007  | 2006  |
|---|-------|-------|
| Components of net periodic benefit cost |       | ]     |
| Service cost                            | \$ 33 | \$ 29 |
| Interest cost                           | 117   | 126   |
| Amortization of prior service cost      | 60    | 61    |
| Amortization of net loss                | 11    | 76    |
| Net periodic benefit cost               | \$221 | \$292 |

### Other changes in benefit obligations recognized in other comprehensive income:

|  | 2007   |
|--|--------|
| Net loss arising during the period, net of tax benefit of \$96     | \$(189 |
| Amortization of prior service cost, net of tax benefit of \$24     | 36     |
| Amortization of net loss, net of tax benefit of \$5                | 6      |
| Total recognized in other comprehensive income, net of tax benefit | \$(147 |

The estimated net loss, prior service cost and transition obligation for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$61,000, \$11,000 and \$0 respectively.

Significant assumptions include:

| and the second of the second o | 2007 | 2006 |
|--|------|------|
| Weighted-average assumptions used to determine benefit obligation  |      |      |
| Discount rate  | 6.0% | 6.0% |
| Rate of compensation increase  | N/A  | N/A  |
| Weighted-average assumptions used to determine benefit cost  |      | •    |
| Discount rate  | 6.0% | 6.0% |
| Expected return on plan assets   | N/A  | N/A  |
| Rate of compensation increase  | N/A  | N/A  |

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of December 31, 2007:

| 2008      | \$ 159 |
|-----------|--------|
| 2009      | 162    |
| 2010      | 166    |
| 2011      | 186    |
| 2012      | 193    |
| 2013-2017 | 1,019  |

The following table reflects the adjustments recorded in accordance with the adoption of the recognition and disclosure requirement of SFAS No. 158 as of December 31, 2006:

|                                      |   | After application of Statement No. 158 |         |           |
|--------------------------------------|---|--|---------|-----------|
| Other assets                         |   | \$ 10,342                              | \$(293) | \$ 10,635 |
| Total assets                         |   | 436,953                                | (293)   | 437,246   |
| Other liabilities                    | • | 4,436                                  | (472)   | 4,908     |
| Total liabilities                    |   | 403,650                                | (472)   | 404,122   |
| Accumulated other comprehensive loss |   | (1,269)                                | (179)   | (1,090)   |
| Total shareholders' equity           |   | 33,303                                 | (179)   | 33,124    |

### 12. Earnings Per Share

|  | Year Ended December 31        |  |                     |                |  |                     |
|--|-------------------------------|--|---------------------|----------------|--|---------------------|
|  |                               | 2007   |                     | 2006           |  |                     |
| •  | Net<br>Income                 | Weighted -<br>Average<br>Shares  | Per Share<br>Amount | Net<br>Loss    | Weighted-<br>Average<br>Shares   | Per Share<br>Amount |
| Basic Earnings Per Share Income available to common shareholders               | ¢1 194                        | 2 000 554  | ė 0.20              | e(070)         | 2.164.051  | · f (0.21)          |
|  | \$1,184                       | 2,999,554  | \$ 0.39             | \$(970)        | 3,164,051  | \$ (0.31)           |
| Effect of Dilutive Stock Options   |                               |  |                     |                | 5,199  | -                   |
| Diluted Earnings Per Share Income available to common shareholders and assumed | a na company talang makes and | C E AMERICANA AMERICANIA CONTRA CONTR |                     |                | Transfer Control States Straige - Albertage - Albertag |                     |
| conversions  | <u>\$1,184</u>                | 2,999,554  | <b>\$ 0.39</b>      | <u>\$(970)</u> | 3,169,250  | <u>\$ (0.31</u> )   |

Options to purchase 206,282 and 240,306 shares of common stock at exercise prices of \$12.43 to \$17.05 and \$12.43 to \$18.30 per share were outstanding at December 31, 2007 and 2006, respectively, but were not included in the computation of diluted earnings per share because the options were anti-dilutive.

### 13. Other Comprehensive Income

Other comprehensive income components and related taxes were as follows:

|  | 2007            | 2006      |
|--|-----------------|-----------|
| Unrealized gains on securities available for sale  | \$1,209         | \$ 1,256  |
| Less: reclassification adjustment for losses realized in net income  | (7)             | (1,335)   |
| Net unrealized gains (losses)  | 1,216           | 2,591     |
| Change related to retirement plan  | (147)           |           |
| Other comprehensive income, before tax effect  | 1,069           | 2,591     |
| Tax expense  | 446             | 904       |
| Other comprehensive income   | <u>\$ 623</u>   | \$ 1,687  |
| 14. Accumulated other comprehensive loss   |                 |           |
|  | 2007            | 2006      |
| Net unrealized loss on available-for-sale securities, net of income tax benefit of \$79 and \$314 for 2007 and 2006, respectively      | \$(154)         | \$ (923)  |
| Pension liability not yet recognized in net periodic cost, net of income tax benefit of \$157 and \$86 for 3007 and 2006, respectively | (313)           | (167)     |
|  | <u>\$(467</u> ) | \$(1,090) |

The estimated net loss, prior service cost and transition obligation for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$61,000, \$11,000 and \$0 respectively.

Significant assumptions include:

|   | 2007        | 2006        |
|---|-------------|-------------|
| Weighted-average assumptions used to determine benefit obligation  Discount rate  Rate of compensation increase | 6.0%<br>N/A | 6.0%<br>N/A |
| Weighted-average assumptions used to determine benefit cost   |             |             |
| Discount rate   | 6.0%        | 6.0%        |
| Expected return on plan assets  | N/A         | N/A         |
| Rate of compensation increase   | N/A         | N/A         |

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of December 31, 2007:

| 2008      | • |   | <br>• | - | • | \$ | 159  |
|-----------|---|---|-------|---|---|----|------|
| 2009      |   | • |       |   |   |    | 162  |
| 2010      |   |   |       |   |   |    | 166  |
| 2011      |   |   |       |   |   |    | 186  |
| 2012      |   |   |       |   |   |    | 193  |
| 2013-2017 |   |   |       |   |   | 1  | ,019 |

• The following table reflects the adjustments recorded in accordance with the adoption of the recognition and disclosure requirement of SFAS No. 158 as of December 31, 2006:

|                                      | Before application of Statement No. 158 Adjustments |           |         | After application of Statement No. 158 |  |
|--------------------------------------|---|-----------|---------|--|--|
| Other assets                         |   | \$ 10,342 | \$(293) | \$ 10,635                              |  |
| Total assets                         |   | 436,953   | (293)   | 437,246                                |  |
| Other liabilities                    | •   | 4,436     | (472)   | 4,908                                  |  |
| Total liabilities                    |   | 403,650   | (472)   | 404,122                                |  |
| Accumulated other comprehensive loss |   | (1,269)   | (179)   | (1,090)                                |  |
| Total shareholders' equity           |   | 33,303    | (179)   | 33,124                                 |  |

The Company has entered into employment or change in control agreements with certain officers that provide for the continuation of salary and certain benefits for a specified period of time under certain conditions. Under the terms of the agreements, these payments could occur in the event of a change in control of the Company, as defined, along with other specific conditions. The contingent liability under these agreements is generally three times the annual salary of the officer.

Under the 1996 Stock Option and Incentive Plan ("1996 Plan") and the 2006 Long-Term Incentive Plan ("2006 Plan"), the Company has granted options to individuals to purchase common stock at a price equal to the fair market value at the date of grant, subject to the terms and conditions of the plans. The 1996 Plan and the 2006 Plan required that options be granted at the fair market value of the stock on the date of the grant. Options vest and are fully exercisable when granted or over an extended period subject to continuous employment or under other conditions set forth in the plans. The period for exercising options shall not exceed ten years from the date of grant. The plans also permit grants of stock appreciation rights. An amendment of the 1996 Plan extended the plan's term by five years and increased the number of shares reserved under the plan from 176,000 to 352,000 shares. The 2006 Plan permits the granting of up to 225,000 shares. The 1996 Plan and 2006 Plan were approved by the stockholders of the Company.

The fair value of each option award is estimated on the date of grant using a binomial option valuation model that uses the assumptions noted in the following table. Expected volatility is based on historical volatility of the Company's stock and other factors. The Company uses historical volatility of the Company's stock and other factors. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

The estimated fair value of the stock options during 2007 and 2006 was calculated using a Black-Scholes options pricing model. The following summarizes the assumptions used in the Black-Scholes model:

| <u>2007</u> | <u>2006</u>                    |
|-------------|--------------------------------|
| 37.8%       | 34.0%                          |
| 37.8%       | 34.0%                          |
| 1.23%       | 4.87%                          |
| 8.0         | 8.0                            |
| 4.73%       | 4.60%                          |
|             | 37.8%<br>37.8%<br>1.23%<br>8.0 |

A summary of option activity under the Plan as of December 31, 2007, and changes during the year then ended, is presented below.

|                                | Shares_           | Weighted-<br>Average<br>Exercise Price | Weighted-<br>Average<br>Remaining<br>Contractual<br><u>Term</u> | Aggregate<br><u>Intrinsic Value</u> |  |
|--------------------------------|-------------------|--|---|-------------------------------------|--|
| Outstanding, beginning of year | 321,347           | \$ 14.55                               | •   |                                     |  |
| Granted                        | 1,000             | 13.01                                  |   |                                     |  |
| Exercised                      | <del></del>       |  |   |                                     |  |
| Forfeited                      | <u>(116,065</u> ) | 15.03                                  |   | _                                   |  |
| Outstanding, end of year       | 206,282           | \$ 14.27                               | 6.63  | <u> </u>                            |  |
| Exercisable, end of year       | 204,882           | \$ 14.28                               | 6.62  | \$ -0-                              |  |

The weighted-average grant-date fair value of options granted during the years 2007 and 2006 was \$5.79 and \$3.39, respectively. The total intrinsic value of options exercised during the years ended December 31, 2007 and 2006 was \$0 and \$129,000, respectively.

As of December 31, 2007, there was \$8,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted-average period of 3.5 years.

During 2007, the Company recognized \$1,000 of share-based compensation expense.

### 11. Dividend and Capital Restrictions

The payment of dividends by the Company depends substantially upon receipt of dividends from the Bank, which is subject to various regulatory restrictions on the payment of dividends. Under current regulations, the Bank may not declare or pay a cash dividend or repurchase any of its capital stock if the effect thereof would cause its net worth to be reduced below regulatory capital requirements, which is maintaining a 6.50% tier one leverage ratio, provided certain other criteria are met. At December 31, 2007, the Bank was in compliance with all requirements.

### 12. Earnings Per Share

|  | Year Ended December 31 |                |                     |                 |                   |                     |  |  |
|--|------------------------|----------------|---------------------|-----------------|-------------------|---------------------|--|--|
|  |                        | 2007           |                     |                 | 2006              |                     |  |  |
|  |                        | Weighted-      |                     |                 | Weighted-         |                     |  |  |
|  | Net<br><u>Income</u>   | Average Shares | Per Share<br>Amount | Net<br>Loss     | Average<br>Shares | Per Share<br>Amount |  |  |
| Basic Earnings Per Share Income available to common                            | -                      |                |                     | ,               |                   |                     |  |  |
| shareholders   | \$1,184                | 2,999,554      | <b>\$ 0.39</b>      | \$(970)         | 3,164,051         | \$ (0.31)           |  |  |
| Effect of Dilutive Stock Options   |                        |                | -                   |                 | 5,199             |                     |  |  |
| Diluted Earnings Per Share Income available to common shareholders and assumed |                        |                | -                   |                 |                   |                     |  |  |
| conversions  | \$1,184                | 2,999,554      | \$ 0.39             | <u>\$(970</u> ) | 3,169,250         | \$ (0.31)           |  |  |

Options to purchase 206,282 and 240,306 shares of common stock at exercise prices of \$12.43 to \$17.05 and \$12.43 to \$18.30 per share were outstanding at December 31, 2007 and 2006, respectively, but were not included in the computation of diluted earnings per share because the options were anti-dilutive.

### 13. Other Comprehensive Income

Other comprehensive income components and related taxes were as follows:

| Unrealized gains on securities available for sale                   | \$1,209 | \$ 1,256 |
|---|---------|----------|
| Less: reclassification adjustment for losses realized in net income | (7)     | (1,335)  |
| Net unrealized gains (losses)                                       | 1,216   | 2,591    |
| Change related to retirement plan                                   | (147)   | <u> </u> |
| Other comprehensive income, before tax effect                       | 1,069   | 2,591    |
| Tax expense   | 446     | 904      |
| Other comprehensive income  | \$ 623  | \$ 1,687 |
| Accumulated other comprehensive loss                                |         |          |

### 14. A

| Net unrealized loss on available-for-sale securities, net of income tax benefit of \$79 and \$314 for 2007 and 2006, respectively      | $\frac{2007}{\$(154)}$ | \$ (923)          |
|--|------------------------|-------------------|
| Pension liability not yet recognized in net periodic cost, net of income tax benefit of \$157 and \$86 for 3007 and 2006, respectively | (313)                  | (167)             |
|  | <u>\$(467</u> )        | <u>\$(1,090</u> ) |

### 15. Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies and is assigned to a capital category. The assigned capital category is largely determined by three ratios that are calculated according to the regulations. The ratios are intended to measure capital relative to assets and credit risk associated with those assets and off-balance sheet exposures. The capital category assigned can also be affected by qualitative judgments made by regulatory agencies about the risk inherent in the entity's activities that are not part of the calculated ratios.

There are five capital categories defined in the regulations, ranging from well capitalized to critically undercapitalized. Classification in any of the undercapitalized categories can result in actions by regulators that could have a material effect on a bank's operations. At December 31, 2007 and 2006, the Bank was categorized as well capitalized and met all subject capital adequacy requirements. There are no conditions or events since December 31, 2007, that management believes have changed this classification.

Actual and required capital amounts and ratios for the Bank are as follows:

|  |  | December 31, 2007         |             |          |  |
|--|--|---------------------------|-------------|----------|--|
|  | Requi                                      | Required For              |             |          |  |
| $\cdot$  | Adequa                                     | Adequate Capital Actual C |             | Capital  |  |
|  | Ratio                                      | Amount                    | Ratio       | Amount   |  |
| Total risk-based capital (to risk-weighted assets) | 8.0%                                       | \$24,667                  | 13.76%      | \$42,388 |  |
| Tier 1 capital (to risk-weighted assets)           | 4.0  | 12,334                    | 12.85       | 39,569   |  |
| Core capital (to adjusted total assets)            | 3.0  | 12,538                    | 9.47        | 39,569   |  |
| Core capital (to adjusted tangible assets)         | 2.0  | 8,359                     | 9.47        | 39,569   |  |
| Tangible capital (to adjusted total assets)        | 1.5  | 6,269                     | 9.47        | 39,569   |  |
|  |  | Decembe                   | er 31, 2006 |          |  |
|  | Required For Adequate Capital Actual Capit |                           | Canital     |          |  |

|  | Required For |            |        |          |
|--|--------------|------------|--------|----------|
|  | Adequa       | te Capital | Actual | Capital  |
| •  | Ratio        | Amount     | Ratio  | Amount   |
| Total risk-based capital (to risk-weighted assets) | 8.0%         | \$21,474   | 15.49% | \$41,572 |
| Tier 1 capital (to risk-weighted assets)           | 4.0          | 10,737     | 14.46  | 38,824   |
| Core capital (to adjusted total assets)            | 3.0          | 13,585     | 8.57   | 38,824   |
| Core capital (to adjusted tangible assets)         | 2.0          | 9,057      | 8.57   | 38,824   |
| Tangible capital (to adjusted total assets)        | 1.5          | 6,793      | 8.57   | 38,824   |

### 16. Fair Value of Financial Instruments

Fair values are based on estimates using present value and other valuation techniques in instances where quoted market prices are not available. These techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. As such, the derived fair value estimates cannot be compared to independent markets and, further, may not be realizable in an immediate settlement of the instruments. Accordingly, the aggregate fair value amounts presented do not represent, and should not be construed to represent, the underlying value of the Company.

The following table presents the estimates of fair value of financial instruments:

|  |                   | December 31   |                   |               |  |
|--|-------------------|---------------|-------------------|---------------|--|
|  | 20                | 07            | 2006              |               |  |
|  | Carrying<br>Value | Fair<br>Value | Carrying<br>Value | Fair<br>Value |  |
| Assets                                   |                   |               |                   | 1             |  |
| Cash and cash equivalents                | \$ 17,172         | \$ 17,172     | \$ 12,070         | \$ 12,070     |  |
| Investment securities available for sale | 66,692            | 66,924        | 129,776           | 129,776       |  |
| Loans held for sale                      | 250               | 250           |                   | _             |  |
| Loans                                    | 294,273           | 297,267       | 249,272           | 250,634       |  |
| Interest receivable                      | 2,044             | 2,044         | 2,311             | 2,311         |  |
| Stock in FHLB                            | 5,630             | 5,630         | 5,646             | 5,646         |  |
| Liabilities                              |                   |               |                   |               |  |
| Deposits                                 | 314,746           | 315,098       | 322,434           | 321,293       |  |
| Borrowings                               | 68,513            | 66,971        | 74,683            | 73,176        |  |
| Interest payable                         | 1,573             | 1,573         | 1,037             | 1,037         |  |
| Drafts payable                           | 4,556             | 4,556         | 2,097             | 2,097         |  |
|  | •                 | •             |                   |               |  |

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

Cash and Cash Equivalents and Stock in FHLB: The carrying amounts reported in the consolidated balance sheets approximate those assets' fair values.

Investment Securities: Fair values are based on quoted market prices.

Loans: The fair values for loans are estimated using a discounted cash flow calculation that applies interest rates used to price new similar loans to a schedule of aggregated expected monthly maturities on loans.

Interest Receivable/Payable: The fair value of accrued interest receivable/payable approximates carrying values.

**Deposits:** The fair values of interest-bearing demand and savings accounts are equal to the amount payable on demand at the balance sheet date. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on deposits to a schedule of aggregated expected monthly maturities on deposits.

**Borrowings:** The fair value of borrowings is estimated using a discounted cash flow calculation, based on borrowing rates for periods comparable to the remaining terms to maturity of the borrowings.

Drafts Payable: The fair value approximates carrying value.

### 17. Parent Company Financial Information

The following are condensed financial statements for the parent company, Ameriana Bancorp, only:

|                                      | Decem    | ber 31   |  |
|--------------------------------------|----------|----------|--|
| Balance Sheets                       | 2007     | 2006     |  |
| Assets                               |          | -        |  |
| Cash                                 | \$ 358   | \$ 1,927 |  |
| Investment in Bank                   | 42,050   | 40,405   |  |
| Investments in affiliates            | 616      | 649      |  |
| Other assets                         | 1,107    | 640      |  |
|                                      | \$44,131 | \$43,621 |  |
| Liabilities and shareholders' equity |          |          |  |
| Notes payable, other                 | \$10,310 | \$10,310 |  |
| Other liabilities                    | 175      | 187      |  |
| Shareholders' equity                 | 33,646   | 33,124   |  |
|                                      | \$44,131 | \$43,621 |  |

| ·   | Year Ended | nded December 31 |  |
|---|------------|------------------|--|
| Statements of Operations  | 2007       | 2006             |  |
| Dividends from Bank   | \$ 1,000   | \$ 1,400         |  |
| Interest income   | 21         | <u> 17</u>       |  |
|   | 1,021      | 1,417            |  |
| Operating expense   | 1,297      | 1,140            |  |
| Loss before income tax benefit and equity in undistributed income of Bank         | (276)      | (277)            |  |
| Income tax benefit  | <u>471</u> | 462              |  |
|   | 195        | 739              |  |
| Equity in undistributed income of Bank and affiliates (distributions in excess of |            |                  |  |
| equity in income)   | <u>989</u> | (1,709)          |  |
| Net Income (Loss)   | \$ 1,184   | \$ (970)         |  |

|   | Year Ended Decemb |       | nber 31 |         |
|---|-------------------|-------|---------|---------|
| Statements of Cash Flows                                      | 20                | 007   |         | 2006    |
| Operating Activities  | _                 |       |         |         |
| Net income (loss)   | <b>\$</b> 1       | ,184  | \$      | (970)   |
| Items not requiring (providing) cash                          |                   |       |         |         |
| Equity in undistributed income of subsidiaries and affiliates | (1                | ,332) |         | 1,709   |
| Tax benefit related to nonqualified stock options             |                   | -     |         | 43      |
| Other adjustments   |                   | (135) |         | (891)   |
| Net cash used in operating activities                         |                   | (283) |         | (109)   |
| Investing Activities  |                   |       |         |         |
| Additional investment in Ameriana Bank                        |                   | _     |         | (5,000) |
| Investment in Ameriana Capital Trust I                        |                   | _     |         | (310)   |
| Net cash used in operating activities                         |                   |       | -       | (5,310) |
| Financing Activities  |                   |       |         |         |
| Proceeds from subordinated debt                               | -                 | _     |         | 10,310  |
| Repayment of other borrowings                                 |                   | _     |         | (300)   |
| Purchase of common stock                                      |                   | (807) | •       | (2,191) |
| Tax benefit on nonqualified stock options                     | •                 | _     |         | 43      |
| Cash dividends paid   |                   | (479) |         | (1,652) |
| Proceeds from exercise of stock options                       |                   |       |         | 371     |
| Net cash provided by (used in) financing activities           | (1                | ,286) |         | 6,581   |
| Change in cash  | (1                | ,569) |         | 1,162   |
| Cash at beginning of year                                     |                   | ,927  |         | 765     |
| Cash at end of year   | \$                | 358   | \$      | 1,927   |

### 18. Quarterly Data (unaudited)

|   | First<br>Quarter                        | Second<br>Quarter                       | Third<br>Quarter                               | Fourth<br>Quarter                           |
|---|---|---|--|---|
| Total interest income Total interest expense Net interest income Provision (credit) for loan losses Net income (loss) | \$5,890<br>3,557<br>2,333<br>90<br>(24) | \$6,023<br>3,558<br>2,465<br>90<br>(23) | \$ 5,941<br>3,514<br>2,427<br>(1,927)<br>1,390 | \$ 6,046<br>3,449<br>2,597<br>120<br>(159)  |
| Basic earnings (loss) per share   | (0.01)                                  | (0.01)                                  | 0.47   | (0.06)                                      |
| Diluted earnings (loss) per share   | . (0.01)                                | (0.01)                                  | 0.47   | (0.06)                                      |
| Dividends declared per share  | 0.04                                    | 0.04                                    | 0.04   | 0.04  |
| Stock price range High Low  | 13.25<br>11.35                          | 11.60<br>9.82                           | 11.10<br>8.80                                  | 9.40<br>7.01                                |
| Total interest income Total interest expense Net interest income Provision for loan losses Net income (loss)          | \$5,333<br>3,089<br>2,244<br>75<br>218  | \$5,474<br>_3,270<br>2,204<br>5         | \$ 5,718<br>3,561<br>2,157<br>75<br>(92)       | \$ 6,079<br>3,883<br>2,196<br>75<br>(1,101) |
| Basic earnings (loss) per share   | 0.07                                    | 0.00                                    | (0.03)   | (0.35)                                      |
| Diluted earnings (loss) per share   | 0.07                                    | 0.00                                    | (0.03)   | (0.35)                                      |
| Dividends declared per share  | 0.16                                    | 0.16                                    | 0.16   | 0.04  |
| Stock price range High Low  | 13.28                                   | 14.50<br>12.84                          | 14.25<br>12.51                                 | 14.24<br>12.00                              |

### 19. Future Accounting Matters

#### Fair Value Measurements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting standards, and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The adoption of SFAS No. 157 on January 1, 2008 did not have a significant impact on our financial condition or results of operations.

### Accounting for Uncertainty in Income taxes

In June 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of SFAS No. 109, Accounting for Income Taxes (Interpretation No. 48). Interpretation No. 48 clarifies the accounting for uncertainty in income taxes in financial statements and prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken. It also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. Interpretation No. 48 was effective for the Company beginning January 1, 2007 and did not have a material effect on our financial condition or results of operations.

### Split-dollar life insurance agreements

In September 2006, the Emerging Issues Task Force Issue 06-4 (EITF 06-4), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements, was ratified. EITF 06-4 addresses accounting for separate agreements which split life insurance policy benefits between an employer and employee. The Issue requires the employer to recognize a liability for future benefits payable to the employee under these agreements. The effects of applying EITF 06-4 must be recognized through either a change in accounting principle through an adjustment to equity or through the retrospective application to all prior periods. For calendar year companies, EITF 06-4 is effective beginning January 1, 2008. Early adoption is permitted as of January 1, 2007. Upon the adoption of EITF 06-4 on January 1, 2008, the Company recorded a cumulative effect of a change in accounting principle of \$1,388,000.

### Fair Value Option for Financial Assets and Financial Liabilities

On February 15, 2007, the FASB issued its Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities—Including an Amendment of FASB Statement No. 115. SFAS No. 159 permits entities to elect to report most financial assets and liabilities at their fair value with changes in fair value included in net income. The fair value option may be applied on an instrument-by-instrument or instrument class-by-class basis. The option is not available for deposits withdrawable on demand, pension plan assets and obligations, leases, instruments classified as stockholders' equity, investments in consolidated subsidiaries and variable interest entities and certain insurance policies. The new standard is effective at the beginning of the Company's fiscal year beginning January 1, 2008, and early application may be elected in certain circumstances. The adoption of SFAS No. 159 on January 1, 2008 did not have a significant impact on our financial position or the results of our operations.

### **Business Combinations**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" ("SFAS 141R"), which replaces the FASB Statement No. 141. SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets required, the liabilities assumed, any non-controlling interests in the acquiree and the goodwill acquired. The Statement also establishes disclosure requirements that will enable users to evaluate the nature and financial effects of the business combinations. SFAS 141R is effective as of the beginning of an entity's fiscal year that begins after December 15, 2008. The Company is currently evaluating the potential impact, if any, of the adoption of SFAS 141R on the Company's financial condition, results of operations and cash flows.

### 20. Significant Estimates and Concentrations

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the consolidated financial position, results of operations and cash flows of the Company.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

#### Item 9A(T). Controls and Procedures

(a) Disclosure Controls and Procedures

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15 (e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

(b) Internal Controls Over Financial Reporting

Management's annual report on internal control over financial reporting is incorporated herein by reference to the Company's audited Consolidated Financial Statements in this Annual Report on Form 10-K.

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

(c) Changes to Internal Control Over Financial Reporting

Except as indicated herein, there were no changes in the Company's internal control over financial reporting during the three months ended December 31, 2007 that have materially affected, or are reasonable likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

Not applicable.

#### PART III

### Item 10. Directors, Executive Officers and Corporate Governance

Information concerning the directors of the Company is incorporated herein by reference to the section captioned "Items to be Voted on by Shareholders – Item 1 – Election of Directors" in the Proxy Statement for the 2008 Annual Meeting of Shareholders (the "Proxy Statement").

Information concerning the executive officers of the Company is incorporated herein by reference to "Item 1. Business – Executive Officers" in Part I of this Annual Report on Form 10-K.

Information concerning compliance with Section 16(a) of the Exchange Act required by this item is incorporated herein by reference to the cover page of this Form 10-K and the section titled "Other Information Relating to Directors and Executive Officers—Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement.

The Company has adopted a Code of Ethics that applies to the Company's principal executive officer, principal accounting and financial officer and senior executive officers. For information concerning the Code of Ethics, see the section titled "Corporate Governance and Board Matters – Code of Ethics" in the Proxy Statement. The Code of Ethics is posted on the Company's Internet Web site at <a href="https://www.ameriana.com">www.ameriana.com</a>. The Company intends to satisfy the disclosure requirement under Item 5.5 of Form 8-K regarding an amendment to or waiver from a provision of the Company's Code of Ethics by posting such information on its Internet Web site at www.ameriana.com.

Information concerning the audit committee and its composition and the audit committee financial expert and other corporate governance matters is incorporated by reference to the section titled "Corporate Governance and Board Matters" in the Proxy Statement.

### **Item 11. Executive Compensation**

The information required by this item is incorporated herein by reference to the sections captioned "Corporate Governance and Board Matters—Director Compensation" and "Executive Compensation" in the Proxy Statement.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Proxy Statement.

- (a) Security Ownership of Certain Beneficial Owners
  - Information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Proxy Statement.
- (b) Security Ownership of Management
  - Information required by this item is incorporated herein by reference to the section captioned "Stock Ownership" in the Proxy Statement.
- (c) Changes in Control
  - Management of Ameriana Bancorp knows of no arrangements, including any pledge by any person or securities of Ameriana Bancorp, the operation of which may at a subsequent date result in a change in control of the registrant.
- (d) Equity Compensation Plan Information
  - The following table sets forth information about Company common stock that may be issued under the Company's equity compensation plans as of December 31, 2007. The Company does not maintain any equity compensation plans that have not been approved by shareholders.

| Plan Category  | Number of securities<br>to be issued upon<br>the exercise of<br>outstanding options,<br>warrants and rights | Weighted-average<br>exercise price of<br>outstanding options,<br>warrants and rights |       | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column) |  |
|--|---|--|-------|---|--|
| Equity compensation plans approved by security holders     | 206,282   | \$   | 14.27 | 223,000   |  |
| Equity compensation plans not approved by security holders | n/a   |  | n/a   | ,<br>n∕a  |  |
| Total  | 206,282   | \$   | 14.27 | 223,000   |  |

### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information concerning certain relationships and related transactions is incorporated herein by reference to the section captioned "Other Information Relating to Directors and Executive Officers—Transactions with Related Persons" in the Proxy Statement.

Information concerning director independence is incorporated by reference to the section titled "Items to be Voted on by Shareholders – Item 1 – Election of Directors" in the Proxy Statement.

### Item 14. Principal Accountant Fees and Services

The information required by this item is incorporated herein by reference to the section captioned "Items to be Voted on by Shareholders – Item 2 – Ratification of the Independent Registered Public Accounting Firm" in the Proxy Statement.

#### PART IV

#### Item 15. Exhibits and Financial Statement Schedules

### List of Documents Filed as Part of This Report

- (1) Financial Statements. The following consolidated financial statements are filed under Item 8 hereof:
  - Report of Independent Registered Public Accounting Firm
  - Consolidated Balance Sheets at December 31, 2007 and 2006
  - Consolidated Statements of Operations for Each of the Two Years in the Period Ended December 31, 2007
  - Consolidated Statements of Stockholders' Equity for Each of the Two Years in the Period Ended December 31, 2007
  - Consolidated Statements of Cash Flows for Each of the Two Years in the Period Ended December 31, 2007
  - Notes to Consolidated Financial Statements
- (2) <u>Financial Statement Schedules</u>. All schedules for which provision is made in the applicable accounting regulations are either not required under the related instructions or are inapplicable, and therefore have been omitted.
- (3) Exhibits. The following is a list of exhibits as part of this Annual Report on Form 10-K and is also the Exhibit Index.

### No. Description 3.1 Ameriana

- 3.1 Ameriana Bancorp Amended and Restated Articles of Incorporation (incorporated herein by reference to the Company's Registration Statement on Form S-4 filed with the SEC on September 18, 1989)
- 3.2 Amended and Restated Bylaws (incorporated herein by reference to the Company's Current Report on Form 8-K filed with the SEC on October 2, 2007)
- 4.1 No long-term debt instrument issued by the Registrant exceeds 10% of consolidated assets or is registered. In accordance with paragraph 4 (iii) of Item 601 (b) of Regulation S-K, the Registrant will furnish the SEC copies of long-term debt instruments and related agreements upon request.
- 10.1\* Employment Agreement, dated June 1, 2005, between Ameriana Bank and Trust and Jerome J. Gassen (incorporated herein by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 filed with the SEC on August 11, 2005)
- 10.2\* Employment Agreement, dated February 26, 2001, between Ameriana Bank and Trust and Timothy G. Clark (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2001)
- 10.3\* Ameriana Bank of Indiana, F.S.B. Director Supplemental Retirement Program Director Agreement (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on March 30, 2000)
- Ameriana Bank of Indiana, F.S.B. Director Supplemental Retirement Program Director Agreement, dated June 4, 1999, between Ameriana Bank of Indiana, F.S.B. and Paul W. Prior (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on March 30, 2000)
- 10.5\* Executive Supplemental Retirement Plan Agreement, dated May 6, 1999, between Ameriana Bank of Indiana, F.S.B. and Timothy G. Clark (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2001)
- 10.6\* Executive Supplemental Retirement Plan Agreement Amendment, dated December 5, 2003, between Ameriana Bank of Indiana, F.S.B. and Timothy G. Clark (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on March 29, 2004)

- 10.7\* Ameriana Bancorp Amended and Restated 1996 Stock Option and Incentive Plan (incorporated herein by reference to the Company's Registration Statement on Form S-8 filed with the SEC on May 9, 2003)
- 10.8\* Change in Control Severance Agreement, dated September 20, 2005, by and between Ameriana Bank and Trust, SB and James A. Freeman (incorporated herein by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005 filed with the SEC on November 14, 2005)
- 10.9\* Change in Control Severance Agreement dated March 6, 2006, by and between Ameriana Bank and Trust and Matthew Branstetter (incorporated herein by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006 filed with the SEC on May 12, 2006)
- 10.10\* Employment Agreement, effective January 22, 2007, between Ameriana Bank, SB and John J. Letter (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on April 2, 2007)
- 10.11\* Supplemental Life Insurance Agreement, effective December 20, 2007, by and between Ameriana Bank, SB and Jerome J.
- 10.12\* Supplemental Life Insurance Agreement, effective December 20, 2007, by and between Ameriana Bank, SB and Richard E. Hennessey
- Subsidiaries (incorporated herein by reference to the Company's Annual Report on Form 10-K filed with the SEC on April 2, 2007)
- 23 Consent of BKD, LLP
- 31.1 Rule 13(a)-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13(a)-14(a) Certification of Chief Financial Officer
- 32 Certification Pursuant to 18 U.S.C. Section 1350

<sup>\*</sup> Management contract or compensation plan or arrangement.

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### AMERIANA BANCORP

Date: March 31, 2008

By: /s/ Jerome J. Gassen

Jerome J. Gassen

President and Chief Executive Officer (Duly Authorized Representative)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant in the capacities and on the dates indicated.

| By: /s/ Jerome J. Gassen                                     | March 31, 2008 |
|--|----------------|
| Jerome J. Gassen   |                |
| President, Chief Executive Officer and Director              |                |
| (Principal Executive Officer)                                |                |
| ( · ······   |                |
| By: /s/ John J. Letter                                       | March 31, 2008 |
| John J. Letter   |                |
| Senior Vice President, Treasurer and Chief Financial Officer |                |
| (Principal Financial and Accounting Officer)                 |                |
| (  |                |
| By: /s/ Donald C. Danielson                                  | March 31, 2008 |
| Donald C. Danielson  |                |
| Director   |                |
|  |                |
| By: /s/ Charles M. Drackett, Jr.                             | March 31, 2008 |
| Charles M. Drackett, Jr.                                     |                |
| Director   |                |
|  |                |
| By: /s/ R. Scott Hayes                                       | March 31, 2008 |
| R. Scott Hayes   |                |
| Director   |                |
|  |                |
| By: /s/ Richard E. Hennessey                                 | March 31, 2008 |
| Richard E. Hennessey   |                |
| Director   |                |
|  |                |
| By: /s/ Michael E. Kent                                      | March 31, 2008 |
| Michael E. Kent  |                |
| Director   |                |
|  |                |
| By: /s/ Ronald R. Pritzke                                    | March 31, 2008 |
| Ronald R. Pritzke  | ,              |
| Director   |                |

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### Corporate Information

### Corporate Headquarters

2118 Bundy Avenue New Castle, Indiana 47362 765.529.2230 www.ameriana.com

### General Counsel

Hayes Copenhaver Crider New Castle, Indiana

### Special Counsel

Muldoon Murphy & Aguggia LLP Washington, D.C.

### Transfer Agent

Registrar and Transfer Company 10 Commerce Drive Cranford, New Jersey 07016

### Registered Independent Public Accounting Firm

BKD, LLP Indianapolis, Indiana

#### Market Information

Ameriana Bancorp's common shares trade on the NASDAQ Global Market under the symbol ASBI. As of March 21, 2008, the Company had approximately 1,500 shareholders, including beneficial owners holding shares in nominee or "street" name.

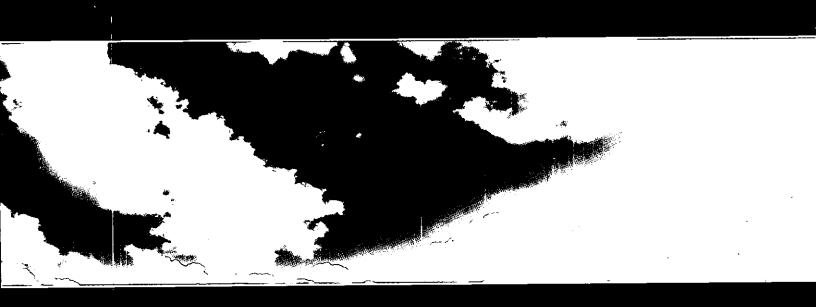
See Note 11 to Consolidated Financial Statements for restrictions on the payment of cash dividends.

### Form 10-K Report

A copy of the Company's Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, for the year ended December 31, 2007, may be obtained without charge by writing to:

Nancy Rogers Senior Vice President Investor Relations and Corporate Secretary Ameriana Bancorp 2118 Bundy Avenue New Castle, Indiana 47362







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